

A G E N D A

REGULAR MEETING OF THE PLAN COMMISSION OF THE VILLAGE OF WILLOWBROOK TO BE HELD ON WEDNESDAY, NOVEMBER 2, 2016 AT 7:00 P.M. AT THE LITTLE THEATER AT HINSDALE SOUTH HIGH SCHOOL, 7401 CLARENDON HILLS ROAD, DARIEN, ILLINOIS

1. CALL TO ORDER
2. ROLL CALL
3. OMNIBUS VOTE AGENDA
 - A. Waive Reading of Minutes (APPROVE)
 - B. Minutes - Special Meeting August 17, 2016; Regular Meeting September 7, 2016
4. PLAN COMMISSION CONSIDERATION: Zoning Hearing Case 16-18:(555 Executive Drive, Willowbrook, Illinois-Zuhair Barakat) Petition for a text amendment to add "Indoor Auto Sales" as a new Special Use in the M-1 Zoning District in Section 9-8-2 of the Zoning Ordinance.
 - A. PUBLIC HEARING
 - B. DISCUSSION/RECOMMENDATION
5. PLAN COMMISSION CONSIDERATION: Zoning Hearing Case 16-19: (555 Executive Drive, Willowbrook, Illinois-Zuhair Barakat) Petition for a special use approval of a 22,000 square foot (approximate) indoor auto sales use in the M-1 Zoning District.
 - A. PUBLIC HEARING
 - B. DISCUSSION/RECOMMENDATION
6. VISITOR'S BUSINESS
7. COMMUNICATIONS
8. ADJOURNMENT

MINUTES OF THE SPECIAL MEETING OF THE PLAN COMMISSION HELD ON WEDNESDAY, AUGUST 17, 2016, AT THE LITTLE THEATER AT HINSDALE SOUTH HIGH SCHOOL, 7401 CLARENDON HILLS ROAD, DARIEN, ILLINOIS

1. CALL TO ORDER

Chairman Kopp called the meeting to order at the hour of 7:40 p.m.

2. ROLL CALL

Those present at roll call were Commissioners Remkus, Kaucky, Vice-Chairman Wagner and Chairman Kopp. Also present were Village Planner Anna Franco, Building Inspector Roy Giuntoli, Administrative Intern Tiffany Kolodziej and Plan Commission Secretary Joanne Prible.

Absent: Commissioners Lacayo, Soukup and Ruffolo.

3. OMNIBUS VOTE AGENDA

The items on the Omnibus Vote Agenda were as follows:

- A. Waive Reading of Minutes (APPROVE)
Minutes – Special Meeting July 20, 2016

MOTION: Made by Commissioner Remkus, seconded by Commissioner Kaucky, to approve the Omnibus Vote Agenda.

MOTION DECLARED CARRIED

- 4. PLAN COMMISSION CONSIDERATION: Zoning Hearing Case 16-09: (10 Midway, Willowbrook, Illinois – Tony and Lisa Wong) Petition for a variance of an exterior side yard setback for a proposed single family residential unit, including such relief, exceptions and variations from Title 9 of the Village Code necessary to allow the reduction from the required 40' setback on the property.

- A. PUBLIC HEARING
- B. DISCUSSION/RECOMMENDATION

See Court Reporter Minutes

MOTION: Made by Commissioner Remkus seconded by Commission Kaucky that based on the submitted petition and testimony provided, I move that the Plan Commission forward its findings for variances referenced in the Staff Report for PC 16-09 prepared for the August 3rd, 2016 Plan Commission meeting and recommend approval of variances from Section 9-5B-3(D) and Section 9-3-7(A) of the Village Ordinance to

reduce the required exterior side yard setback to 22.5', subject to the following conditions:

1. Driveway placement for the proposed single family home to be placed as far west on the property per interior side yard easement allowance.
2. The petitioner shall add a driveway turn around to their primary driveway to aid in accessibility to Midway Drive.
3. The variances granted shall only apply to 10 Midway Drive.
4. The variances granted shall be null and void if construction of the proposed use is not commenced and a certificate of occupancy is not granted within eighteen (18) months of the date of any approval of the variance by the Village Board.

ROLL CALL: AYES: Commissioners Remkus, Kaucky, Vice Chairman Wagner and Chairman Kopp; NAYS: None. ABSENT: Commissioner Lacayo, Soukup and Ruffolo.

MOTION DECLARED CARRIED

5. PLAN COMMISSION CONSIDERATION: Zoning Hearing Case 16-16: (7501-7601 Quincy Street, Willowbrook, Illinois – ROC Willowbrook, LLC) Petition to amend a special use permit for a Planned Unit Development to allow the addition of a second story to storage facility Building A, and to consider alternate façade and building materials for both storage facility Building A and B, and other variations and zoning relief as may be required.

- A. PUBLIC HEARING
- B. DISCUSSION/RECOMMENDATION

See Court Reporter Minutes

MOTION: Made by Vice-Chairman Wagner seconded by Commission Remkus to continue Zoning Hearing Case 16-16 to the September 7, 2016 Plan Commission Meeting.

MOTION DECLARED CARRIED

6. VISITOR'S BUSINESS

None.

7. COMMUNICATIONS

Planner Franco mentioned that there is a Regular Meeting of the Plan Commission scheduled for September 7, 2016.

10. ADJOURNMENT

MOTION: Made by Commissioner Remkus, seconded by Commissioner Kaucky, to adjourn the regular meeting of the Plan Commission at the hour of 8:00 p.m.

UNANIMOUS VOICE VOTE

MOTION DECLARED CARRIED

PRESENTED, READ AND APPROVED,

_____, 2016

Minutes transcribed by Joanne Prible.

Chairman

PUBLIC HEARING

Date: August 17, 2016

WILLOWBROOK

8.17.2016

VILLAGE OF WILLOWBROOK

PUBLIC HEARING ZONING HEARING CASE NO. 16-09

REPORT OF PROCEEDINGS had at the
Public Hearing of the above-entitled cases before
The Planning Commission at Hinsdale South High
School, Little Theater, 7401 Clarendon Hills Road,
City of Darien, Illinois, on the 17th day of
August, 2016, at the hour of 7:44 p.m.

PRESENT:

Daniel Kopp, Chairman

John Wagner, Vice Chairman

Leonard Kaucky

William Remkus

Roy Giuntoli, Building Inspector

Anna Franco, Planning Consultant

Joanne Prible, Secretary

Tiffany Kolodziej, Intern

1 (Hearing started at 7:44 p.m.)

2
3 MR. KOPP: I call this special
4 meeting to order and ask the Plan Commission
5 secretary to call the roll.

6 MS. PRIBLE: Commissioner Lacayo is
7 absent. Commissioner Remkus.

8 MR. REMKUS: Here.

9 MS. PRIBYL: Commissioner Soukup is
10 absent. Vice Chairman Wagner.

11 MR. WAGNER: Here.

12 MS. PRIBYL: Commissioner Kaucky.

13 MR. KAUCKY: Here.

14 MS. PRIBLE: Commissioner Ruffolo is
15 absent. Chairman Kopp.

16 MR. KOPP: Here.

17 MS. PRIBYL: Planning Consultant Anna
18 Franco.

19 MS. FRANCO: Here.

20 MS. PRIBLE: Administrative intern
21 Tiffany Kolodziej.

22 MS. KOLODZIEJ: Here.

23 MR. KOPP: The next item is Zoning
24 Hearing Case 16-09. This is a continuance of the

1 public hearing from August 3, 2016. This was a
2 petition for a variance of an exterior side yard
3 setback for a proposed single-family residential
4 unit, including such relief, exceptions and
5 variations from Title 9 of the Village Code
6 necessary to allow the reduction from the required
7 40-foot setback on the property. So we are
8 reopening this public hearing. You're the
9 applicant, of course. I don't know if you want to
10 say anything further or if you want the staff to
11 report their findings with the questions we had.

12 MR. WONG: I don't have anything else
13 to add.

14 MR. KOPP: Go ahead.

15 MS. FRANCO: This case is regarding
16 petition for variances at 10 Midway Drive, which
17 is at the corner of Midway and Route 83. The
18 public hearing of this case was continued from the
19 August 3 regular meeting of the Plan Commission to
20 this special meeting of the Plan Commission, due
21 to discussion that the zoning code did not
22 authorize all the variations the applicant was
23 seeking at the August 3 meeting and that further
24 discussion with the Village attorney was necessary

1 for clarification on this.

2 At the August 3 Plan
3 Commission meeting, the petitioner requested (1) A
4 variation to authorize a minimum exterior side
5 yard setback reduction from 40 feet to 22.5 feet;
6 (2) A variation to authorize reduction of a
7 single-family detached dwelling on a corner lot of
8 width from 105 feet to 75 feet. And (3) a
9 variation to authorize an alteration of a minimum
10 lot width and depth greater than 25 percent.

11 During discussion at the
12 August 3 Plan Commission meeting, Vice Chairman
13 Wagner brought to the attention of the Plan
14 Commission that the proposed variation to alter
15 the minimum lot width in excess of the maximum 25
16 percent is not an allowed variation. He was
17 correct in his statement. The limitation of
18 Section 9-14-4.4 cannot be varied. However, this
19 has become a moot issue because the parcel is an
20 existing platted lot. It was platted in 1942 as
21 part of the Tri-State Village Subdivision. The
22 variation thus to reduce the corner lot width does
23 not need to be applied in this instance. This
24 finding has been confirmed by the Village

1 attorney. Because the lot width does not need to
2 be reduced, there is no need to apply the 25
3 percent maximum reduction to this petition either.

4 With this clarification, the
5 petitioner is now requesting two variations from
6 the Village Zoning Code. (1) A variation to
7 reduce the exterior side yard setback distance
8 from 40 feet to 22.5 feet as before. (2) A
9 variation to reduce the specific setback distance
10 from 100 feet to 22.5 feet since the property is
11 along Illinois Route 83, and that would be a newly
12 added variation to this petition. In accordance
13 with Section 9-14-4.4, which is entitled
14 Authorized Variations, both of these variations
15 can be authorized.

16 Additionally, the Plan
17 Commission discussed staff's recommendation for a
18 driveway turn-around at the August 3 meeting.
19 Instead of a recommendation that a driveway
20 turn-around be installed, the Plan Commission
21 believes that instead it should be mandatory and a
22 condition of approval. The turn-around is now
23 listed as a condition of approval in tonight's
24 sample motion, and the applicant agreed at the

1 August 3 meeting to this turn-around.

2 If the Plan Commission
3 supports the newly requested variations for this
4 petition, a sample motion can be found on Page 3
5 of the staff report. For variations, a majority
6 of the Plan Commission is necessary for approval.
7 So four people or four approval votes are
8 necessary for an approving vote. Thank you.

9 MR. KOPP: Do any of the
10 Commissioners have any questions of staff or the
11 petitioner?

12 MR. WAGNER: I guess I would ask the
13 question, since the variation being requested has
14 changed, does it meet the publication notice?

15 MS. FRANCO: It does. And this was
16 discussed with the Village attorney. We included
17 language in the original notice that said "and
18 other required relief as necessary for approval,"
19 and that has made it okay for not renoticing the
20 case.

21 MR. WAGNER: Great. Thank you very
22 much.

23 MR. KOPP: All right. You have the
24 opportunity to speak last if you want to. If not,

1 I will close the Zoning Hearing Case 16-09 and we
2 will have our discussion and vote. I'm pretty
3 sure we were all going to approve this before Vice
4 Chairman Wagner astutely noted the technical
5 issue, and now that that's been solved, I'm
6 assuming we're all going to be in favor of this.

7 So would someone make a motion
8 that based on the submitted petition and testimony
9 provided, I move that the Plan Commission forward
10 its findings for variances referenced in the Staff
11 Report for PC 16-09 prepared for the August 3,
12 2016, Plan Commission meeting and recommend
13 approval of variances from Section 9-5B-3(D) and
14 Section 9-3-7(A) of the Village Ordinance to
15 reduce the required exterior side yard setback to
16 22.5 feet, subject to the following conditions:

17 (1) Driveway placement for the
18 proposed single-family home be placed as far west
19 on the property per interior side yard easement
20 allowance.

21 (2) The petitioner shall add a
22 driveway turn-around to their primary driveway to
23 aid in accessibility to Midway Drive.

24 (3) The variances granted

1 shall only apply to 10 Midway Drive.

2 (4) The variances granted
3 shall be null and void if construction of the
4 proposed use is not commenced and a certificate of
5 occupancy is not granted within 18 months of the
6 date of any approval of the variance by the
7 Village Board.

8 MR. REMKUS: So moved.

9 MR. KAUCKY: Second.

10 MR. KOPP: Ask Plan Commission
11 secretary to call the vote.

12 MS. PRIBYL: Commissioner Remkus.

13 MR. REMKUS: Yes.

14 MS. PRIBYL: Vice Chairman Wagner.

15 MR. WAGNER: Yes.

16 MS. PRIBYL: Commissioner Kaucky.

17 MR. KAUCKY: Yes.

18 MS. PRIBYL: Chairman Kopp.

19 MR. KOPP: Yes.

20 All right. Thank you and
21 thank you for your patience.

22 MR. WONG: Thank you.

23

24

1 MR. KOPP: All right. Next item on
2 the agenda is a new hearing Zoning Hearing Case
3 16-16. Because I have to recuse myself from that
4 case and because we don't have a quorum, we're
5 going to vote to continue this matter until the
6 regular meeting on September 7.

7 Will someone make a motion to
8 continue this hearing.

9 MR. WAGNER: So moved.

10 MR. KAUCKY: Second.

11 MR. REMKUS: Second.

12 MR. KOPP: Ask the Plan Commission
13 secretary to call the vote.

14 MS. PRIBYL: Commissioner Remkus.

15 MR. REMKUS: Yes.

16 MS. PRIBYL: Vice Chairman Wagner.

17 MR. WAGNER: Yes.

18 MS. PRIBYL: Commissioner Kaucky.

19 MR. KAUCKY: Yes.

20 MS. PRIBYL: Chairman Kopp.

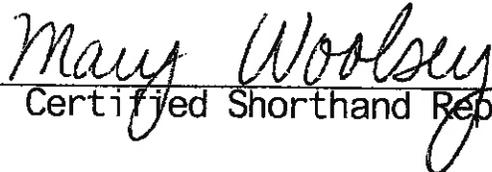
21 MR. KOPP: Yes. Sorry.

22 (Whereupon the hearing ended
23 at 7:52 p.m.)
24

1 STATE OF ILLINOIS }

2 COUNTY OF COOK }

3
4 I, MARY WOOLSEY, C.S.R., do hereby
5 certify that I am a court reporter doing business
6 in the City of Chicago; that I reported in
7 shorthand the testimony given at the
8 above-entitled hearing on August 17, 2016; and
9 that the foregoing is a true and correct
10 transcript of my shorthand notes so taken as
11 aforesaid.

12
13
14
15 
16 Certified Shorthand Reporter

17 Illinois C.S.R. License No. 084-002894

MINUTES OF THE REGULAR MEETING OF THE PLAN COMMISSION HELD ON WEDNESDAY, SEPTEMBER 7, 2016, AT THE LITTLE THEATER AT HINSDALE SOUTH HIGH SCHOOL, 7401 CLARENDON HILLS ROAD, DARIEN, ILLINOIS

1. CALL TO ORDER

Chairman Kopp called the meeting to order at the hour of 7:00 p.m.

2. ROLL CALL

Those present at roll call were Commissioners Remkus, Soukup, Kaucky, Ruffolo, Vice-Chairman Wagner and Chairman Kopp. Also present were Village Planner Anna Franco, Building Inspector Roy Giuntoli, Administrative Intern Tiffany Kolodziej and Plan Commission Secretary Joanne Prible.

Absent at roll call: Commissioner Lacayo

Commissioner Lacayo entered the meeting at 7:05.

3. OMNIBUS VOTE AGENDA

The items on the Omnibus Vote Agenda were as follows:

- A. Waive Reading of Minutes (APPROVE)
- B. Minutes – Regular Meeting August 3, 2016

MOTION: Made by Commissioner Soukup, seconded by Commissioner Remkus, to approve the Omnibus Vote Agenda.

MOTION DECLARED CARRIED

4. PLAN COMMISSION CONSIDERATION: Zoning Hearing Case 16-16: (7501-7601 Quincy Street, Willowbrook, Illinois – ROC Willowbrook, LLC) Petition to amend a special use permit for a Planned Unit Development to allow the addition of a second story to storage facility Building A, and to consider alternate façade and building materials for both storage facility Building A and B, and other variations and zoning relief as may be required.

- A. PUBLIC HEARING CONTINUED FROM AUGUST 17, 2016 MEETING
- B. DISCUSSION/RECOMMENDATION

See Court Reporter Minutes

MOTION: Made by Commissioner Remkus seconded by Commission Soukup that based on the submitted petition and testimony presented, I move that the Plan Commission forward its findings for a Special Use and Planned Unit Development referenced in the Staff Report for PC 16-16 prepared for the September 7, 2016 meeting and recommend approval of an amendment to the existing special use for a Planned Unit Development to allow the addition of a second story to storage facility Building "A", and alternate façade and building materials for both storage facility Building "A" and "B", subject to the following conditions:

1. That the approval be in substantial compliance with the list of "Documents Attached" for PC 16-16 included in the September 7, 2016 Staff Report for PC 16-16, except as may be required for compliance with the requirements of the Village Engineer or Building Inspector as part of the Building Permit review process.
2. Approved uses on Lot 1 (subject property) are restricted to self-storage uses only, except as may be further authorized by the Village Board pursuant to Section 9-13-4(C)6(a) regulating Major Changes to a PUD.
3. No building permits shall be issued unless final plan documents provide details that show building material colors in substantial compliance with the colors provided in the color rendering as determined by the Village Administrator.

ROLL CALL: AYES: Commissioners Lacayo, Remkus, Soukup, Kaucky, Ruffolo, Vice Chairman Wagner and Chairman Kopp; NAYS: None. ABSENT: None.

MOTION DECLARED CARRIED

5. PLAN COMMISSION CONSIDERATION: Zoning Hearing Case 16-17: Administrative petition for a text amendment to amend the fence code in Section 9-12-4(D)(2)(d) of the Zoning Ordinance.
 - A. PUBLIC HEARING
 - B. DISCUSSION/RECOMMENDATION

See Court Reporter Minutes

MOTION: Made by Commissioner Kaucky seconded by Commissioner Remkus that based on the submitted petition and testimony presented, I move that the Plan Commission recommend to the Village Board approval of the text amendment presented on Page 1 of the Staff Report for PC Case Number 16-17 to amend the fence code of Section 9-12-4(D)(2)(d) of the Zoning Ordinance.

MOTION DECLARED CARRIED

6. VISITOR'S BUSINESS

None.

7. COMMUNICATIONS

None.

8. ADJOURNMENT

MOTION: Made by Commissioner Remkus, seconded by Commissioner Lacayo, to adjourn the regular meeting of the Plan Commission at the hour of 8:00 p.m.

UNANIMOUS VOICE VOTE

MOTION DECLARED CARRIED

PRESENTED, READ AND APPROVED,

_____, 2016

Minutes transcribed by Joanne Prible.

Chairman

VILLAGE OF WILLOWBROOK
PUBLIC HEARING
ZONING HEARING CASE NOS. 16-16 and 16-17

Date: September 7, 2016

VILLAGE OF WILLOWBROOK
PUBLIC HEARING
ZONING HEARING CASE NOS. 16-16 and 16-17

REPORT OF PROCEEDINGS had at the
Public Hearing of the above-entitled cases before
The Planning Commission at Hinsdale South High
School, Little Theater, 7401 Clarendon Hills Road,
City of Darien, Illinois, on the 7th day of
September, 2016, at the hour of 7:01 p.m.

PRESENT:

Daniel Kopp, Chairman

John Wagner

William Remkus

James Soukup

Leonard Kaucky

Bernardo Lacayo

Gregory Ruffolo

Roy Giuntoli, Building Inspector

Anna Franco, Planning Consultant

Joanne Prible

1 MR. KOPP: Next item on the agenda is
2 the continuation of Zoning Hearing Case 16-16.
3 I'm going to recuse myself from this matter as I
4 represent the applicant on other real estate
5 matters so I will be back. I'll sit in the
6 audience and then come back for the next item on
7 the agenda.

8 MR. WAGNER: Okay. So the next item
9 is the public hearing for Zoning Case 16-16. The
10 petitioner is requesting approval to amend a
11 special use permit for a Planned Unit Development
12 to allow the addition of a second story to the
13 storage facility in Building A, and to consider
14 alternate facade and building materials for both
15 storage facility Building A and B and other
16 variations and zoning relief as may be required.

17 Is there a motion to open the
18 hearing?

19 MR. REMKUS: So moved.

20 MR. WAGNER: Okay. Second?

21 MR. KAUCKY: Second.

22 MR. WAGNER: And we will open the
23 public hearing. The petitioner will need to be
24 sworn and anybody that's going to speak needs to

1 be sworn.

2 (Mike Siurek was sworn.)

3 MR. WAGNER: Good evening.

4 MR. SIUREK: Hello. Thank you. I'm
5 Mike Siurek. I'm the petitioner on behalf of ROC
6 Willowbrook, LLC. My company is ROC, Inc. I came
7 before all of you back in December and we had our
8 plan approved in January. I appreciate you guys
9 coming together and getting a forum tonight so we
10 can hopefully move this project forward.

11 It's very simple why I'm back
12 before you. Really, there's two points. During
13 the time of putting all of our construction
14 documents together, two things kind of occurred.
15 One was we had a very difficult time scheduling
16 our precast concrete, which was what the building
17 materials were for this project. So that was the
18 first thing. The second thing was figuring out as
19 we were designing it, we came up with a better way
20 to build it allowing us to put a mezzanine or
21 second level on this, and we can get the
22 foundation to support that load. So that's
23 actually a big thing for us. In doing that, in
24 discovering that, I came and met with the Village

1 manager and one of your trustees to show them an
2 alternate building material that I had come across
3 asking my engineers and my general contractor to
4 come up with an alternate so that we could, you
5 know, not have to contend with the 11-month lead
6 time for precast. So I met with Tim and Trustee
7 Mistele back in, I want to say it was in the June
8 timeline, and actually brought in the manufacturer
9 of this product which was Harvard Brik to show
10 them exactly the product that we were talking
11 about; and both Tim and Trustee Mistele were very
12 pleased with that because it allowed actually what
13 they had been asking for, which was some
14 flexibility to add some design features and other
15 color combinations rather than a precast concrete.
16 So that I think was very receptive on their part.
17 So in all of that, the material change was one
18 thing that I needed to come back before you; but
19 the other was to allow a variation in the height
20 which was previously approved. We had previously
21 approved a 25-foot-high structure. I'm asking now
22 to raise that to 33 feet, so an additional 8 feet
23 in height only on Building A, which is the
24 building that fronts Quincy, not the building that

1 fronts Executive. That will stay as is. All
2 other aspects of the PUD which you heard a lot of
3 testimony about and engineering, none of that has
4 been changed. All of that remains intact,
5 unchanged. Setbacks, civil work, storm, all of
6 that is as it was approved.

7 So, again, there are really
8 two issues that I'm asking for tonight which
9 caused the amendment to the PUD which was prior
10 approved. That is the building height of Building
11 A from 25 to 33 feet and alternate building
12 material, which is precast to the insulated
13 Harvard Brik.

14 And if you have any questions,
15 I would be happy to answer them. I brought
16 samples of the product so that you can see
17 basically the size of the masonry brick units, a
18 cross-section. They actually come shipped to site
19 all numbered, and the masons lay this, but it
20 comes with a continuous insulating foam which
21 meets all the energy codes, which is a very
22 innovative product right now. So it's actually
23 more costly than standard brick masonry, but it
24 provides, you know, a lot of the benefits to meet

1 the current energy codes, so this is something
2 that Tim and Trustee Mistele were really
3 interested in learning more about. These aren't
4 the colors, but I brought these to give you a
5 sample of size and texture. This is a rendering
6 of what Building A will look like that which
7 fronts Quincy, and I think in your packet you
8 have -- I don't know if you included the rendering
9 of Building B or just --

10 MS. FRANCO: Yes, I did. So both
11 Building A and Building B are in the packet.

12 MR. SIUREK: And Anna has done a
13 great job since taking over. I have to say it's
14 been very pleasurable working with her, that
15 two-second endorsement of Anna. Any questions, I
16 would be happy to answer them.

17 MR. WAGNER: Speaking of which, do
18 the staff have any comment or presentation?

19 MS. FRANCO: Yes. I'm going to
20 reiterate a little bit of what was said but try
21 not to be too much.

22 So the applicant is requesting
23 an amended to their existing PUD that was approved
24 and, of course, the second story addition to

1 Building A and a change in building materials to
2 both Building A and B. But as the applicant said,
3 everything else on the site is not being changed,
4 including the site engineering.

5 So the applicant has submitted
6 this petition for an amendment because the second
7 story constitutes greater than a 5 percent gross
8 area change and the building height is being
9 changed. So that constitutes a major change to a
10 PUD. A minor change to a PUD would just be
11 administrative approval.

12 So the site is currently
13 improved with an about 95,000-square-foot building
14 at the north part of the site, and it currently
15 has site access from Quincy. So located just
16 south of that is where the buildings will be
17 located. It includes right now just a large
18 grassed area and contains about two-thirds of a
19 large pond. Thank you. This is an overview of
20 the site plan.

21 MR. SIUREK: Yeah. The existing
22 building is up this way, and this is the big piece
23 with the two new buildings.

24 MS. FRANCO: So right now it's just a

1 grassed area, and it includes a portion of the
2 existing pond. So what was approved -- previously
3 approved with Building A and that was generally
4 for general goods storage. That was originally
5 approved to contain 55,000 square feet about but
6 now will be increased to about 92,000 square feet.
7 Access to that Building A will be possible from
8 Quincy Street, and patrons wishing to store goods
9 in that building would enter off of Quincy Street,
10 drive around the building to a garage door located
11 in the back of the building, unload their goods in
12 the building, and then drive out through an
13 exit-only exit onto Quincy Street, which is
14 unchanged from what was previously approved.

15 The southern Building B was
16 intended for automobile storage, will contain
17 about 44,000 square feet, and that's not being
18 changed. There is no addition to Building B. And
19 that access is on Quincy and Executive Drive. So
20 patrons for that building would be able to drive
21 into Quincy, drive around the building to a garage
22 in the back, drop off their car via that garage,
23 and then exit through an exit-only drive on
24 Executive Drive. So the end user for this is ROC,

1 but I think they're considering two firms for the
2 space including CubeSmart and Extra Space.

3 MR. SIUREK: Yes.

4 MS. FRANCO: Is that correct?

5 MR. SIUREK: We definitely will have
6 a national third party manage the facility.

7 MS. FRANCO: So as the applicant said
8 before, the only increase to height is to Building
9 **A. That will be from 25 feet to 33 feet in total**
10 **and that will include about 386 additional storage**
11 **spaces to give the total building about 764**
12 **storage units for the entire building. The**
13 **applicant went over in detail the change in facade**
14 **material, so I don't need to really go over that.**
15 **But new colored elevations have been provided for**
16 **both Building A and B, so you can see the changes**
17 **to those, and those are included in Attachment 1**
18 **and 2 and also on the boards that were presented**
19 **before you. As you can see, their display is like**
20 **alternating color of two color choices, and can**
21 **you clarify will the color changes -- will the**
22 **color of the brick be changing based on the end**
23 **user?**

24 MR. SIUREK: No.

1 MS. FRANCO: So it will be this
2 neutral tone?

3 MR. SIUREK: Correct. And, actually,
4 in our meeting with Tim Halik and Trustee Mistele,
5 they actually chose the colors because that was
6 one of the things in the ordinance that was prior
7 approved is they needed to pick the color of the
8 doors and also since we were talking about the
9 alternate materials, they chose the two colors
10 that best represented what it is we were trying to
11 depict, so they did choose those. And, by the
12 way, the doors that will front are white, glossy
13 white. So the only color that will be on the
14 building will be the signage of the national
15 operator. You know, it will be their color
16 branding.

17 MS. FRANCO: Thank you for that
18 clarification. So in regards to parking, parking
19 will not change on the site but the addition of
20 the second story will increase the parking
21 requirement. So in the staff report tonight
22 before you, there is a table on parking outlining
23 the change in those requirements. So using the
24 requirement for warehouse storage wholesale and

1 mail order establishments, which requires four
2 spaces plus one additional space for every 1500
3 square feet over 4500 square feet, 63 spaces will
4 be required for Building A, for a total of 94
5 spaces for the site. Currently the site is
6 proposing 71 spaces, unchanged from their original
7 PUD. So the relief that would be needed to be
8 granted for this would be substantial, but because
9 the patrons will only use this site for unloading
10 items into the storage locker and for a car to
11 drive in to storage and then for minimal employee
12 parking, there really isn't a need to provide
13 code-compliant parking. However, if the property
14 were used for a future use, this parking might not
15 be adequate. So, therefore, conditions in the
16 ordinance approved in December 2015 restrict any
17 other use other than self-storage from going into
18 the site without amending the PUD like we are
19 tonight. This condition is also repeated in
20 tonight's motion as well.

21 So that concludes my report.
22 If you wish to vote favorably for this petition, a
23 sample motion is provided on Page 10 of the staff
24 report.

1 MR. WAGNER: Thank you. Do the
2 Commissioners have any questions?

3 MR. LACAYO: I have a couple of them.

4 MS. FRANCO: Yes.

5 MR. LACAYO: Sorry I missed the
6 beginning. So what made the change to add the
7 second story?

8 MS. FRANCO: Can you explain?

9 MR. SIUREK: The main reason, when we
10 first designed the building, we were restricted
11 because of the soil conditions in that park. We
12 have some very unstable soils. And if you recall
13 the work we did in the building that was existing,
14 we actually removed about probably close to half
15 of the floor, excavated the earth inside the
16 building, put engineer foam in there to stabilize
17 everything. So when we first designed the
18 buildings, we didn't believe we could get a second
19 level on there. We designed it at 25 feet, having
20 a lot of height to the roof, but we weren't able
21 to get the loads to support that. We ended up
22 redesigning and coming up with a different method
23 to actually carry the load over the entire slab,
24 which allowed us to spread that load and increase

1 the building height to put a mezzanine in. So
2 once we were able to accomplish that, we decided
3 to come back before you and ask for that because
4 that's a significant advantage to us in our
5 operations.

6 MR LACAYO: Do we have any other
7 two-story buildings in that area? I mean, I drove
8 around. I did not see any.

9 MS. FRANCO: I don't believe so
10 except for like TruFragrance.

11 MR. GIUNTOLI: That has a partial
12 mezzanine in it. It's not the entire second
13 floor. Because what you're talking about earlier
14 is a second floor; right?

15 MR. SIUREK: It's a second level;
16 right.

17 MR. GIUNTOLI: A second level.
18 Mezzanine usually implies that only a portion of
19 the second level is going to --

20 MR. SIUREK: We have a drive out
21 separate so it's really like two mezzanines the
22 way I describe it, but it is like a second floor.

23 MR. GIUNTOLI: TruFragrance does have
24 a partial mezzanine over it considering it's a

1 very large building.

2 MS. FRANCO: I can't think of any
3 others.

4 MR. LACAYO: Yeah, I didn't see any.
5 And then my final question to you, Anna, I didn't
6 understand when I read it, and I understand what
7 you said, are they required 94 spaces?

8 MS. FRANCO: That's their parking
9 requirement. So they would be asking for a
10 variation from that parking requirement.

11 MR. LACAYO: Okay. Got it. So it
12 is --

13 MS. FRANCO: That's what's required.

14 MR. LACAYO: In the perfect world, it
15 would be 94 spaces, and there is no parking on
16 Quincy in terms of on the street if there's
17 overflow, and I don't think there's anyplace they
18 can park on 75th.

19 MS. FRANCO: Not that I'm aware of,
20 no. And I don't think that would be --

21 MR. GIUNTOLI: What was the question?

22 MS. FRANCO: Is there anyplace for
23 overflow parking on 75th? And no, not that I'm
24 aware of.

1 MR. LACAYO: There's no street
2 overflow parking, especially with the swim club
3 there.

4 MR. GIUNTOLI: No. There is
5 short-term parking allowed for -- swim club was
6 allowed short-term parking for pickup and
7 drop-off, but there is signs that indicate.
8 Typically, there's no parking on that street, 75th
9 or Quincy.

10 MR. LACAYO: What's your history on
11 parking? I mean, is it the family coming in --

12 MR. SIUREK: There has been a lot of
13 discussion about this. I am happy to answer it.
14 But the truth is, and this is our eighth facility,
15 so the truth is in the parking studies that we
16 have had to conduct for certain villages, the
17 traffic flow is about seven cars per hour
18 throughout the day. The parking requirement, to
19 give you a point of reference, our property in
20 Skokie, which has 103,000 square foot rental space
21 has required 13 parking places, and they're not
22 full. This use is low impact. It doesn't have
23 parking like you would see for, you know, an
24 employees' warehouse. Our customers come in with

1 one or two vehicles. They unload and they exit.
2 They don't park and stay. I think the way in
3 which we were able to address this with your
4 village and your board was to say if the use were
5 ever to change, then, of course, another use would
6 come in and you would have this parking issue. At
7 that time they would have to come before you so
8 you would have a second bite at this apple to
9 require any additional parking to meet any code
10 compliance. But in our use, we won't have ten
11 cars there ever.

12 MR. LACAYO: Got it.

13 MR. SIUREK: So that's really the
14 answer.

15 MR. LACAYO: And final question,
16 Chairman Wagner. Does anyone remember why this
17 thing was kicked back to us by the trustees?

18 MR. REMKUS: It wasn't kicked back.

19 MR. WAGNER: Initially, it was my
20 understanding that there was discussion about
21 the -- what the building looked like, and that was
22 resolved and the Board then passed it. I believe
23 that was the extent of it. Unless I --

24 MS. FRANCO: You know, I think it was

1 about the facade and the colors specifically for
2 what the end-user would be so if there was going
3 to be a bright stripe along the building, that's
4 why we had -- that's why there was administrative
5 approval that was required, and that's why I asked
6 tonight what will the end coloring be, and
7 administration has decided it's this coloring
8 here.

9 MR. LACAYO: Thank you.

10 MR. WAGNER: Are there any questions
11 from the audience? Hearing none, are there any
12 further questions from the Commissioners? I,
13 then, would like to for the record because I
14 didn't read it in in the first place, I would like
15 to read in the purpose of the public hearing shall
16 be to consider a petition to amend a special use
17 permit for a Planned Unit Development to allow the
18 addition of a second story to storage facility
19 Building A and consider an alternate facade and
20 building materials for both storage facility
21 Building A and B and variations and zoning relief
22 as may be required on the property legally
23 described as and the common address is 7501 and
24 7601 Quincy Street in Willowbrook, Illinois. And

1 the property owner and applicant for this petition
2 are ROC Willowbrook, LLC at 1804 North Naper
3 Boulevard in Naperville, Illinois, and it was
4 published -- the original publishing was August 1
5 of 2016 in the Chicago Sun-Times. And with that,
6 I would like to propose a motion that would read
7 as follows:

8 Based on the submitted
9 petition and testimony presented, I move that the
10 Plan Commission forward its findings for a special
11 use and Planned Unit Development referenced in the
12 staff report for PC 16-16 prepared for the
13 September 7, 2016, meeting and recommend approval
14 of an amendment to the existing special use for a
15 Planned Unit Development to allow the addition of
16 a second story to the storage facility Building A,
17 and alternate facade and building materials for
18 both storage facility Building A and B, subject to
19 the following conditions:

20 1) That the approval be in
21 substantial compliance with the list of documents
22 attached for PC 16-16 included in the
23 September 7, 2016, staff report for PC 16-16,
24 except as may be required for compliance with the

1 requirements of the village engineer or building
2 inspector as part of the building permit review
3 process.

4 2) Approved uses on Lot 1
5 (subject property) are subject to self-storage
6 uses only, except as may be further authorized by
7 the Village Board pursuant to Section
8 9-13-4(C)6(a) regulating major changes to a PUD.

9 And 3 --

10 MS. FRANCO: Commissioner, instead of
11 "restricted," you said "subject" to self-storage.
12 Could you repeat that item just to clarify that
13 it's restricted to self-storage instead of subject
14 to self-storage.

15 MR. WAGNER: I'm sorry.

16 2) That approved uses on Lot
17 1 are restricted to self-storage uses only, except
18 as may be further authorized by the Village Board
19 pursuant to Section 9-13-4(C)6(a) regulating major
20 changes to a PUD.

21 MS. FRANCO: Thank you.

22 MR. WAGNER: 3) No building permits
23 shall be issued unless final plan documents
24 provide details that show building material colors

1 in substantial compliance with the colors provided
2 in the color renderings as determined by the
3 Village Administrator.

4 Do I have a second?

5 MR. REMKUS: Second.

6 MR. WAGNER: I'm sorry. I made the
7 motion. But is that correct, second? Or do we
8 need a first?

9 MS. FRANCO: We need a first.

10 MR. REMKUS: I make the motion.

11 MR. SOUKUP: I'll second.

12 MR. WAGNER: Thank you.

13 Joanne, would you call the
14 vote please.

15 MS. PRIBLE: Commissioner Lacayo.

16 MR. LACAYO: Yes.

17 MS. PRIBLE: Commissioner Remkus.

18 MR. REMKUS: Yes.

19 MS. PRIBLE: Commissioner Soukup.

20 MR. SOUKUP: Yes.

21 MS. PRIBLE: Vice Chairman Wagner.

22 MR. WAGNER: Yes.

23 MS. PRIBLE: Commissioner Kaucky.

24 MR. KAUCKY: Yes.

1 MS. PRIBLE: Commissioner Ruffolo.

2 MR. RUFFOLO: Yes.

3 MR. WAGNER: And, finally, I would
4 like to make a motion to close the public hearing.
5 Can I get a --

6 MR. REMKUS: So moved.

7 MR. SOUKUP: Second.

8 MR. WAGNER: Thank you. We will then
9 close the public hearing for PC 16-16.

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

1 MR. KOPP: Item 5 on the agenda is
2 Zoning Hearing Case 16-17. The purpose of this
3 public hearing shall be to consider a petition for
4 a text amendment to amend the fence code in
5 Section 9-12-4(D)(2)(d) of the zoning ordinance.
6 The applicant -- I assume the applicant is the
7 Village of Willowbrook. Notice of this public
8 hearing was published in the August 22, 2016,
9 edition of the Chicago Sun-Times.

10 (Anna Franco was sworn in.)

11 MS. FRANCO: Thank you for being
12 patient with my exhibit setup. So before you
13 tonight is a text amendment which was initiated by
14 staff after realizing some issues in our code as
15 it pertains to about five lots in the Village of
16 Willowbrook. The purpose of this text amendment
17 is to allow a 5 foot 50 percent open fence in the
18 exterior side yard of a corner lot that abuts the
19 front yard of an adjacent lot where the subject
20 lot is along Illinois Route 83, Plainfield Road,
21 63rd Street, 75th Street, or Madison Street. A
22 list of the properties where this text amendment
23 would apply is included on Page 2 of the staff
24 report. To better understand the amendment that

1 is being proposed, an illustration of the existing
2 and proposed fence standards as they apply to
3 their specific lots is shown on Attachment 1 in
4 the staff report and on the board before you
5 tonight. So I'm going to get up and describe --
6 be a little Vanna White here -- and describe the
7 lot here.

8 So this is a typical where
9 this fence code would apply -- where this fence
10 text amendment would apply. It's a corner lot
11 where its exterior side yard abuts the front yard
12 of an adjacent property, and you might be familiar
13 with this. So here is the front yard of the
14 property, interior side yard, exterior side yard
15 because it's facing 75th Street, and the rear
16 yard. So as you can see, only a 3 foot 80 percent
17 open fence is allowed in just this portion of the
18 exterior side yard as -- that's how our code is
19 now. In the rear yard, it's 5 foot 50 percent is
20 the maximum you can go up to. Interior side yard
21 it's the same, and in the front yard, it's 3 foot
22 and 80 percent open. Again, here it would be 3
23 foot 80 percent open, and in this specific
24 scenario, it goes up to 6 feet because of the

1 location along one of the major roadways that was
2 just listed. So that's the scenario as it sits
3 right now. And you can see that there's a
4 mismatch of fence heights. So if someone wanted
5 to have a continuous fence height in their back
6 yard, it would have to be 3 foot high as a maximum
7 and 80 percent open, which poses a problem
8 specifically for property owners who wish to
9 install an in-ground pool on their property
10 whereas in our code, a minimum 4-foot fence is
11 required for installation of an in-ground pool,
12 and I'm assuming this was adopted for safety
13 precautions so that neighbors didn't run and
14 drown, for instance, heaven forbid, in a
15 neighboring pool.

16 So this is currently the issue
17 for two properties right now, 7501 Brook Bank
18 Road, which is illustrated here, and 837 Willow
19 Lane. The property owners for 7501 Brook Bank
20 Road would like to install an in-ground swimming
21 pool; however, is unable to meet the 4-foot fence
22 height that is required due to the restriction of
23 that 3 foot 80 percent max in the exterior side
24 yard. For 837 Willow Lane, this property owner

1 already has an in-ground swimming pool but uses
2 the front fence of his neighbor's property, so
3 similar to this, for their rear yard fence.
4 Unfortunately, a recent storm event knocked down a
5 portion of that fence and that neighbor doesn't
6 wish to rebuild their fence. So this property
7 owner wishes to construct a fence along their rear
8 lot line. However, the same thing, they have an
9 in-ground pool, and they need to meet 4 foot max
10 but they can't because of their restriction to a
11 3-foot-high 80 percent open fence.

12 So the proposed text amendment
13 would allow a 5-foot fence in height -- up to a
14 5-foot fence height 50 percent open in the
15 exterior side yard for only lots that fit this
16 unique scenario where they're a corner side yard
17 or -- excuse me, they're a corner lot that abuts
18 the front yard of an adjacent property and they're
19 along a major roadway which I've listed before.

20 So me and Roy had gone through
21 a Village zoning map, looked at all the properties
22 that can meet this. It's about five properties.
23 So this text amendment would only really apply to
24 five properties in the Village. We also reviewed

1 each of these instances for visibility. Would a
2 5-foot fence cause visibility issues for the
3 adjacent property owner pulling in and out of
4 their lot. We determined each of these instances
5 that that would not be an issue. So staff
6 recommends this text amendment as it's necessary
7 to eliminate discrepancies in the fence code, and
8 this allows -- which right now disallows residents
9 from installing a continuous fence in their
10 backyard and also from meeting the minimum 4-foot
11 fence height for installing an in-ground pool.

12 So if the Plan Commission is
13 in agreement with this text amendment, a sample
14 motion is provided on Page 3 of the staff report.

15 MR. KOPP: So two of the five owners
16 have actually approached the Village.

17 MS. FRANCO: Yes.

18 MR. KOPP: Do you know if the
19 neighbors, the people that have what you're
20 calling the front yard adjacent property, has
21 anybody talked to them to see if they care? Well,
22 the one guy probably doesn't because his fence
23 blew over so he had a fence.

24 MS. FRANCO: Uh-huh. In that

1 instance, we haven't approached anyone. Right
2 before you tonight --

3 MR. KAUCKY: I'm that other person.
4 I'm fine with that. I'm fine with that. The only
5 question, where was he planning to put the pool?
6 Is it going to be towards that --

7 MR. GIUNTOLI: He doesn't want a
8 pool.

9 MS. FRANCO: I thought he wanted a
10 pool.

11 MR. GIUNTOLI: He yea'd and nay'd and
12 yea'd and nay'd. Last time I talked to him, he
13 just wants it for his family security.

14 MR. KAUCKY: Yes. He has a little
15 boy.

16 MR. GIUNTOLI: Does he have a dog? I
17 don't know if a dog came into it. But more for
18 security. He did mention a pool but a pool
19 can't -- there is so many restrictions to a pool,
20 he kind of threw his hands up.

21 MS. FRANCO: Okay.

22 MR. GIUNTOLI: So I think he's
23 backing off of that.

24 MS. FRANCO: Okay.

1 MR. GIUNTOLI: But the other one
2 already has a pool.

3 MR. KAUCKY: That's fine. I have no
4 problem with that at all.

5 MS. FRANCO: That's good.

6 MR. KOPP: Any other questions?

7 MR. LACAYO: Well, sorry. We
8 published it, right, so everyone --

9 MS. FRANCO: There was public notice.

10 MR. LACAYO: Because no one is paying
11 attention, you wake up to a 5-foot fence, right,
12 if you're the neighbor.

13 MS. FRANCO: Yes. Technically, you
14 can have a 5-foot fence for most of that rear yard
15 currently, just in that portion of the exterior
16 side yard in the blue, you have to go down to a
17 3-foot fence per the code. There may already be
18 instances where people have ignored that, so I'm
19 not sure if it would be very noticeable.

20 MR. GIUNTOLI: The one on Willow was
21 a prime example of what she just said. There
22 happened to be a 6-foot fence there already.
23 Where a 3 foot 80 was allowed, there was already a
24 6 foot solid.

1 MR. LACAYO: Solid?

2 MR. GIUNTOLI: Solid. It was an
3 illegal fence. So when it went down, I said you
4 can't replace an illegal fence there. However, he
5 couldn't -- it was a contradiction of codes and
6 our amendments, our fence code, the building code
7 and the fence code because of the heights and
8 there was just too many discrepancies, so we had
9 to tweak the code to allow this. But if you think
10 about it, you're right. They may wake up to a
11 5-foot fence there. There is no doubt about it.
12 But they also can put a 6-foot fence there
13 already, 6-foot fence along that busier street, so
14 you wouldn't be able to see through that anyway.

15 MR. KAUCKY: I have a row of
16 arborvitae trees and that's my fence. Whatever he
17 does is his business.

18 MR. GIUNTOLI: Right. As
19 Commissioner Lacayo said, yes, somebody could wake
20 up to that.

21 MR. RUFFOLO: For some clarity, you
22 named five properties which you observed through
23 your research.

24 MR. GIUNTOLI: Yeah.

1 MR. RUFFOLO: My question is this:
2 Is the amendment going to cite the five
3 properties, or is it going to say wherever this
4 condition may apply?

5 MS. FRANCO: The amendment is
6 going -- it's listed on the first page of the
7 staff report. I need to pull it up. The
8 amendment is going to specifically say -- it's
9 going to specifically say where an exterior side
10 yard abuts the front yard of an adjoining lot and
11 the subject lot is located along a street listed
12 in (f)(1) through (f)(5), a 5 feet in height 50
13 percent fence may be allowed in the exterior side
14 yard of that subject lot, and the specific section
15 of the code is Attachment 2 and it's highlighted
16 where that text will be located in the fence code.

17 MR. WAGNER: I would like to raise
18 another issue. A number of years ago, we had a
19 full-time planning department employee, and I
20 can't recall her name.

21 MS. FRANCO: Sarah.

22 MR. WAGNER: Sarah. And when she was
23 here, we started to go through the ordinance
24 chapter by chapter to review many of these kind of

1 things. That didn't happen or that didn't get
2 finished.

3 MR. KOPP: We continued that with Jo
4 Ellen through the sign ordinance.

5 MR. WAGNER: I don't think we ever
6 got to the fence ordinance --

7 MR. KOPP: No.

8 MR. WAGNER: -- or a number of other
9 chapters that I was interested in looking at at
10 the time. I guess I don't have any objection to
11 this specific proposal to solve an issue that
12 clearly needs to be solved such as for the pool
13 and so on and so forth. Much of this is already
14 in place. However, as a principle, I disagree
15 quite a bit with the way the ordinance is well, if
16 you live here, what about this circumstance, you
17 can have this or you can have that. I think if
18 we're going to decide you can have a fence, then
19 everybody should be able to have a fence. I don't
20 like the fact that, for instance, I had a client
21 years ago on Rogers Farm, took advantage of the
22 6-foot solid section of this ordinance because
23 their rear yard happened to back up to 63rd Street
24 between Garfield going west, which is a very low

1 traveled street. It's a dead-end street. It's
2 not the 63rd Street from, say, Madison to Route
3 83. So that situation was used to be able to have
4 a privacy fence in Willowbrook in a situation that
5 really wasn't necessary or didn't seem to follow
6 much of these other rules. I would like to
7 suggest that maybe what we need to do is review
8 the fence ordinance as a whole and decide whether
9 or not we're going to allow other people to have
10 fences that are solid as opposed to a 40-foot pine
11 tree perimeter that I have. That was the only way
12 I was able to get any privacy because I wasn't
13 allowed to build a fence other than a chain-link
14 fence. So I would propose that at some point we
15 review this part of the ordinance and decide
16 whether we're going to treat everybody in a
17 similar fashion or is it always because of some
18 address or some particular road surface.

19 MS. FRANCO: I think that's perfectly
20 obtainable, and the fence code may need another
21 look at because as me and Roy were going through
22 it, we had quite a hard time deciphering the code
23 ourselves just to understand where this text
24 amendment could be added because it was so

1 scenario based. So I do agree that a revision to
2 the code -- an overall revision to the fence code
3 may need to occur. I'm not sure what that
4 amendment would look like, what those amendments
5 would look like but that's something that staff
6 can definitely take a look at.

7 MR. GIUNTOLI: For the record, also,
8 I just opened the code up to -- it does say that
9 the 6-foot fence is allowed at 63rd Street. There
10 was talk some time ago of actually amending that
11 to say from Kingery Highway west. It didn't --
12 when it was written, no one considered the 63rd
13 Street that was over behind Rogers Farm, that
14 little section of 63rd Street. However, it
15 doesn't say it. So when somebody asks for it, we
16 had to give it to them. So Jo Ellen and I may
17 have talked about putting that sentence in there,
18 you know, after, you know, Kingery west or
19 Clarendon west, where the houses start, but at the
20 same time, once again, I think only a handful of
21 houses would be affected either way, and we have
22 only gotten one request for 6-foot fence in Rogers
23 Farm in the ten years I've been here. So I wasn't
24 sure if somebody wanted to go through the act of

1 it. And, quite honestly, I forgot about it until
2 you brought it up tonight.

3 MR. WAGNER: Actually, it's two lots.

4 MR. GIUNTOLI: Someone did without a
5 permit?

6 MR. WAGNER: No. It's the two next
7 to each other. I can show you it. I guess this
8 is my concern because the proposal to then change
9 what is defined as 63rd Street where we've already
10 allowed someone to use this part of the ordinance
11 to construct a fence, if their fence blows down
12 which they put up, they then can't replace it,
13 which seems somewhat inappropriate. So I guess I
14 think that if we need to look at passing a change
15 to the ordinance this evening, I don't have any
16 objection to that, to resolve what appears to be a
17 problem with pool requirements and so forth, but I
18 do really think that the ordinance needs a serious
19 look at so that anybody could interpret it rather
20 than through a great deal of study.

21 MR. KOPP: Makes sense. All right.
22 Anybody else on this particular matter?

23 Will someone make a motion to
24 close this public hearing?

1 MR. LACAYO: I make a motion.

2 MR. SOUKUP: I second.

3 MR. KOPP: All in favor say aye.

4 ALL COMMISSIONERS: Aye.

5 MR. KOPP: So the public hearing is
6 closed. Will someone now -- we'll vote on this.
7 Will someone make a motion that based on the
8 submitted petition and testimony presented, I move
9 that the Plan Commission recommend to the Village
10 Board approval of the text amendment presented on
11 Page 1 of the staff report for PC Case No. 16-17
12 to amend the fence code of Section 9-12-4(D)(2)(d)
13 of the Zoning Ordinance.

14 MR. KAUCKY: So moved.

15 MR. REMKUS: Second.

16 MR. KOPP: Will the Plan Commission
17 secretary call the vote.

18 MS. PRIBLE: Commissioner Lacayo.

19 MR. LACAYO: Yes.

20 MS. PRIBLE: Commissioner Remkus.

21 MR. REMKUS: Yes.

22 MS. PRIBLE: Commissioner Soukup.

23 MR. SOUKUP: Yes.

24 MS. PRIBLE: Vice Chairman Wagner.

1 MR. WAGNER: Yes.

2 MS. PRIBLE: Commissioner Kaucky.

3 MR. KAUCKY: Yes.

4 MS. PRIBLE: Commissioner Ruffolo.

5 MR. RUFFOLO: Yes.

6 MS. PRIBLE: Chairman Kopp.

7 MR. KOPP: Yes. Congratulations.

8 (Whereupon the above hearing
9 ended at 7:46 p.m.)

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

1 STATE OF ILLINOIS }

2 COUNTY OF COOK }

3
4 I, MARY WOOLSEY, C.S.R., do hereby
5 certify that I am a court reporter doing business
6 in the City of Chicago; that I reported in
7 shorthand the testimony given at the
8 above-entitled hearing on September 7, 2016; and
9 that the foregoing is a true and correct
10 transcript of my shorthand notes so taken as
11 aforesaid.
12
13
14

15 
16 Certified Shorthand Reporter

17 Illinois C.S.R. License No. 084-002894
18
19
20
21
22
23
24



Village of Willowbrook
Staff Report to the Plan Commission

Public Hearing Date: November 2, 2016

Prepared By: Anna Franco, Planning Consultant

Case Title: PC 16-18: Text Amendment to add "Indoor Auto Sales" as a new special use in the M-1 Zoning District in Section 9-8-2 of the Zoning Ordinance.

Petitioner: Zuhair Barakat, 555 Executive Drive, Willowbrook, Illinois 60527

Action Requested by Applicant: Consideration and recommendation of the following text amendment:
Add the following use to Section 9-8-2 of the Zoning Ordinance in the appropriate alphabetical location.

"Indoor Auto Sales"

Location: 555 Executive Drive - Existing property zoned M-1 between World Wide Transmission and Midwest Helicopter on the south side of Executive Drive.

Documents Attached:

1. Burr Ridge Ordinance A-834-23-13, 8/12/13 (8 Sheets)
2. Sales History January 2017 through August 2017, 9/7/16 (14 Sheets)
3. Sales Analysis Spreadsheet by Staff, 9/29/16 (1 Sheet)

Necessary Action by Plan Commission: Open Public Hearing, accept testimony, and approve a recommendation to the Village Board.

A sample motion can be found on page 3.



Request

Auto Sales, outdoor and indoor, is currently a permitted use in the B-4 Highway and Service Business District Zoning District. The proposed text amendment for “Indoor Auto Sales” would also allow auto sales in the M-1 Light Manufacturing Zoning District, but would restrict the sale and storage of vehicles to the interior of any buildings on the premises.

The text amendment would also only permit “Indoor Auto Sales” as a Special Use in the M-1 Zoning District, and therefore, the Village is able to evaluate requests on a case by case basis.

This request originated from Zuhair Barakat, of Highline Auto Sales, who wishes to conduct his internet auto sales business at 555 Executive Drive. Currently, the petitioner operates his business from 15 N Frontage Rd, Burr Ridge (at the northeast corner of Madison Street and Frontage Road) in the unincorporated property between the Village of Willowbrook and the Village of Burr Ridge.

Burr Ridge Case Study

A business very similar to Highline Auto, called Global Luxury Imports, was approved as a special use in the Village of Burr Ridge’s L-1 Light Industrial Zoning District as automobile sales use in 2013. The special use for automobile sales was already established, as the Village already had other auto sales businesses in town.



Staff has discussed the Global Luxury Imports Special Use Approval with the Community Development Director at the Village of Burr Ridge and the Director had only positive statement about the business. Sales tax information about the Global Luxury Imports is not accessible to the public, however, the Community Development Director stated that the business is one of their top ten sales generators.

A number of conditions were applied for the Global Luxury Imports zoning approval including minimum standards on sales revenue. One of the conditions of their SUP was that at least 75% of all vehicles sold will have an average sale price of \$75,000 and that automobiles sold from the subject property shall be sold for a minimum price of \$30,000. The \$30,000 minimum price was later amended to \$10,000. This condition seems to have been added, not to ensure property tax numbers, but to ensure that that majority of their sales are actually of luxury vehicles.

Other notable conditions of the special use approval (see Attachment 1 “Burr Ridge Ordinance A-834-23-13”) include:

- All vehicles shall be stored inside the building at all times and all service activities shall be conducted inside the building. (Global Luxury Imports also has a service component, but Highline Auto will not).
- The petitioner shall sign a Sales Tax Disclosures Agreement with the Village of Burr Ridge.
- There shall be no test driving of automobiles in the residential areas to the north of the subject property including on streets within the Carriageway Subdivision, Carriageway Club, and Carriageway Condos.
- Location will be registered as this location in the Village of Burr Ridge and all sales of vehicles stored in this location shall be consummated and completed at this location in the Village of Burr Ridge.
- The hours of operation shall be limited to 10am to 7pm Mondays through Saturdays.



Similar conditions are recommended for the Highline Auto Special Use request and potentially for future proposals for the "Indoor Auto Sales" use in the M-1 Zoning District.

Tax Revenue

The petitioner for the request has provided sales numbers for his business (currently located at 15 N Frontage Road, Burr Ridge) from January to August of 2016, attached as Attachment 2 "Sales History January 2017 through August 2017" and Attachment 3 "Sales Analysis Spreadsheet by Staff". According to the documents provided, Highline Auto generated \$7,874,195 in sales with \$364,001 in sales tax. Highline Auto and similar auto sales businesses would generate notable sales tax revenue for the Village if allowed to locate in the M-1 Zoning District (in addition to the B-4 Zoning District). The motion in Staff Report for the Special Use Permit petition, dated November 2, 2016, includes a condition stating all sales of vehicles stored at the subject property shall be consummated and completed at this location in the Village of Willowbrook.

Sample Motion

If the Plan Commission wishes to support the proposed text amendment, staff recommends the following sample motion:

Based on the submitted petition and testimony presented, I move that the Plan Commission recommend to the Village Board approval of the text amendment presented on Page 1 of the Staff Report for PC Case Number 16-18 to add "Indoor Auto Sales" as a Special Use in the M-1 Zoning District.

ORDINANCE NO. A-834-23-13

AN ORDINANCE GRANTING A SPECIAL USE FOR AN AUTOMOBILE SALES AND SERVICE BUSINESS IN A LI LIGHT INDUSTRIAL DISTRICT PURSUANT TO THE VILLAGE OF BURR RIDGE ZONING ORDINANCE

(Z-14-2013: 101 Tower Drive - Global Luxury Imports)

WHEREAS, an application for a special use for certain real estate has been filed with the Village Clerk of the Village of Burr Ridge, Cook and DuPage Counties, Illinois, and said application has been referred to the Plan Commission of said Village and has been processed in accordance with the Burr Ridge Zoning Ordinance; and

WHEREAS, said Plan Commission of this Village held a public hearing on the question of granting said special use on July 15, 2013 at the Burr Ridge Village Hall, at which time all persons desiring to be heard were given the opportunity to be heard; and

WHEREAS, public notice in the form required by law was provided for said public hearing not more than 30 nor less than 15 days prior to said public hearing by publication in the Suburban Life, a newspaper of general circulation in this Village, there being no newspaper published in this Village; and

WHEREAS, the Village of Burr Ridge Plan Commission has made its report on the request for a special use, including its findings and recommendations, to this President and Board of Trustees, and this President and Board of Trustees has duly considered said report, findings, and recommendations.

NOW THEREFORE, Be It Ordained by the President and Board of Trustees of the Village of Burr Ridge, Cook and DuPage Counties, Illinois, as follows:

Section 1: All Exhibits submitted at the aforesaid public hearing are hereby incorporated by reference. This President and Board of Trustees find that the granting of special use indicated herein is in the public good and in the best interests of the Village of Burr Ridge and its residents, is consistent with and fosters the purposes and spirit of the Burr Ridge Zoning Ordinance as set forth in Section II thereof.

Section 2: That this President and Board of Trustees, after considering the report, findings, and recommendations of the Plan Commission and other matters properly before it, in addition to the findings set forth in Section 1, finds as follows:

- A. That the Petitioner for the special use for the property located at 101 Tower Drive, Burr Ridge, Illinois, is 101 Tower Drive, LLC (hereinafter "Petitioner"). The Petitioner requests special use approval as per Section X.E.2 for an Automobile Sales and Service business at 101 Tower Drive.
- B. That storage and display of automobiles for sale will be completely indoors consistent with other properties in the area.
- C. That the petitioner proposes to make substantial improvements to the exterior of the building which will enhance the value of the property and the value of other properties in the immediate area.
- D. That traffic generated by this use will be equal to or less than other uses allowed in the LI District and other uses that currently exist on Tower Drive or that may be permitted for the subject property.

Section 3: That special use approval as per Section X.E.2 for an Automobile Sales and Service *is hereby granted* for the property commonly known as 101 Tower Drive and with the Permanent Real Estate Index Number of 18-19-300-015.

Section 4: That the approval of this special use is subject to compliance with the following conditions:

- A. The special use shall be limited to Seriously Automotive Group, LLC d/b/a Global Luxury Imports and the sales and service of automobiles at 101 Tower Drive.
- B. Parking improvements, including the removal of the parking in the Tower Drive right of way and construction of the new parking, shall be provided in compliance with the plans attached hereto as Exhibit A and completed within one year from the approval of this Ordinance.
- C. The building shall be brought into conformance with Section IV.X.2 of the Zoning Ordinance relative to screening of rooftop equipment within one year from the approval of this Ordinance.
- D. Final landscaping plans shall be subject to staff approval prior to issuance of a Zoning Certificate of Occupancy for automobile sales and service.
- E. All vehicles shall be stored inside the building at all times and all service activities shall be conducted inside the building.
- F. The Petitioner shall sign a Sales Tax Disclosure Agreement with the Village of Burr Ridge.
- G. The business shall comply with the noise regulations as outlined in the Zoning Ordinance.
- H. There shall be no test driving of automobiles in the residential areas to the north of the subject property including on streets within the Carriageway Subdivision, Carriageway Club, and Carriageway Condos.

location will be registered as this location in the Village of Burr Ridge and all sales of vehicles stored in this location shall be consummated and completed at this location in the Village of Burr Ridge.

- J. All automobiles sold from the subject property shall be sold for a minimum price of \$30,000 and 75% of all vehicles sold will have an average sale price of \$75,000 or more.
- K. Automobiles displayed in the show room windows shall have an average listed sale price of \$87,500.
- L. The hours of operation shall be limited to 10 AM to 7 PM Mondays through Saturdays.

Section 5: That this Ordinance shall be in full force and effect from and after its passage, approval, and publication as required by law. The Village Clerk is hereby directed and ordered to publish this Ordinance in pamphlet form.

PASSED this 12th day of August, 2013, by the Corporate Authorities of the Village of Burr Ridge on a roll call vote as follows:

| | | | |
|----------------|----------|----------|---|
| AYES: | 4 | - | Trustees Ruzak, Paveza, Grasso, Mayor Straub |
| NAYS: | 3 | - | Trustees Franzese, Bolos, Manieri |
| ABSENT: | 0 | - | None |

APPROVED by the President of the Village of Burr Ridge on this 12th day of August, 2013.



Village President

ATTEST:



Village Clerk

STATE OF ILLINOIS)
COUNTY OF C O O K) SS.
COUNTY OF DU PAGE)

CLERK'S CERTIFICATE

I, KAREN J. THOMAS, the duly elected, qualified, and acting Village Clerk of the Village of Burr Ridge, Cook and DuPage Counties, Illinois, do hereby certify that attached hereto is a true and correct copy of that Ordinance now on file in my office, entitled:

ORDINANCE NO. A-834-23-13

AN ORDINANCE GRANTING A SPECIAL USE FOR AN AUTOMOBILE SALES AND SERVICE BUSINESS IN A LI LIGHT INDUSTRIAL DISTRICT PURSUANT TO THE VILLAGE OF BURR RIDGE ZONING ORDINANCE

(Z-14-2013: 101 Tower Drive - Global Luxury Imports)

which Ordinance was passed by the Board of Trustees of the Village of Burr Ridge at a regular meeting held on the 12th day of August, 2013, which meeting a quorum was present, and approved by the President of the Village of Burr Ridge on the 12th day of August, 2013.

I further certify that the vote on the question of the passage of the said Ordinance by the Board of Trustees of the Village of Burr Ridge was taken by the Ayes and Nays and recorded in the Journal of Proceedings of the Board of Trustees of the Village of Burr Ridge, and that the result of said vote was as follows, to-wit:

| | | | |
|----------------|----------|----------|---|
| AYES: | 4 | - | Trustees Ruzak, Paveza, Grasso, Mayor Straub |
| NAYS: | 3 | - | Trustees Franzese, Bolos, Manieri |
| ABSENT: | 0 | - | None |

I do further certify that the original Ordinance, of which the attached is a true copy, is entrusted to my care for safekeeping and that I am the lawful keeper of the same.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Village of Burr Ridge, this 12th day of August, 2013.


Village Clerk

PAMPHLET

FRONT OF PAMPHLET

ORDINANCE NO. A-834-23-13

AN ORDINANCE GRANTING A SPECIAL USE FOR AN AUTOMOBILE SALES AND SERVICE BUSINESS IN A LI LIGHT INDUSTRIAL DISTRICT PURSUANT TO THE VILLAGE OF BURR RIDGE ZONING ORDINANCE

(Z-14-2013: 101 Tower Drive - Global Luxury Imports)

Published in pamphlet form this 12th day of August, 2013, by Order of the Corporate Authorities of the Village of Burr Ridge, Cook and DuPage Counties, Illinois.



Village Clerk

PAMPHLET

BACK OF PAMPHLET

ORDINANCE NO. A-834-23-13

AN ORDINANCE GRANTING A SPECIAL USE FOR AN AUTOMOBILE SALES AND
SERVICE BUSINESS IN A LI LIGHT INDUSTRIAL DISTRICT PURSUANT TO THE
VILLAGE OF BURR RIDGE ZONING ORDINANCE

(Z-14-2013: 101 Tower Drive - Global Luxury Imports)

Published in pamphlet form by Order of the Corporate Authorities
of the Village of Burr Ridge, DuPage and Cook Counties, Illinois.

Date : 09-07-16
 Used Vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | LET | ESC | C/L-AMN | GAP | Fin. Res | Total | MR-YY |
|----|---------|-------------------------|--------|------------|----------|----------|---------|----------|---------|--------|----------|-----------------|-------|
| 2 | HL268 | Brdjic, Blazanka | 01-02 | 32520.00 | 168.43 | 2778.52 | 196.00 | | | 199.00 | 480.15 | 36342.30 = Rev | |
| | | 13 BMW 535 XDRIVE | | -31942.61 | | -2778.52 | -196.00 | | | | | 34817.13 = Cost | |
| | | | | 577.39 | 168.43 | | | | | 199.00 | 480.15 | 1424.97 | 01-16 |
| 4 | HL341 | Sanchez, Richard | 01-29 | 56825.00 | 169.27 | 2339.59 | 196.00 | | | | | 59508.85 = Rev | |
| | | 14 Masera Ghibli | | -52224.50 | | -2319.58 | -196.00 | | | | | 54740.08 = Cost | |
| | | | | 4600.50 | 169.27 | | | | | | | 4769.77 | 01-16 |
| 6 | HL319A | Marin Barron, Lu | 01-04 | 18995.00 | 169.27 | | 20.00 | | | 199.99 | | 19384.26 = Rev | |
| | | 08 Cadill Escalade | | -16851.36 | | | -20.00 | | | | | 16871.36 = Cost | |
| | | | | 2143.64 | 169.27 | | | | | 199.99 | | 2512.90 | 01-16 |
| 9 | HL312 | Toyora, Northaid | 01-07 | 42700.00 | | | | | | | | 42700.00 = Rev | |
| | | 12 Jeep Grand Cherokee | | -40129.50 | | | | | | | | 40129.50 = Cost | |
| | | | | 2570.50 | | | | | | | | 2570.50 | 01-16 |
| 11 | HL295A | Banks, Craig | 01-07 | 23020.00 | 169.27 | 1843.59 | 196.00 | | | 199.99 | | 25428.85 = Rev | |
| | | 11 Audi Q5 | | -19129.50 | | -1843.59 | -196.00 | | | | | 21169.09 = Cost | |
| | | | | 3890.50 | 169.27 | | | | | 199.99 | | 4259.76 | 01-16 |
| 13 | HL350 | AUTO SALES, Rhin | 01-09 | 16400.00 | | | | | | | | 16400.00 = Rev | |
| | | 08 Land R Range Rover | | -14864.62 | | | | | | | | 14864.62 = Cost | |
| | | | | 1535.38 | | | | | | | | 1535.38 | 01-16 |
| 15 | HL320 | Gorecki, Wlodzim | 01-12 | 18020.00 | 169.27 | 1318.72 | 196.00 | | | | | 19703.99 = Rev | |
| | | 11 BMW 328 Xi | | -16697.50 | | -1318.72 | -196.00 | | | | | 18212.22 = Cost | |
| | | | | 1322.50 | 169.27 | | | | | | | 1491.77 | 01-16 |
| 18 | HL334 | Garczynski, Maci | 01-16 | 39020.00 | 169.27 | 2107.98 | 196.00 | 4500.00 | | 199.00 | | 46192.25 = Rev | |
| | | 06 Porsch 911 Carrera S | | -35459.50 | | -2107.98 | -196.00 | -4200.00 | | | | 41963.48 = Cost | |
| | | | | 3560.50 | 169.27 | | | 300.00 | | 199.00 | | 4228.77 | 01-16 |
| 27 | ALL | Vasiljevic, Vlad | 01-16 | 22020.00 | 169.27 | 2107.98 | 196.00 | | | 199.00 | 347.94 | 25040.19 = Rev | |
| | | 11 Merced E350 | | -22736.48 | | -2107.98 | -196.00 | | | | | 25040.46 = Cost | |
| | | | | -716.48 | 169.27 | | | | | 199.00 | 347.94 | -0.27 | 01-16 |
| 28 | HL354 | Cruse, Jamie | 01-16 | 25020.00 | 169.27 | | 196.00 | | | | | 25385.27 = Rev | |
| | | 09 Merced G1320 | | -24993.28 | | | -196.00 | | | | | 25189.28 = Cost | |
| | | | | 26.72 | 169.27 | | | | | | | 195.99 | 01-16 |
| 29 | HL227A | Pereira, Tino | 01-22 | 60020.00 | 169.27 | 4102.98 | 196.00 | | | | | 64488.25 = Rev | |
| | | 13 BMW M5 | | -60219.50 | | -4102.98 | -196.00 | | | | | 64518.48 = Cost | |
| | | | | -199.50 | 169.27 | | | | | | | -30.23 | 01-16 |
| 30 | HL22A | Glas, Sean | 01-18 | 8325.00 | 169.27 | 615.63 | 196.00 | | | | | 9306.10 = Rev | |
| | | 98 Ford Mustang | | -7386.71 | | -615.63 | -196.00 | | | | | 8196.54 = Cost | |
| | | | | 938.29 | 169.27 | | | | | | | 1107.56 | 01-16 |
| 32 | HL284A | Kosower, Paul | 01-19 | 22995.00 | 169.27 | 449.03 | 20.00 | | | 199.00 | 512.57 | 24344.87 = Rev | |
| | | 09 Jaguar Xf | | -22324.50 | | -449.03 | -20.00 | | | | | 22793.53 = Cost | |
| | | | | 670.50 | 169.27 | | | | | 199.00 | 512.57 | 1551.34 | 01-16 |
| 33 | HL305 | Kamp, Christophe | 01-20 | 77020.00 | 169.27 | 3783.72 | 196.00 | | | 199.00 | | 81367.99 = Rev | |
| | | 15 Dodge Challenger | | -70029.50 | | -3783.72 | -196.00 | | | | | 74009.22 = Cost | |
| | | | | 6990.50 | 169.27 | | | | | 199.00 | | 7358.77 | 01-16 |
| 36 | HL338 | Gore, Joe | 01-30 | 17995.00 | 169.27 | | | | | 199.00 | | 18363.27 = Rev | |
| | | 11 Merced C300 | | -17546.49 | | | | | | | | 17546.49 = Cost | |
| | | | | 448.51 | 169.27 | | | | | 199.00 | | 816.78 | 01-16 |
| 38 | HL326 | Khalil, Magedah | 01-23 | 26995.00 | 169.27 | 1697.77 | 20.00 | 4200.00 | | 50.00 | | 33132.04 = Rev | |
| | | 08 Porsch Cayenne | | -26229.81 | | -1697.77 | -20.00 | -3598.00 | | | | 31545.58 = Cost | |
| | | | | 765.19 | 169.27 | | | 602.00 | | 50.00 | | 1586.46 | 01-16 |
| 40 | HL295B | STANCIL, CHRIS | 01-23 | 2525.00 | | 214.63 | 196.00 | | | | | 2935.63 = Rev | |
| | | 99 Acura TL | | -1620.50 | | -214.63 | -196.00 | | | | | 2040.13 = Cost | |
| | | | | 895.50 | | | | | | | | 895.50 | 01-16 |
| 43 | HL340 | Hendrickson, Mit | 01-30 | 13250.00 | | | | | | | | 13250.00 = Rev | |
| | | 07 Saturn Sky | | -12729.50 | | | | | | | | 12729.50 = Cost | |
| | | | | 520.50 | | | | | | | | 520.50 | 01-16 |
| 45 | HL361 | Kolodziejczyk, N | 01-25 | 29951.00 | 169.27 | 2183.72 | 196.00 | | | | | 32499.99 = Rev | |
| | | 04 Porsch 911 Carrera | | -27329.50 | | -2183.72 | -196.00 | | | | | 29709.22 = Cost | |
| | | | | 2621.50 | 169.27 | | | | | | | 2790.77 | 01-16 |
| 47 | HL327 | Luxury Imports, | 02-02 | 31250.00 | | | | | | | | 31250.00 = Rev | |
| | | 12 Merced E350 | | -30692.19 | | | | | | | | 30692.19 = Cost | |
| | | | | 557.81 | | | | | | | | 557.81 | 01-16 |
| 50 | HL352 | Ali, Kachana | 01-27s | 8025.00 | 169.27 | 594.09 | 196.00 | | | | | 8984.35 = Rev | |
| | | 06 BMW X3 | | -7979.12 | | -594.09 | -196.00 | | | | | 8769.20 = Cost | |
| | | | | 45.88 | 169.27 | | | | | | | 215.15 | 01-16 |

RECEIVED
 SEP 08 2016
 WILLIAMSBROOK
 ZONING DIVISION

Date : 09-07-16
 Used vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | LPT | ESC | C/L-ASH | GAP | Fin. Res | Total | MM-YY |
|----|---------|------------------------|-------|------------|----------|----------|---------|----------|---------|--------|----------|-----------------|-------|
| 52 | HL367 | Johnson, Malcolm | 01-28 | 51825.00 | 169.27 | | 20.00 | | | 849.00 | | 52863.27 = Rev | |
| | | 11 Porsc Panamera | | -44627.30 | | | -20.00 | | | 550.00 | | 45197.30 = Cost | |
| | | | | 7197.70 | 169.27 | | | | | 299.00 | | 7665.97 | 01-16 |
| 53 | HL337 | wu, Zihao | 01-28 | 34995.00 | 169.27 | | 20.00 | | | 199.00 | | 35383.27 = Rev | |
| | | 13 BMW X5 | | -33769.88 | | | -20.00 | | | | | 33809.88 = Cost | |
| | | | | 1205.12 | 169.27 | | | | | 199.00 | | 1573.39 | 01-16 |
| 54 | HL349 | Lavine, Joann | 01-28 | 33501.14 | 169.27 | 1933.60 | 196.00 | | | 199.99 | | 36000.00 = Rev | |
| | | 15 Wrangl Sahara | | -29918.39 | | -1933.60 | -196.00 | | | | | 32047.99 = Cost | |
| | | | | 3582.75 | 169.27 | | | | | 199.99 | | 3952.01 | 01-16 |
| 1 | HL305A | Dodge, Dupage | 02-01 | 32000.00 | | | | | | | | 32000.00 = Rev | |
| | | 04 Ford Excursion | | -25129.50 | | | | | | | | 25129.50 = Cost | |
| | | | | 6870.50 | | | | | | | | 6870.50 | 02-16 |
| 2 | HL341A | Plotzker, Michae | 02-17 | 27999.00 | 169.27 | 2253.46 | 196.00 | | | 895.00 | | 31512.73 = Rev | |
| | | 15 Ford Mustang | | -25583.50 | | -2253.46 | -196.00 | | | 210.00 | | 28242.96 = Cost | |
| | | | | 2415.50 | 169.27 | | | | | 685.00 | | 3269.77 | 02-16 |
| 3 | HL360 | Luxury Imports, | 02-01 | 29300.00 | | | | | | | | 29300.00 = Rev | |
| | | 13 Jeep Grand Cherokee | | -28379.50 | | | | | | | | 28379.50 = Cost | |
| | | | | 920.50 | | | | | | | | 920.50 | 02-16 |
| 4 | HL349A | Carbajal Nataren | 02-03 | 9675.00 | 169.27 | | -5.00 | | | | | 9639.27 = Rev | |
| | | 09 Mazda Cx-9 | | -7000.00 | | | 5.00 | | | | | 6995.00 = Cost | |
| | | | | 2675.00 | 169.27 | | | | | | | 2844.27 | 02-16 |
| 6 | HL334A | Griffin, Adriann | 02-04 | 18525.00 | 169.27 | 1589.01 | 196.00 | 1500.00 | | 199.00 | | 22178.28 = Rev | |
| | | 08 Merced C350 | | -17029.50 | | -1589.01 | -196.00 | -1000.00 | | | | 19814.51 = Cost | |
| | | | | 1495.50 | 169.27 | | | 500.00 | | 199.00 | | 2363.77 | 02-16 |
| 7 | HL227B | sandoval Aguilar | 02-05 | 18020.00 | 169.27 | 1546.09 | 196.00 | | | | | 19931.36 = Rev | |
| | | 13 Honda Civic | | -17029.50 | | -1546.09 | -196.00 | | | | | 18771.59 = Cost | |
| | | | | 990.50 | 169.27 | | | | | | | 1159.77 | 02-16 |
| 8 | HL343 | Fite, Paul | 02-06 | 33749.00 | 169.27 | 2035.10 | 196.00 | | | | 273.84 | 36423.21 = Rev | |
| | | 12 BMW X5 | | -32714.06 | | -2035.10 | -196.00 | | | | | 34945.16 = Cost | |
| | | | | 1034.94 | 169.27 | | | | | | 273.84 | 1478.05 | 02-16 |
| 10 | CM0E | Krueger, Marcus | 02-06 | 11560.00 | 169.27 | 850.37 | 196.00 | | | 199.99 | | 12975.63 = Rev | |
| | | 08 Volksw Touareg | | -8729.50 | | -850.37 | -196.00 | | | | | 9775.87 = Cost | |
| | | | | 2830.50 | 169.27 | | | | | 199.99 | | 3199.76 | 02-16 |
| 11 | HL347 | Clark, James | 02-08 | 19275.00 | 169.27 | 1409.71 | 196.00 | | | | | 21049.98 = Rev | |
| | | 07 Jeep Wrangler | | -17782.27 | | -1409.71 | -196.00 | | | | | 19387.98 = Cost | |
| | | | | 1492.73 | 169.27 | | | | | | | 1662.00 | 02-16 |
| 13 | HL325A | Schramm, Patrick | 02-10 | 23220.00 | 169.27 | 1623.22 | 120.00 | | | 199.00 | | 25331.49 = Rev | |
| | | 10 Lexus Rx350 | | -20278.50 | | -1623.22 | -120.00 | | | | | 22021.72 = Cost | |
| | | | | 2941.50 | 169.27 | | | | | 199.00 | | 3309.77 | 02-16 |
| 15 | HL348 | Morris, Patrick | 03-10 | 28150.00 | 169.27 | 1699.16 | 20.00 | 2400.00 | | 700.00 | | 33138.43 = Rev | |
| | | 08 BMW 650i | | -24476.38 | | -1699.16 | -20.00 | -999.00 | | 650.00 | | 27844.54 = Cost | |
| | | | | 3673.62 | 169.27 | | | 1402.00 | | 50.00 | | 5293.89 | 02-16 |
| 16 | HL374 | Clark, Taylor | 02-13 | 48035.00 | 169.27 | 2842.31 | 120.00 | | | | | 51166.58 = Rev | |
| | | 14 Jeep Grand Cherokee | | -43907.69 | | -2842.31 | -120.00 | | | | | 46870.00 = Cost | |
| | | | | 4127.31 | 169.27 | | | | | | | 4296.58 | 02-16 |
| 19 | HL358 | HRISTOVA, GENOVE | 02-15 | 28020.00 | 169.27 | 1876.76 | 126.00 | | | | 634.54 | 30826.57 = Rev | |
| | | 12 BMW Z4 | | -24580.44 | | -1876.76 | -126.00 | | | | | 26583.20 = Cost | |
| | | | | 3439.56 | 169.27 | | | | | | 634.54 | 4243.37 | 02-16 |
| 21 | HL386 | Luxury Imports, | 02-16 | 31000.00 | | | | | | | | 31000.00 = Rev | |
| | | 11 Merced G1350 | | -27129.50 | | | | | | | | 27129.50 = Cost | |
| | | | | 3870.50 | | | | | | | | 3870.50 | 02-16 |
| 23 | HL371 | Lanier, Sean | 02-20 | 39500.00 | 169.27 | 2380.16 | 20.00 | | | 750.00 | 626.65 | 43446.08 = Rev | |
| | | 12 Merced C63 | | -36199.50 | | -2380.16 | -20.00 | | | 210.00 | | 38719.66 = Cost | |
| | | | | 3390.50 | 169.27 | | | | | 540.00 | 626.65 | 4726.42 | 02-16 |
| 25 | HL293A | Luxury Imports, | 02-18 | 45500.00 | | | | | | | | 45500.00 = Rev | |
| | | 10 Porsc Panamera | | -46909.88 | | | | | | | | 46909.88 = Cost | |
| | | | | -1409.88 | | | | | | | | -1409.88 | 02-16 |
| 27 | HL280A | Luxury Imports, | 02-19 | 22995.00 | | | | | | | | 22995.00 = Rev | |
| | | 13 BMW X3 | | -22219.29 | | | | | | | | 22219.29 = Cost | |
| | | | | 775.71 | | | | | | | | 775.71 | 02-16 |
| 31 | HL383 | Alvarado, German | 02-20 | 25525.00 | 169.27 | 1427.83 | 120.00 | | | | | 27242.10 = Rev | |
| | | 12 Merced G1k 350 | | -23802.86 | | -1427.83 | -120.00 | | | | | 25368.69 = Cost | |
| | | | | 1704.14 | 169.27 | | | | | | | 1873.41 | 02-16 |

Date : 09-07-16
 Used Vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+ASH | GAP | Fin. Res | Total | MM-YY |
|----|---------|------------------------|-------|------------|----------|----------|---------|----------|---------|---------|----------|-----------------|-------|
| 34 | HL354A | Greenley, LeLan | 02-27 | 28020.00 | 169.27 | 1036.09 | 196.00 | | | | 284.56 | 29705.92 = Rev | |
| | | 13 Acura MDX | | -26209.92 | | -1036.09 | -196.00 | | | | | 27442.01 = Cost | |
| | | | | 1810.08 | 169.27 | | | | | | 284.56 | 2263.91 | 02-16 |
| 40 | HL333 | IZRAEL, TERESA | 02-27 | 39820.00 | 169.27 | 2719.09 | 120.00 | | | | 1212.12 | 44040.48 = Rev | |
| | | 14 Merced ML350 | | -39828.17 | | -2719.09 | -120.00 | | | | | 42667.26 = Cost | |
| | | | | -8.17 | 169.27 | | | | | | 1212.12 | 1379.22 | 02-16 |
| 41 | HL365 | Auto Place, Chic | 02-27 | 7500.00 | | | | | | | | 7500.00 = Rev | |
| | | 06 Infini G35 | | -6679.50 | | | | | | | | 6679.50 = Cost | |
| | | | | 820.50 | | | | | | | | 820.50 | 02-16 |
| 1 | HL379 | Maglaris, Ted | 03-01 | 23025.00 | | 279.81 | 196.00 | | | | | 23500.81 = Rev | |
| | | 10 Merced GL450 | | -22500.00 | | -279.81 | -196.00 | | | | | 22975.81 = Cost | |
| | | | | 525.00 | | | | | | | | 525.00 | 03-16 |
| 2 | HL344 | Calandrella, Sta | 03-01 | 12330.73 | 169.27 | | | | | 950.00 | | 13450.00 = Rev | |
| | | 01 Jaguar XJB | | -11168.25 | | | | | | 575.00 | | 11743.25 = Cost | |
| | | | | 1162.48 | 169.27 | | | | | 375.00 | | 1706.75 | 03-16 |
| 3 | HL380 | Rossithong, Pra | 02-29 | 10775.00 | 169.27 | 1012.34 | 196.00 | | | | | 12152.61 = Rev | |
| | | 06 Merced ML300 | | -7729.50 | | -1012.34 | -196.00 | | | | | 8937.84 = Cost | |
| | | | | 3045.50 | 169.27 | | | | | | | 3214.77 | 03-16 |
| 4 | HL356 | Mc Gowan, Ida | 03-01 | 23020.00 | 169.27 | 1775.01 | 196.00 | | | 707.00 | | 25867.28 = Rev | |
| | | 08 Land R Range Rover | | -20065.58 | | -1775.01 | -196.00 | | | 210.00 | | 22246.59 = Cost | |
| | | | | 2954.42 | 169.27 | | | | | 497.00 | | 3620.69 | 03-16 |
| 6 | HL294B | Auto Place, Chic | 03-02 | 14495.00 | | | | | | | | 14495.00 = Rev | |
| | | 06 Land R Range Rover | | -14317.46 | | | | | | | | 14317.46 = Cost | |
| | | | | 177.54 | | | | | | | | 177.54 | 03-16 |
| 7 | HL317 | Karisik, Aleksan | 03-02 | 37770.00 | 169.27 | 1821.26 | 117.00 | | | | 648.70 | 40526.23 = Rev | |
| | | 08 Merced S63 | | -36445.47 | | -1821.26 | -117.00 | | | | | 38383.73 = Cost | |
| | | | | 1324.53 | 169.27 | | | | | | 648.70 | 2142.50 | 03-16 |
| 8 | HL357 | Grant, Samuel | 03-17 | 31351.00 | 169.27 | 1970.02 | 10.00 | | | | | 33500.29 = Rev | |
| | | 09 Porsch Cayenne | | -29050.49 | | -1970.02 | -10.00 | | | | | 31030.51 = Cost | |
| | | | | 2300.51 | 169.27 | | | | | | | 2469.78 | 03-16 |
| 9 | HL381 | Owens, John | 03-05 | 37410.00 | 169.27 | 2724.50 | 196.00 | | | | | 40499.77 = Rev | |
| | | 15 Jeep Wrangler | | -32946.52 | | -2724.50 | -196.00 | | | | | 35867.02 = Cost | |
| | | | | 4463.48 | 169.27 | | | | | | | 4632.75 | 03-16 |
| 10 | HL333A | Chicago Auto Pla | 03-03 | 9500.00 | | | | | | | | 9500.00 = Rev | |
| | | 06 Merced E350 | | -8129.50 | | | | | | | | 8129.50 = Cost | |
| | | | | 1370.50 | | | | | | | | 1370.50 | 03-16 |
| 11 | HL385 | Crawford, Erik | 03-04 | 53775.00 | 169.27 | 3910.96 | 196.00 | | | | | 58051.23 = Rev | |
| | | 14 Jeep Grand Cherokee | | -49959.50 | | -3910.96 | -196.00 | -1363.00 | | | | 55429.46 = Cost | |
| | | | | 3813.50 | 169.27 | | | | | | | 2621.77 | 03-16 |
| 16 | HL3693 | Bowers, Tracey | 03-08 | 28133.00 | 169.27 | 1698.14 | | | | | | 30000.41 = Rev | |
| | | 13 Jeep Wrangler | | -26043.20 | | -1698.14 | | | | | | 27741.34 = Cost | |
| | | | | 2089.80 | 169.27 | | | | | | | 2259.07 | 03-16 |
| 17 | HL374A | Eades, Kevin | 03-07 | 11275.00 | 169.27 | 829.71 | 117.00 | | | | | 12390.98 = Rev | |
| | | 06 Land R Range Rover | | -9884.57 | | -829.71 | -117.00 | | | | | 10831.28 = Cost | |
| | | | | 1390.43 | 169.27 | | | | | | | 1559.70 | 03-16 |
| 18 | HL382 | Adkins, Sven | 03-07 | 58000.00 | 169.27 | | 10.00 | | | 1100.00 | | 59279.27 = Rev | |
| | | 14 Tesla Model S | | -55695.13 | | | -10.00 | | | 950.00 | | 56655.13 = Cost | |
| | | | | 2304.87 | 169.27 | | | | | 150.00 | | 2624.34 | 03-16 |
| 19 | HL353 | Davis, Dillon | 03-22 | 16000.00 | 169.27 | | 10.00 | | | | | 16179.27 = Rev | |
| | | 07 Merced S550 | | -13831.74 | | | -10.00 | | | | | 13841.74 = Cost | |
| | | | | 2168.26 | 169.27 | | | | | | | 2337.53 | 03-16 |
| 21 | HL354B | Bunell, Scott | 03-09 | 18146.00 | 169.27 | 1051.31 | -15.00 | | | | | 19351.58 = Rev | |
| | | 08 Chevy Avalanche | | -17048.68 | | -1051.31 | 15.00 | | | | | 18084.99 = Cost | |
| | | | | 1097.32 | 169.27 | | | | | | | 1266.59 | 03-16 |
| 24 | HL389 | KLADANJIC, SUVA | 03-11 | 29700.00 | 169.27 | 1607.27 | 196.00 | | | 300.00 | | 31972.54 = Rev | |
| | | 08 BMW M5 | | -26754.97 | | -1607.27 | -196.00 | | | | | 28558.24 = Cost | |
| | | | | 2945.03 | 169.27 | | | | | 300.00 | | 3414.30 | 03-16 |
| 26 | HL275A1 | Fredrickson, Nel | 03-11 | 17495.00 | 169.27 | 969.86 | | | | | | 18634.13 = Rev | |
| | | 08 BMW X5 | | -19361.50 | | -969.86 | | | | | | 20331.36 = Cost | |
| | | | | -1866.50 | 169.27 | | | | | | | -1697.23 | 03-16 |
| 27 | HL339 | Otu, Maxwell | 03-12 | 35995.00 | 169.27 | | 20.00 | | | | | 36184.27 = Rev | |
| | | 12 BMW X6 | | -37080.43 | | | -20.00 | | | | | 37100.43 = Cost | |
| | | | | -1085.43 | 169.27 | | | | | | | -916.16 | 03-16 |

Date : 09-07-16
 Used Vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Se l | Price | Doc. Fee | Taxes | L&T | ESC | C/L+AMH | GAP | Fin. Res | Total | MM-YY |
|----|---------|------------------------|--------|------|-----------|----------|----------|---------|----------|---------|---------|----------|-----------------|-------|
| 28 | HL387 | Rosales, Jose | 03-15 | | 11625.00 | 169.27 | 973.03 | 117.00 | | | | | 12884.30 = Rev | |
| | | 13 Volksw Jetta | | | -9038.90 | | -973.03 | -117.00 | | | | | 10128.93 = Cost | |
| | | | | | 2586.10 | 169.27 | | | | | | | 2755.37 | 03-16 |
| 30 | HL324 | Sivaprasad, Suni | 03-31 | | 64025.00 | 169.27 | 4854.08 | 196.00 | | | 3564.00 | 638.13 | 73246.48 = Rev | |
| | | 11 Porsch Panamera | | | -66834.39 | | -4854.08 | -196.00 | | | 1564.00 | | 73246.47 = Cost | |
| | | | | | -2809.39 | 169.27 | | | | | 2000.00 | 638.13 | -1.99 | 03-16 |
| 32 | HL376 | Evan, Leslie | 03-19 | | 39995.00 | 169.27 | 1384.03 | 10.00 | | | | | 41558.30 = Rev | |
| | | 15 Audi Q5 | | | -37112.85 | | -1384.03 | -10.00 | | | | | 38506.88 = Cost | |
| | | | | | 2882.15 | 169.27 | | | | | | | 3051.42 | 03-16 |
| 34 | HL298 | Molina, Francisc | 03-15 | | 9020.00 | 169.27 | 666.22 | 196.00 | | | 99.00 | | 10150.49 = Rev | |
| | | 10 DODGE CHARGER | | | -8873.81 | | -666.22 | -196.00 | | | | | 9736.03 = Cost | |
| | | | | | 146.19 | 169.27 | | | | | 99.00 | | 414.46 | 03-16 |
| 35 | HL368 | Valenzuela, Fran | 03-22 | | 43495.00 | 169.27 | 2036.00 | 10.00 | | | | 912.88 | 46623.24 = Rev | |
| | | 14 Audi Sq5 | | | -43851.75 | | -2036.00 | -10.00 | | | | | 45897.84 = Cost | |
| | | | | | -356.75 | 169.27 | | | | | | 912.88 | 725.40 | 03-16 |
| 36 | HL389A | Automotive, Ashl | 03-16 | | 9700.00 | | | | | | | | 9700.00 = Rev | |
| | | 10 Volksw Cc Sport | | | -7889.50 | | | | | | | | 7889.50 = Cost | |
| | | | | | 1810.50 | | | | | | | | 1810.50 | 03-16 |
| 37 | HL396 | MCCLIMANS, JASON | 03-17 | | 30795.00 | 169.27 | 2512.69 | 10.00 | | | | 300.00 | 33786.96 = Rev | |
| | | 11 Merced c1450 | | | -27239.25 | | -2512.69 | -10.00 | | | | | 29761.94 = Cost | |
| | | | | | 3555.75 | 169.27 | | | | | | 300.00 | 4025.02 | 03-16 |
| 38 | HL402 | Bulanda, Richard | 03-19 | | 51995.00 | 169.27 | 3056.91 | 144.00 | | | | | 55365.18 = Rev | |
| | | 14 Jeep Grand Cherokee | | | -46017.62 | | -3056.91 | -144.00 | | | | | 49218.53 = Cost | |
| | | | | | 5977.38 | 169.27 | | | | | | | 6146.65 | 03-16 |
| 39 | HL375 | Czaja, Jan | 03-19 | | 26675.00 | 169.27 | 2214.85 | 196.00 | | | | 929.99 | 30184.91 = Rev | |
| | | 14 Audi A4 | | | -26477.53 | | -2214.85 | -196.00 | | | | | 28888.18 = Cost | |
| | | | | | 197.47 | 169.27 | | | | | | 929.99 | 1296.73 | 03-16 |
| 40 | HL364 | Jackson, DeLove? | 03-21 | | 41020.00 | 169.27 | 2325.61 | 196.00 | | | | 2049.56 | 45760.44 = Rev | |
| | | 13 BMW X5 | | | -36678.99 | | -2325.61 | -196.00 | | | | | 39200.60 = Cost | |
| | | | | | 4341.01 | 169.27 | | | | | | 2049.56 | 6559.84 | 03-16 |
| 41 | HL359 | Willoughby, Tash | 03-21 | | 22020.00 | 169.27 | 1830.61 | 196.00 | 2500.00 | | | 920.75 | 27636.63 = Rev | |
| | | 12 Infiniti FX35 | | | -21754.60 | | -1830.61 | -196.00 | -993.00 | | | | 24780.21 = Cost | |
| | | | | | 265.40 | 169.27 | | | 1501.00 | | | 920.75 | 2856.42 | 03-16 |
| 43 | HL358A | Karlbach, Paul | 03-28 | | 10250.00 | 169.27 | | 10.00 | | | | | 10429.27 = Rev | |
| | | 02 Lexus sc430 | | | -8042.95 | | | -10.00 | | | | | 8052.95 = Cost | |
| | | | | | 2207.05 | 169.27 | | | | | | | 2376.92 | 03-16 |
| 44 | HL377 | MacDougall, Alan | 03-29 | | 16275.00 | 169.27 | 1392.23 | 196.00 | 1850.00 | | | | 19682.48 = Rev | |
| | | 10 Merced c300 | | | -16345.44 | | -1392.23 | -196.00 | -1199.00 | | | | 18932.65 = Cost | |
| | | | | | -70.44 | 169.27 | | | 651.00 | | | | 749.83 | 03-16 |
| 45 | HL402A | Boatright, Debra | 03-23 | | 12825.00 | 169.27 | 942.08 | 196.00 | | | | | 14132.35 = Rev | |
| | | 08 Chrysl Aspen | | | -10719.78 | | -942.08 | -196.00 | | | | | 11857.86 = Cost | |
| | | | | | 2105.22 | 169.27 | | | | | | | 2274.49 | 03-16 |
| 47 | HL313AA | Wallace, Otis | 03-24 | | 4778.00 | 169.27 | 457.62 | 196.00 | | | | | 5600.89 = Rev | |
| | | 07 Chevro Trailblazer | | | -3149.50 | | -457.62 | -196.00 | | | | | 3803.12 = Cost | |
| | | | | | 1628.50 | 169.27 | | | | | | | 1797.77 | 03-16 |
| 48 | HL356A | MARTINEZ, LOURDE | 03-25 | | 5655.00 | 169.27 | 480.50 | 196.00 | | | | | 6500.77 = Rev | |
| | | 10 Chevro Impala | | | -4129.50 | | -480.50 | -196.00 | | | | | 4806.00 = Cost | |
| | | | | | 1525.50 | 169.27 | | | | | | | 1694.77 | 03-16 |
| 49 | HL372 | Kubic, Melissa | 03-25 | | 28995.00 | 169.27 | 1812.19 | 20.00 | | | | | 30996.46 = Rev | |
| | | 11 Audi q7 | | | -27756.17 | | -1812.19 | -20.00 | | | | | 29588.36 = Cost | |
| | | | | | 1238.83 | 169.27 | | | | | | | 1408.10 | 03-16 |
| 50 | HL392 | Misener, William | 03-26 | | 22020.00 | 169.27 | 1209.97 | 196.00 | | | 279.00 | 318.81 | 24193.05 = Rev | |
| | | 10 Merced E350 | | | -21227.36 | | -1209.97 | -196.00 | | | 50.00 | | 22683.33 = Cost | |
| | | | | | 792.64 | 169.27 | | | | | 229.00 | 318.81 | 1509.72 | 03-16 |
| 53 | HL399 | Williams Jr, Her | 03-26 | | 35725.00 | 169.27 | 3320.22 | 196.00 | 1000.00 | | | 690.53 | 41101.02 = Rev | |
| | | 16 Jeep Sahara | | | -34341.44 | | -3320.22 | -196.00 | -1199.00 | | | | 38056.66 = Cost | |
| | | | | | 1383.56 | 169.27 | | | -199.00 | | | 690.53 | 2044.36 | 03-16 |
| 55 | HL399A | Jones, c | 03-28U | | 11020.00 | 169.27 | 951.09 | 196.00 | 999.00 | | | | 13335.36 = Rev | |
| | | 07 Infiniti Fx35 | | | -11204.50 | | -951.09 | -196.00 | -999.00 | | | | 13350.59 = Cost | |
| | | | | | -184.50 | 169.27 | | | | | | | -15.23 | 03-16 |
| 56 | HL329 | Nield, Christoph | 03-28 | | 37725.00 | 169.27 | 2167.33 | 120.00 | | | 300.00 | | 40481.60 = Rev | |
| | | 13 BMW 550xi | | | -40468.74 | | -2167.33 | -120.00 | | | | | 42756.07 = Cost | |
| | | | | | -2743.74 | 169.27 | | | | | 300.00 | | -2274.47 | 03-16 |

Date : 09-07-16

Gross Sales Report

Used Vehicles [Sorted by: Seq #]

01-16 thru 08-16

Store Total

Include Wholesales

ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+AMH | GAP | Fin. Res | Total | MM-YY |
|----|----------|------------------------|-------|------------|----------|----------|---------|----------|---------|--------|----------|-----------------|-------|
| 58 | HL275A1A | Ervin, Jacques | 03-30 | 3820.00 | 169.27 | 289.22 | 196.00 | | | | | 4474.49 = Rev | |
| | | 02 Bmw X5 | | -3053.49 | | -289.22 | -196.00 | | | | | 3538.71 = Cost | |
| | | | | 766.51 | 169.27 | | | | | | | 935.78 | 03-16 |
| 62 | HL393 | Wilk, Cathy | 03-31 | 8500.00 | 169.27 | 541.83 | 10.00 | | | | | 9221.10 = Rev | |
| | | 09 Mini Cooper | | -6916.13 | | -541.83 | -10.00 | | | | | 7467.96 = Cost | |
| | | | | 1583.87 | 169.27 | | | | | | | 1753.14 | 03-16 |
| 3 | HL411 | Wilson, Jerry | 04-02 | 14995.00 | 169.27 | 849.20 | 10.00 | | | | | 16023.47 = Rev | |
| | | 07 Audi Q7 | | -9809.26 | | -849.20 | -10.00 | | | | | 10668.46 = Cost | |
| | | | | 5185.74 | 169.27 | | | | | | | 5355.01 | 04-16 |
| 7 | HL412 | White, Wendell | 04-02 | 62995.00 | 169.27 | | 35.00 | | | | | 63199.27 = Rev | |
| | | 08 Bentley Continental | | -57379.50 | | | -35.00 | | | | | 57414.50 = Cost | |
| | | | | 5615.50 | 169.27 | | | | | | | 5784.77 | 04-16 |
| 8 | HL378 | Bell, Dennis | 04-02 | 22120.00 | 169.27 | | 120.00 | | | | | 22409.27 = Rev | |
| | | 13 Chrysl 300s | | -22466.80 | | | -120.00 | | | | | 22586.80 = Cost | |
| | | | | -346.80 | 169.27 | | | | | | | -177.53 | 04-16 |
| 10 | HL346 | Sanchez, Carmen | 04-05 | 60607.00 | 169.27 | 1630.35 | 10.00 | 3318.00 | | | 775.55 | 66510.17 = Rev | |
| | | 12 Merced C1s 63 | | -57700.87 | | -1630.35 | -10.00 | -1318.00 | | | | 60659.22 = Cost | |
| | | | | 2906.13 | 169.27 | | | 2000.00 | | | 775.55 | 5850.95 | 04-16 |
| 12 | HL363 | Naduona, Christ | 04-07 | 26374.00 | 169.27 | 1924.39 | 10.00 | 4025.00 | | | 863.22 | 33365.88 = Rev | |
| | | 10 Merced G1450 | | -26098.73 | | -1924.39 | -10.00 | -2025.00 | | | | 30058.12 = Cost | |
| | | | | 275.27 | 169.27 | | | 2000.00 | | | 863.22 | 3307.76 | 04-16 |
| 14 | HL362 | LORENZI, GERRY | 04-09 | 36320.00 | 169.27 | 2201.86 | 196.00 | 1993.00 | | | 658.68 | 41738.81 = Rev | |
| | | 13 Bmw 750i | | -37653.12 | | -2201.86 | -196.00 | -1453.00 | | | | 41503.98 = Cost | |
| | | | | -1133.12 | 169.27 | | | 540.00 | | | 658.68 | 234.83 | 04-16 |
| 15 | HL335 | Dunn, William | 04-09 | 32525.00 | 169.27 | 1431.92 | 120.00 | | | | | 34246.19 = Rev | |
| | | 06 Porsch 911 Carrera | | -31281.45 | | -1431.92 | -120.00 | | | | | 32833.37 = Cost | |
| | | | | 1243.55 | 169.27 | | | | | | | 1412.82 | 04-16 |
| 16 | HL378A | WARREN, CUBIE | 04-11 | 17399.00 | 169.27 | 1284.38 | 196.00 | | | 985.00 | 1054.05 | 21097.70 = Rev | |
| | | 14 Ford Fusion | | -15766.70 | | -1284.38 | -196.00 | | | 244.00 | | 17491.08 = Cost | |
| | | | | 1632.30 | 169.27 | | | | | 751.00 | 1054.05 | 3606.62 | 04-16 |
| 17 | HL422 | Manheim Arena 1 | 04-13 | 2100.00 | | | | | | | | 2100.00 = Rev | |
| | | 01 Lexus Ls430 | | -1565.00 | | | | | | | | 1565.00 = Cost | |
| | | | | 535.00 | | | | | | | | 535.00 | 04-16 |
| 18 | HL384 | Bonczak, John | 04-13 | 24775.00 | 169.27 | 449.15 | 120.00 | 2500.00 | | | 573.40 | 28586.82 = Rev | |
| | | 11 Merced E350 | | -25073.93 | | -449.15 | -120.00 | -1052.00 | | | | 26695.08 = Cost | |
| | | | | -298.93 | 169.27 | | | 1448.00 | | | 573.40 | 1891.74 | 04-16 |
| 19 | HL397 | Manheim Chicago | 04-14 | 47000.00 | | | | | | | | 47000.00 = Rev | |
| | | 14 Chevro Corvette | | -49013.50 | | | | | | | | 49013.50 = Cost | |
| | | | | -2013.50 | | | | | | | | -2013.50 | 04-16 |
| 21 | HL395 | NIKOLOPOULOS, GE | 04-21 | 51025.00 | 169.27 | 676.03 | 196.00 | 2700.00 | | | 1577.92 | 56344.22 = Rev | |
| | | 12 Porsch Panamera | | -49246.54 | | -676.03 | -196.00 | -1332.00 | | | | 51450.57 = Cost | |
| | | | | 1778.46 | 169.27 | | | 1368.00 | | | 1577.92 | 4693.65 | 04-16 |
| 22 | HL413 | LAW, DANIEL | 04-15 | 30020.00 | 169.00 | 2201.84 | 196.00 | 3799.00 | | | 298.00 | 36683.84 = Rev | |
| | | 12 Bmw X5 | | -27034.14 | | -2201.84 | -196.00 | -1799.00 | | | | 31230.98 = Cost | |
| | | | | 2985.86 | 169.00 | | | 2000.00 | | | 298.00 | 5452.86 | 04-16 |
| 24 | HL424 | Schmidt, Bryan | 04-16 | 16129.00 | 169.27 | | 10.00 | | | | | 16308.27 = Rev | |
| | | 02 Porsch Boxter | | -14292.80 | | | -10.00 | | | | | 14302.80 = Cost | |
| | | | | 1836.20 | 169.27 | | | | | | | 2005.47 | 04-16 |
| 25 | HL409 | LEWIS, ANGELA | 04-27 | 36904.00 | 169.27 | 2687.81 | 196.00 | | | | | 39957.08 = Rev | |
| | | 12 Merced G1550 | | -33661.40 | | -2687.81 | -196.00 | | | | | 36545.21 = Cost | |
| | | | | 3242.60 | 169.27 | | | | | | | 3411.87 | 04-16 |
| 27 | HL362A | MAKAMA, YASIN | 04-16 | 11825.00 | 169.27 | 833.33 | 120.00 | | | | | 12947.60 = Rev | |
| | | 10 Honda ACCORD | | -10229.50 | | -833.33 | -120.00 | | | | | 11182.83 = Cost | |
| | | | | 1595.50 | 169.27 | | | | | | | 1764.77 | 04-16 |
| 28 | HL383A | Wijanayake, Ajit | 04-16 | 6500.00 | 169.27 | | 10.00 | | | | | 6679.27 = Rev | |
| | | 04 Merced E320 | | -6347.24 | | | -10.00 | | | | | 6357.24 = Cost | |
| | | | | 152.76 | 169.27 | | | | | | | 322.03 | 04-16 |
| 31 | HL391 | NADELLA, CHANDRA | 04-19 | 33525.00 | 169.27 | 3116.72 | 196.00 | | | | 1225.51 | 36232.50 = Rev | |
| | | 12 Merced W1350 | | -33443.63 | | -3116.72 | -196.00 | | | | | 36756.35 = Cost | |
| | | | | 81.37 | 169.27 | | | | | | 1225.51 | 1476.15 | 04-16 |
| 32 | HL406 | Stankovic, Marin | 04-20 | 31525.00 | 169.27 | 2931.72 | 196.00 | 4550.00 | | | 1109.90 | 40481.89 = Rev | |
| | | 10 Bmw 750i | | -32004.13 | | -2931.72 | -196.00 | -2550.00 | | | | 37681.85 = Cost | |
| | | | | -479.13 | 169.27 | | | 2000.00 | | | 1109.90 | 2800.04 | 04-16 |

Date : 09-07-16
 Used Vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L-A&N | GAP | Fin. Res | Total | MM-YY |
|----|---------|----------------------|--------|------------|----------|----------|---------|----------|---------|--------|----------|-----------------|-------|
| 33 | HL400 | Martin, Patrick | 04-20 | 23025.00 | 169.27 | 1681.98 | 196.00 | | | | | 25071.85 = Rev | |
| | | 07 Chevy Corvette | | -21145.16 | | -1621.58 | -196.00 | | | | | 23022.74 = Cost | |
| | | | | 2879.84 | 169.27 | | | | | | | 2049.11 | 04-16 |
| 34 | HL42D | Lewis, Brian | 04-20 | 44995.00 | 169.27 | | | | | | | 45164.27 = Rev | |
| | | 12 Porsche Cayenne S | | -40451.00 | | | | | | | | 40451.00 = Cost | |
| | | | | 4544.00 | 169.27 | | | | | | | 4713.27 | 04-16 |
| 36 | HL279 | Stewart, Shane | 04-20 | 7020.00 | 169.27 | 593.11 | 196.00 | | | | | 7978.38 = Rev | |
| | | 95 Merced S1500 | | -6011.70 | | -593.11 | -196.00 | | | | | 6800.81 = Cost | |
| | | | | 1008.30 | 169.27 | | | | | | | 1177.57 | 04-16 |
| 37 | HL410 | GREEN, LANCE | 04-21 | 35995.00 | 169.27 | 2169.86 | 10.00 | | | | | 38344.13 = Rev | |
| | | 09 Merced S1550 | | -33159.50 | | -2169.86 | -10.00 | | | | | 35339.36 = Cost | |
| | | | | 2835.50 | 169.27 | | | | | | | 3004.77 | 04-16 |
| 38 | HL396A | Murad, Mohamed | 04-21 | 4009.00 | | 750.74 | 196.00 | | | | | 4535.74 = Rev | |
| | | 05 Infini Px 35 | | -3954.50 | | -330.74 | -196.00 | | | | | 4481.24 = Cost | |
| | | | | 54.50 | | | | | | | | 54.50 | 04-16 |
| 39 | HL433 | BENJAMIN, CHRISTY | 04-21 | 32225.00 | 169.27 | 2349.58 | 196.00 | | | | | 34939.85 = Rev | |
| | | 12 BMW X5 | | -28736.00 | | -2346.58 | -196.00 | | | | | 31280.58 = Cost | |
| | | | | 3489.00 | 169.27 | | | | | | | 3658.27 | 04-16 |
| 40 | HL392A | MCREE, ROY | 04-21 | 8020.00 | 169.27 | 593.72 | 196.00 | | | | 232.70 | 9211.69 = Rev | |
| | | 09 Dodge Charger | | -6049.67 | | -593.72 | -196.00 | | | | | 6839.39 = Cost | |
| | | | | 1970.33 | 169.27 | | | | | | 232.70 | 2372.30 | 04-16 |
| 41 | HL346A | MONTALBANO, ANTH | 04-23 | 28525.00 | 169.27 | 50.33 | 120.00 | | | | | 28864.60 = Rev | |
| | | 10 Merced C63 | | -28284.50 | | -50.33 | -120.00 | | | | | 28434.83 = Cost | |
| | | | | 260.50 | 169.27 | | | | | | | 429.77 | 04-16 |
| 42 | HL284B | OYOLA, ALEXIS | 04-23 | 18020.00 | 169.27 | 1497.51 | 196.00 | 3505.00 | | | 741.30 | 22129.08 = Rev | |
| | | 09 Jaguar XF | | -14119.50 | | -1497.51 | -196.00 | -2505.00 | | | | 18318.01 = Cost | |
| | | | | 1900.50 | 169.27 | | | 1000.00 | | | 741.30 | 3811.07 | 04-16 |
| 44 | HL388 | Smith, BRANDON | 04-25 | 23020.00 | 169.27 | 1960.01 | 196.00 | 4500.00 | | 895.00 | 1064.98 | 31805.26 = Rev | |
| | | 10 Audi S5 | | -19375.80 | | -1960.01 | -196.00 | -3815.00 | | 244.00 | | 25590.81 = Cost | |
| | | | | 3644.20 | 169.27 | | | 685.00 | | 651.00 | 1064.98 | 6214.45 | 04-16 |
| 45 | HL318 | Autosport Chicag | 04-26 | 26845.00 | | | | | | | | 26845.00 = Rev | |
| | | 13 Merced E350 | | -28158.09 | | | | | | | | 28158.09 = Cost | |
| | | | | -1313.09 | | | | | | | | -1313.09 | 04-16 |
| 46 | HL317A | Autosport Chicag | 04-26 | 16135.00 | | | | | | | | 16135.00 = Rev | |
| | | 07 Audi S8 | | -18439.50 | | | | | | | | 18439.50 = Cost | |
| | | | | -2304.50 | | | | | | | | -2304.50 | 04-16 |
| 47 | HL437 | Sanchez, Saul | 04-26U | 11020.00 | 169.27 | 1035.01 | 196.00 | | | | | 12420.28 = Rev | |
| | | 06 BMW 530i | | -9060.50 | | -1035.01 | -196.00 | | | | | 10291.51 = Cost | |
| | | | | 1959.50 | 169.27 | | | | | | | 2128.77 | 04-16 |
| 55 | HL414 | Affordable Expre | 04-30 | 32825.00 | 169.27 | 2392.08 | 196.00 | | | 995.00 | 1788.23 | 38365.56 = Rev | |
| | | 15 Ford Mustang | | -33667.64 | | -2392.08 | -196.00 | | | 244.00 | | 36499.72 = Cost | |
| | | | | -842.64 | 169.27 | | | | | 751.00 | 1788.23 | 1865.86 | 04-16 |
| 56 | HL394 | SMITH, PATRICK | 05-06 | 39020.00 | 169.27 | 2841.22 | 196.00 | | | | | 42226.49 = Rev | |
| | | 14 Merced M1350 | | -39028.76 | | -2841.22 | -196.00 | | | | | 42065.98 = Cost | |
| | | | | -8.76 | 169.27 | | | | | | | 160.51 | 04-16 |
| 57 | HL368A | Carter, Shantel | 04-30 | 16975.00 | 169.27 | 1089.35 | 196.00 | | | | | 18429.62 = Rev | |
| | | 11 Audi A4 | | -15622.93 | | -1089.35 | -196.00 | | | | | 16908.28 = Cost | |
| | | | | 1352.07 | 169.27 | | | | | | | 1521.34 | 04-16 |
| 1 | HL339AA | Finance, America | 05-02 | 1200.00 | | | | | | | | 1200.00 = Rev | |
| | | 00 Chevy Malibu | | -1500.00 | | | | | | | | 1500.00 = Cost | |
| | | | | -300.00 | | | | | | | | -300.00 | 05-16 |
| 2 | HL413A | FILIZEK, ETHAN | 04-29 | 5020.00 | 169.27 | | 196.00 | 3000.00 | | | 162.62 | 8547.89 = Rev | |
| | | 06 BMW X3 | | -3775.18 | | | -196.00 | -1475.00 | | | | 5446.18 = Cost | |
| | | | | 1244.82 | 169.27 | | | 1525.00 | | | 162.62 | 3101.71 | 05-16 |
| 3 | HL42B | GLASCOCK, BRANDY | 04-30 | 17625.00 | 169.27 | 1290.06 | 196.00 | | | | 584.73 | 19865.08 = Rev | |
| | | 07 BMW Z4 | | -15087.71 | | -1290.06 | -196.00 | | | | | 16573.79 = Cost | |
| | | | | 2537.29 | 169.27 | | | | | | 584.73 | 3291.29 | 05-16 |
| 7 | HL376A | Laimocyte, Giedr | 05-03 | 16625.00 | 169.27 | 1217.58 | 196.00 | | | | 390.44 | 18596.29 = Rev | |
| | | 12 Audi Q5 | | -15505.84 | | -1217.58 | -196.00 | | | | | 16919.42 = Cost | |
| | | | | 1119.16 | 169.27 | | | | | | 390.44 | 1678.87 | 05-16 |
| 12 | HL415 | Roussakis, James | 05-05 | 35020.00 | 169.27 | 527.22 | 120.00 | | | | 306.36 | 36136.85 = Rev | |
| | | 15 Jeep Wrangler | | -31039.20 | | -527.22 | -120.00 | | | | | 31680.42 = Cost | |
| | | | | 3980.80 | 169.27 | | | | | | 306.36 | 4456.43 | 05-16 |

Date : 09-07-16
 Used vehicles [sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stack # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L-AMN | GAP | Fin. Res | Total | MM-YY |
|----|---------|------------------------|--------|------------|----------|----------|---------|----------|---------|--------|----------|-----------------|-------|
| 13 | HL443 | TUBATI, VENKATA | 05-04 | 13025.00 | 169.27 | 1088.53 | 196.00 | 2100.00 | | | 563.35 | 17142.15 = Rev | |
| | | 11 Honda Accord | | -12444.50 | | -1088.53 | -196.00 | -1300.00 | | | | 15029.03 = Cost | |
| | | | | 580.50 | 169.27 | | | 800.00 | | | 563.35 | 2113.12 | 05-16 |
| 15 | HL390 | Pennington, Bria | 05-05 | 33125.00 | 169.27 | 963.83 | 196.00 | | | | 337.00 | 34791.10 = Rev | |
| | | 14 Merced E350 | | -34376.06 | | -963.83 | -196.00 | | | | | 35535.89 = Cost | |
| | | | | -1251.06 | 169.27 | | | | | | 337.00 | -744.79 | 05-16 |
| 16 | HL417 | Kolanole, Ifeolu | 05-05 | 45995.00 | 169.27 | 4385.61 | 10.00 | | | | 1745.21 | 52305.09 = Rev | |
| | | 14 Audi A8L | | -48281.50 | | -4385.61 | -10.00 | | | | | 52677.11 = Cost | |
| | | | | -2286.50 | 169.27 | | | | | | 1745.21 | -372.02 | 05-16 |
| 17 | HL329A | Jenkins, Kenneth | 05-06 | 10685.00 | 169.27 | 772.77 | 196.00 | | | | | 11823.04 = Rev | |
| | | 06 Merced E350 | | -10599.89 | | -772.77 | -196.00 | | | | | 11568.66 = Cost | |
| | | | | 85.11 | 169.27 | | | | | | | 254.38 | 05-16 |
| 18 | HL553 | Plitt III, Emory | 05-06 | 38025.00 | 169.27 | 2769.08 | 196.00 | 2881.00 | | | 617.19 | 44657.54 = Rev | |
| | | 08 Bmw M6 | | -37022.73 | | -2769.08 | -196.00 | -2881.00 | | | | 40868.81 = Cost | |
| | | | | 1002.27 | 169.27 | | | 2000.00 | | | 617.19 | 3788.73 | 05-16 |
| 21 | HL362a | Finance, America | 05-07 | 900.00 | | | | | | | | 900.00 = Rev | |
| | | 06 Suzuki FORENZA | | -500.00 | | | | | | | | 500.00 = Cost | |
| | | | | 400.00 | | | | | | | | 400.00 | 05-16 |
| 24 | HL418 | Autosport Chicag | 05-11 | 20300.00 | | | | | | | | 20300.00 = Rev | |
| | | 07 Cadill Escalade Esv | | -19557.93 | | | | | | | | 19557.93 = Cost | |
| | | | | 742.07 | | | | | | | | 742.07 | 05-16 |
| 26 | HL407 | WADE, RICKY | 05-12 | 24351.00 | 169.27 | 1777.72 | 196.00 | | | | | 26493.89 = Rev | |
| | | 12 Audi A5 | | -22749.50 | | -1777.72 | -196.00 | | | | | 24723.22 = Cost | |
| | | | | 1601.50 | 169.27 | | | | | | | 1770.77 | 05-16 |
| 28 | HL436 | MOELTER, Eric | 05-14 | 24020.00 | 169.27 | 1753.72 | 196.00 | | | | | 26138.99 = Rev | |
| | | 11 Merced E550 | | -22877.44 | | -1753.72 | -196.00 | | | | | 24827.16 = Cost | |
| | | | | 1142.56 | 169.27 | | | | | | | 1311.83 | 05-16 |
| 29 | HL423 | Weeks, Kristophe | 05-14 | 7020.00 | 169.27 | 521.22 | 196.00 | 1500.00 | | | | 9406.49 = Rev | |
| | | 12 Kia Soul | | -6129.50 | | -521.22 | -196.00 | -999.00 | | | | 7845.72 = Cost | |
| | | | | 890.50 | 169.27 | | | 501.00 | | | | 1560.77 | 05-16 |
| 31 | HL445 | Li, Yitao | 05-14 | 26185.00 | 169.27 | 1636.56 | 10.00 | | | | | 28000.83 = Rev | |
| | | 13 Merced C350 | | -23940.72 | | -1636.56 | -10.00 | | | | | 25587.28 = Cost | |
| | | | | 2244.28 | 169.27 | | | | | | | 2413.55 | 05-16 |
| 32 | HL384A | Cooper, Horace | 05-27 | 21884.00 | 169.27 | 1588.86 | 196.00 | | | | | 23848.13 = Rev | |
| | | 12 Acura Rdx | | -21058.38 | | -1588.86 | -196.00 | | | | | 22853.24 = Cost | |
| | | | | 825.62 | 169.27 | | | | | | | 994.89 | 05-16 |
| 33 | HL329B | Jones, Patrice | 05-18 | 4920.00 | 169.27 | 419.86 | 196.00 | | | | | 5705.13 = Rev | |
| | | 03 Merced C240 | | -2981.64 | | -419.86 | -196.00 | | | | | 3597.50 = Cost | |
| | | | | 1938.36 | 169.27 | | | | | | | 2107.63 | 05-16 |
| 34 | Z02 | Phelps, Robsaan | 05-18U | 24025.00 | 169.27 | 2237.97 | 196.00 | | | | | 26628.24 = Rev | |
| | | 03 Merced S155 | | -21780.18 | | -2237.97 | -196.00 | | | | | 24214.16 = Cost | |
| | | | | 2244.81 | 169.27 | | | | | | | 2414.08 | 05-16 |
| 35 | HL395A | SHABAN, MOHAMMAD | 05-16 | 42825.00 | 169.27 | 3547.03 | 196.00 | 3300.00 | | | 1987.00 | 52024.30 = Rev | |
| | | 13 Merced S550 | | -43029.50 | | -3547.03 | -196.00 | -1425.00 | | | | 48197.53 = Cost | |
| | | | | -204.50 | 169.27 | | | 1875.00 | | | 1987.00 | 3826.77 | 05-16 |
| 36 | HL426 | Zumski Jr, Gary | 05-17 | 39020.00 | 169.27 | 3233.11 | 196.00 | | | | | 44001.61 = Rev | |
| | | 06 Porsch 911 4 | | -37219.61 | | -3233.11 | -196.00 | | | | | 40648.72 = Cost | |
| | | | | 1800.39 | 169.27 | | | | | | 1383.23 | 3352.89 | 05-16 |
| 37 | HL440 | LEVAR, LISA | 05-18 | 16995.00 | 169.27 | 1062.19 | 10.00 | | | | 150.00 | 18386.46 = Rev | |
| | | 14 Volksw Jetta | | -16049.50 | | -1062.19 | -10.00 | | | | | 17121.69 = Cost | |
| | | | | 945.50 | 169.27 | | | | | | 150.00 | 1264.77 | 05-16 |
| 39 | HL388A | Chicago Corp, In | 05-18 | 3200.00 | | | | | | | | 3200.00 = Rev | |
| | | 05 Infint e35 | | -2359.50 | | | | | | | | 2359.50 = Cost | |
| | | | | 840.50 | | | | | | | | 840.50 | 05-16 |
| 40 | HL430 | WILLIS, GLENNON | 05-19 | 23000.00 | 169.27 | | | | | | | 23169.27 = Rev | |
| | | 09 Lexus Lx460 | | -21510.86 | | | | | | | | 21510.86 = Cost | |
| | | | | 1489.14 | 169.27 | | | | | | | 1658.41 | 05-16 |
| 42 | HL558 | MCFARLAND, TAMEK | 06-06 | 17025.00 | 169.27 | 748.60 | 196.00 | 2100.00 | | | 1412.07 | 21650.94 = Rev | |
| | | 09 Audi Q7 | | -16409.66 | | -748.60 | -196.00 | -1425.00 | | | | 18779.26 = Cost | |
| | | | | 615.34 | 169.27 | | | 675.00 | | | 1412.07 | 2871.68 | 05-16 |
| 43 | HL378B | MAURICIO, ORLAND | 05-20 | 5561.22 | 169.27 | 456.27 | 196.00 | | | | 399.00 | 6781.76 = Rev | |
| | | 08 Scion TC | | -3824.80 | | -456.27 | -196.00 | | | | 199.00 | 4676.07 = Cost | |
| | | | | 1736.42 | 169.27 | | | | | 200.00 | | 2105.69 | 05-16 |

Date : 09-07-16
 Used Vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total
 ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+ASH | GAP | Fin. Res | Total | MM-YY |
|----|---------|-----------------------|-------|------------|----------|----------|---------|----------|---------|---------|----------|-----------------|-------|
| 44 | HL438 | CURTIS, ANASTASI | 05-20 | 43525.00 | 169.27 | 2469.22 | 196.00 | | | | 802.85 | 47162.34 = Rev | |
| | | 10 Porach Panamera | | -40029.50 | | -2469.22 | -196.00 | | | | | 42694.72 = Cost | |
| | | | | 3495.50 | 169.27 | | | | | | 802.85 | 4467.62 | 05-16 |
| 48 | HL434 | ATIEH, YANER | 05-23 | 29525.00 | 169.27 | 2152.83 | 196.00 | 2500.00 | | | 1064.45 | 35607.55 = Rev | |
| | | 12 Audi Q5 | | -28654.96 | | -2152.83 | -196.00 | -1425.00 | | | | 32428.79 = Cost | |
| | | | | 870.04 | 169.27 | | | 1075.00 | | | 1064.45 | 3178.76 | 05-16 |
| 48 | HL321 | Autosport Chicag | 05-24 | 13800.00 | | | | | | | | 13800.00 = Rev | |
| | | 09 Merced M1320 | | -17680.24 | | | | | | | | 17680.24 = Cost | |
| | | | | -3880.24 | | | | | | | | -3880.24 | 05-16 |
| 50 | HL405 | Gappert, Cullen | 05-25 | 23020.00 | 169.27 | 2145.01 | 196.00 | | | | 150.00 | 25680.28 = Rev | |
| | | 14 Bmw 328drive | | -22209.98 | | -2145.01 | -196.00 | | | | | 24550.99 = Cost | |
| | | | | 810.02 | 169.27 | | | | | | 150.00 | 1129.29 | 05-16 |
| 52 | HL354C | Finance, America | 05-25 | 1500.00 | | | | | | | | 1500.00 = Rev | |
| | | 03 Chevro Impala | | -1300.00 | | | | | | | | 1300.00 = Cost | |
| | | | | 200.00 | | | | | | | | 200.00 | 05-16 |
| 53 | HL446 | VAHORA, CHIRAG | 05-28 | 21125.00 | 169.27 | 1179.28 | 196.00 | | | 900.00 | 545.21 | 24114.76 = Rev | |
| | | 11 Infiniti G37 | | -19897.28 | | -1179.28 | -196.00 | | | 179.00 | | 21451.56 = Cost | |
| | | | | 1227.72 | 169.27 | | | | | 721.00 | 545.21 | 2663.20 | 05-16 |
| 55 | HL430A | BANKS, DENNIS | 05-28 | 12520.00 | 169.27 | 1173.78 | 196.00 | 2900.00 | | | 544.30 | 17503.33 = Rev | |
| | | 09 Cadillac STS | | -10309.36 | | -1173.78 | -196.00 | -1225.00 | | | | 12904.12 = Cost | |
| | | | | 2210.64 | 169.27 | | | 1675.00 | | | 544.30 | 4599.21 | 05-16 |
| 56 | HL432 | PASILLAS, VICTOR | 05-28 | 24020.00 | 169.27 | 1753.72 | 196.00 | | | | 150.00 | 26288.99 = Rev | |
| | | 13 Bmw 328i | | -23624.25 | | -1753.72 | -196.00 | | | | | 25373.97 = Cost | |
| | | | | 395.75 | 169.27 | | | | | | 150.00 | 715.02 | 05-16 |
| 57 | HL390A | Skubiasz, Krzysz | 06-03 | 21020.00 | 169.27 | 1748.11 | 196.00 | | | | | 23133.38 = Rev | |
| | | 15 Toyota Venza | | -20214.50 | | -1748.11 | -196.00 | | | | | 22158.61 = Cost | |
| | | | | 805.50 | 169.27 | | | | | | | 974.77 | 05-16 |
| 58 | HL335A | HOCHSTETLER, ABR | 05-31 | 20000.00 | 169.27 | 531.25 | | | | | | 20700.52 = Rev | |
| | | 06 Bmw Z4 | | -17469.70 | | -531.25 | | | | | | 18000.95 = Cost | |
| | | | | 2530.30 | 169.27 | | | | | | | 2699.57 | 05-16 |
| 59 | HL429 | RUNCO, JORDAN | 05-31 | 34500.00 | 169.27 | 2080.16 | 30.00 | | | | | 36779.43 = Rev | |
| | | 15 Merced C300 | | -34495.31 | | -2080.16 | -30.00 | | | | | 36605.47 = Cost | |
| | | | | 4.69 | 169.27 | | | | | | | 173.96 | 05-16 |
| 60 | HL404 | Greer, Michael | 05-31 | 83379.00 | 169.27 | | 30.00 | | | | | 83578.27 = Rev | |
| | | 14 Land R Range Rover | | -85743.60 | | | -30.00 | | | | | 85773.60 = Cost | |
| | | | | -2364.60 | 169.27 | | | | | | | -2195.33 | 05-16 |
| 2 | HL556 | Hernandez, Jose | 06-01 | 15020.00 | 169.27 | 1101.22 | 196.00 | | | | | 16486.49 = Rev | |
| | | 08 Buick Encore | | -13580.69 | | -1101.22 | -196.00 | | | | | 14877.91 = Cost | |
| | | | | 1439.31 | 169.27 | | | | | | | 1608.58 | 06-16 |
| 3 | HL439 | Mc Grow Sr, Marc | 06-02 | 32025.00 | | 2962.31 | 196.00 | | | | | 35183.31 = Rev | |
| | | 11 Jaguar XJL | | -31168.34 | | -2962.31 | -196.00 | | | | | 34326.65 = Cost | |
| | | | | 856.66 | | | | | | | | 856.66 | 06-16 |
| 4 | HL552 | CDK, JUSTIN | 06-02 | 41020.00 | 169.27 | 2903.11 | 120.00 | 2500.00 | | | 407.00 | 47119.38 = Rev | |
| | | 14 Audi Q7 | | -40953.13 | | -2903.11 | -120.00 | -1450.00 | | | | 45426.24 = Cost | |
| | | | | 86.87 | 169.27 | | | 1050.00 | | | 407.00 | 1693.14 | 06-16 |
| 8 | HL569 | LONG, BRIAN | 06-03 | 49725.00 | 169.27 | 4116.20 | 196.00 | | | | | 54206.55 = Rev | |
| | | 12 Porsch Panamera | | -47595.44 | | -4116.20 | -196.00 | | | | | 51907.72 = Cost | |
| | | | | 2129.56 | 169.27 | | | | | | | 2298.83 | 06-16 |
| 11 | HL415A | SHAW, WARD | 06-06 | 30020.00 | 169.27 | 1418.11 | 196.00 | | | | 1275.79 | 33079.17 = Rev | |
| | | 15 Honda Pilot | | -28129.50 | | -1418.11 | -196.00 | | | | | 29743.61 = Cost | |
| | | | | 1890.50 | 169.27 | | | | | | 1275.79 | 3335.56 | 06-16 |
| 10 | HL398 | AMENKORAH-MARFO | 06-06 | 30525.00 | 169.27 | 1840.16 | 196.00 | 3900.00 | | | 1195.60 | 37826.03 = Rev | |
| | | 13 Merced M1350 | | -34404.94 | | -1840.16 | -196.00 | -1450.00 | | 196.00 | | 38087.10 = Cost | |
| | | | | -3879.94 | 169.27 | | | 2450.00 | | -196.00 | 1195.60 | -261.07 | 06-16 |
| 13 | HL335B | WHEELER, DEBRA | 06-08 | 14958.00 | 169.27 | 1014.73 | 196.00 | | | | | 16338.00 = Rev | |
| | | 00 Porsch BOXSTER | | -11500.00 | | -1014.73 | -196.00 | | | | | 12710.73 = Cost | |
| | | | | 3458.00 | 169.27 | | | | | | | 3627.27 | 06-16 |
| 17 | HL416 | HOBBS, LAKEISHA | 06-09 | 44020.00 | 169.27 | 2649.86 | 475.00 | | | | | 47314.13 = Rev | |
| | | 11 Bmw X6m | | -42882.34 | | -2649.86 | -475.00 | | | | | 46007.20 = Cost | |
| | | | | 1137.66 | 169.27 | | | | | | | 1306.93 | 06-16 |
| 18 | HL442 | WELD COUNTY GARA | 06-09 | 54500.00 | 169.27 | | | | | | | 54669.27 = Rev | |
| | | 14 Tesla Model S ES | | -52029.50 | | | | | | | | 52029.50 = Cost | |
| | | | | 2470.50 | 169.27 | | | | | | | 2639.77 | 06-16 |

Date : 09-07-16
 Used Vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | CUSTOMER | Date | [Sel] Price | [Doc. Fee] | Taxes | L&T | ESC | C/L-ASH | GAP | Fin. Res | Total | MM-YY |
|----|---------|--------------------|-------|-------------|------------|----------|---------|----------|---------|--------|----------|-----------------|-------|
| 19 | HL562 | TOMASIEWICZ, MAR | 06-09 | 34963.00 | 169.27 | 670.91 | 196.00 | | | | 818.60 | 36817.78 = Rev | |
| | | 12 BMW X5 | | -33062.35 | | -670.91 | -196.00 | | | | | 33929.26 = Cost | |
| | | | | 1900.65 | 169.27 | | | | | | 818.60 | 2888.52 | 06-16 |
| 20 | HL403 | FRYMIER, JACK | 06-10 | 50839.00 | 169.27 | 1295.76 | 196.00 | | | | | 52500.03 = Rev | |
| | | 15 Audi Q7 | | -50033.31 | | -1295.76 | -196.00 | | | | | 51525.07 = Cost | |
| | | | | 805.69 | 169.27 | | | | | | | 974.86 | 06-16 |
| 21 | HL551 | RENDEZ, MICHAEL | 07-02 | 61000.00 | 169.27 | 3720.16 | 500.00 | | | 995.00 | 666.99 | 67051.42 = Rev | |
| | | 08 Porsc 911 Turbo | | -64595.47 | | -3720.16 | -500.00 | | | 179.00 | | 68994.63 = Cost | |
| | | | | -3595.47 | 169.27 | | | | | 816.00 | 666.99 | -1943.21 | 06-16 |
| 22 | HL568 | GLANE, GARY | 06-13 | 24500.00 | 169.27 | 1973.54 | 400.00 | | | | 671.40 | 27714.21 = Rev | |
| | | 08 Merced S550 | | -22832.60 | | -1973.54 | -400.00 | | | | | 25206.14 = Cost | |
| | | | | 1667.40 | 169.27 | | | | | | 671.40 | 2508.07 | 06-16 |
| 24 | HL431 | AUTO EXPRESS, | 06-15 | 31000.00 | | | | | | | | 31000.00 = Rev | |
| | | 13 Audi Q5 | | -32019.84 | | | | | | | | 32019.84 = Cost | |
| | | | | -1019.84 | | | | | | | | -1019.84 | 06-16 |
| 26 | HL573 | SCHUMAKER, ROBER | 06-16 | 16525.00 | 169.27 | 1500.23 | 196.00 | | | | 214.33 | 18604.83 = Rev | |
| | | 06 Lexus Rx400 | | -14505.61 | | -1500.23 | -196.00 | | | | | 16201.84 = Cost | |
| | | | | 2019.39 | 169.27 | | | | | | 214.33 | 2402.99 | 06-16 |
| 27 | HL576 | SEYLLER, HOLLYW | 06-18 | 22725.00 | 169.27 | 1859.83 | 196.00 | 2900.00 | | | 1059.35 | 28709.45 = Rev | |
| | | 08 BMW X5 | | -19014.50 | | -1859.83 | -196.00 | -1450.00 | | | | 22320.33 = Cost | |
| | | | | 3710.50 | 169.27 | | | 1450.00 | | | 1059.35 | 6389.12 | 06-16 |
| 28 | HL448 | KOLLROSS, EDWARD | 06-17 | 12990.00 | 169.27 | 1085.64 | 196.00 | | | | | 14440.91 = Rev | |
| | | 13 Volksw Golf | | -12629.50 | | -1085.64 | -196.00 | | | | | 13911.14 = Cost | |
| | | | | 360.50 | 169.27 | | | | | | | 529.77 | 06-16 |
| 31 | HL373 | BAKHIT, EDWARD | 07-16 | 21500.00 | 169.27 | | 10.00 | | | | | 21679.27 = Rev | |
| | | 13 Merced C300 | | -23785.71 | | | -10.00 | | | | | 23795.71 = Cost | |
| | | | | -2285.71 | 169.27 | | | | | | | -2116.44 | 06-16 |
| 33 | HL581A | JOHNSON, NINA | 06-18 | 22020.00 | 169.27 | 2052.51 | 196.00 | 2000.00 | | | 171.48 | 26609.26 = Rev | |
| | | 10 Audi A5 | | -19567.98 | | -2052.51 | -196.00 | -1445.00 | | | | 23261.49 = Cost | |
| | | | | 2452.02 | 169.27 | | | 555.00 | | | 171.48 | 3347.77 | 06-16 |
| 34 | HL575 | COBBAN, WILLIAM | 06-18 | 18020.00 | 169.27 | 194.97 | 196.00 | | | | | 18580.24 = Rev | |
| | | 09 Audi Q5 | | -15429.50 | | -194.97 | -196.00 | | | | | 15820.47 = Cost | |
| | | | | 2590.50 | 169.27 | | | | | | | 2759.77 | 06-16 |
| 35 | HL577 | Bhurgr, Abdul | 06-28 | 10020.00 | 169.27 | 579.22 | 125.00 | | | | | 10893.48 = Rev | |
| | | 08 Mini Cooper S | | -8997.66 | | -579.22 | -125.00 | | | | | 9101.88 = Cost | |
| | | | | 1622.34 | 169.27 | | | | | | | 1791.61 | 06-16 |
| 36 | HL564 | WURST, SHARON | 06-20 | 11020.00 | 169.27 | 811.22 | 196.00 | 2500.00 | | | 413.38 | 15109.87 = Rev | |
| | | 06 Toyota Camry | | -8196.63 | | -811.22 | -196.00 | -1250.00 | | | | 11453.85 = Cost | |
| | | | | 1823.37 | 169.27 | | | 1250.00 | | | 413.38 | 3656.02 | 06-16 |
| 37 | HL585 | McCa1l Jr, Edwar | 06-20 | 9000.00 | 169.27 | | 10.00 | | | | | 9179.27 = Rev | |
| | | 06 Lincol Town Car | | -7849.50 | | | -10.00 | | | | | 7859.50 = Cost | |
| | | | | 1150.50 | 169.27 | | | | | | | 1319.77 | 06-16 |
| 38 | HL444 | HEILIG, CHAD | 06-20 | 33525.00 | 169.27 | 2442.83 | 196.00 | 2900.00 | | | 292.00 | 39525.10 = Rev | |
| | | 10 Merced G1550 | | -32446.69 | | -2442.83 | -196.00 | -1450.00 | | | | 36535.52 = Cost | |
| | | | | 1078.31 | 169.27 | | | 1450.00 | | | 292.00 | 2989.58 | 06-16 |
| 39 | HL561 | FORD, TAIVIOUS | 06-20 | 16020.00 | 169.27 | 1173.72 | 196.00 | | | | | 17558.99 = Rev | |
| | | 10 Hyunda Genesis | | -14373.49 | | -1173.72 | -196.00 | | | | | 15743.21 = Cost | |
| | | | | 1646.51 | 169.27 | | | | | | | 1815.78 | 06-16 |
| 43 | HL578 | Means, Matthew | 06-22 | 34525.00 | 169.27 | 2862.28 | 196.00 | 2400.00 | | | 1143.62 | 41296.17 = Rev | |
| | | 11 Cad111 Escalade | | -31346.65 | | -2862.28 | -196.00 | -1450.00 | | | | 35854.93 = Cost | |
| | | | | 3178.35 | 169.27 | | | 950.00 | | | 1143.62 | 5441.24 | 06-16 |
| 46 | HL563 | WOODS, LUTHER | 06-25 | 46020.00 | 169.27 | 3131.22 | 196.00 | | | | | 49516.49 = Rev | |
| | | 13 Lexus LS480 | | -45152.80 | | -3131.22 | -196.00 | -1260.00 | | | | 48740.02 = Cost | |
| | | | | 867.20 | 169.27 | | | -1260.00 | | | | -223.53 | 06-16 |
| 49 | HL567 | MORGAN, TAMARA | 06-25 | 23725.00 | 169.27 | 1672.00 | 196.00 | 2800.00 | | | 250.00 | 28812.87 = Rev | |
| | | 09 Jeep Wrangler | | -23502.32 | | -1672.00 | -196.00 | -1350.00 | | | | 26720.92 = Cost | |
| | | | | 222.68 | 169.27 | | | 1450.00 | | | 250.00 | 2091.95 | 06-16 |
| 50 | HL522A | MARTINEZ, CRISTO | 06-25 | 8525.00 | 169.27 | 804.22 | 196.00 | 2500.00 | | | 396.12 | 12590.61 = Rev | |
| | | 07 Volvo XC90 | | -6334.44 | | -804.22 | -196.00 | -1500.00 | | | | 8834.66 = Cost | |
| | | | | 2190.56 | 169.27 | | | 1000.00 | | | 396.12 | 3755.95 | 06-16 |
| 53 | HL575A | DONAHUE, GERAD | 06-27 | 18020.00 | 169.27 | 1430.44 | 375.00 | | | | 99.00 | 20093.71 = Rev | |
| | | 12 Hyunda SANTA FE | | -15702.80 | | -1430.44 | -375.00 | | | | | 17508.24 = Cost | |
| | | | | 2317.28 | 169.27 | | | | | | 99.00 | 2585.47 | 06-16 |

Date : 09-07-16
 Used Vehicles [sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | LET | ESC | C/L+ASH | GAP | F'n. Ras | Total | MM-YY | |
|----|---------|---|-------|-----------------------|----------|---------------------|--------|---------|---------|---------|----------|-----------------------------------|-----------------------------------|-------|
| 58 | HL3468 | BAGDASARIAN, ARN 06 Porsch 911 | 06-29 | 32025.00 -32653.54 | 169.27 | 2334.08 -2334.08 | 196.00 | 2100.00 | | | 581.35 | 37405.70 = Rev 37280.62 = Cost | | |
| | | | | -628.54 | 169.27 | | | 3.00 | | | 581.35 | 125.08 | 06-16 | |
| 59 | HL425 | BAGDASARIAN, ARN 09 Lexus Lx570 | 06-29 | 34525.00 -34922.80 | 169.27 | 2515.33 -2515.33 | 196.00 | | | | 350.00 | 37755.60 = Rev 37634.13 = Cost | | |
| | | | | -397.80 | 169.27 | | | | | | 350.00 | 121.47 | 06-16 | |
| 1 | HL559 | VALDEZ, JAINE 13 Land R Evoque | 07-06 | 29020.00 -30403.97 | 169.27 | 2408.11 -2408.11 | 196.00 | 785.00 | | | 1295.57 | 33863.95 = Rev 33187.08 = Cost | | |
| | | | | -1383.97 | 169.27 | | | 616.00 | | | 1295.57 | 696.87 | 07-16 | |
| 2 | HL604 | HLADICK, REGINA 12 Merced R350 | 07-06 | 28750.00 -24077.00 | 169.27 | 1735.16 -1735.16 | 500.00 | 2000.00 | | | 434.75 | 33589.18 = Rev 27762.16 = Cost | | |
| | | | | 4673.00 | 169.27 | | | 550.00 | | | 434.75 | 5827.02 | 07-16 | |
| 3 | CTAH | GONZALEZ, JESSIC 11 Honda Accord | 07-02 | 11525.00 -10129.50 | 169.27 | 847.83 -847.83 | 196.00 | | | | 995.00 | 14510.10 = Rev 11297.33 = Cost | | |
| | | | | 1395.50 | 169.27 | | | | | 871.00 | 777.00 | 3212.77 | 07-16 | |
| 4 | HL558A | KONOMI, ANNA 10 Dodge CHARGER | 07-02 | 9020.00 -7020.55 | 169.27 | 758.11 -758.11 | 196.00 | 3300.00 | | | 304.06 | 13747.44 = Rev 9224.66 = Cost | | |
| | | | | 1999.45 | 169.27 | | | 2050.00 | | | 304.06 | 4522.78 | 07-16 | |
| 6 | HL562A | GONZALEZ, MARITZ 15 CHEVRO TRAVERSE | 07-04 | 28020.00 -27240.17 | 169.27 | 2607.51 -2607.51 | 196.00 | 2500.00 | | | 326.65 | 33819.43 = Rev 31393.68 = Cost | | |
| | | | | 779.83 | 169.27 | | | 1150.00 | | | 326.65 | 2425.75 | 07-16 | |
| 7 | HL594 | GIRGIS, JOE 14 Jeep Grand Cherokee | 07-04 | 48004.00 -47957.09 | 169.27 | 3480.75 -3480.75 | 475.00 | | | | 808.28 | 52947.30 = Rev 51922.84 = Cost | | |
| | | | | 46.91 | 169.27 | | | | | | 808.28 | 1024.46 | 07-16 | |
| 8 | HL421 | MANEGO, JOSHUA 15 Jeep Grand Cherokee | 07-04 | 52025.00 -54636.17 | 169.27 | 2268.28 -2268.28 | 196.00 | 1350.00 | | | 775.93 | 56784.48 = Rev 58450.45 = Cost | | |
| | | | | -2611.17 | 169.27 | | | | | | 775.93 | -1665.97 | 07-16 | |
| 9 | HL572 | PENNINGROTH, MAR 09 Bmw 328 | 07-05 | 15985.00 -14729.50 | 169.27 | | 10.00 | | | | | 16174.27 = Rev 14739.50 = Cost | | |
| | | | | 1265.50 | 169.27 | | | | | | | 1434.77 | 07-16 | |
| 10 | HL574 | Apex Autonet Inc 07 Bmw M5 | 07-05 | 27500.00 -25289.50 | | | | | | | | 27500.00 = Rev 25289.50 = Cost | | |
| | | | | 2210.50 | | | | | | | | 2210.50 | 07-16 | |
| 12 | HL560 | LONSDALE, WILLIA 10 Merced GLk | 07-18 | 21995.00 -23131.33 | 169.27 | 1231.72 -1231.72 | 500.00 | 2500.00 | | | 951.47 | 27347.46 = Rev 26313.05 = Cost | | |
| | | | | -1136.33 | 169.27 | | | 1050.00 | | | 951.47 | 1034.41 | 07-16 | |
| 13 | HL570 | NOVAK, WILLIAM 11 Porsch Carrera | 07-07 | 57995.00 -55594.50 | 169.27 | 3780.68 -3780.68 | 500.00 | | | | 945.00 | 885.52 | 64275.47 = Rev 60054.18 = Cost | |
| | | | | 2400.50 | 169.27 | | | | | 766.00 | 885.52 | 4221.29 | 07-16 | |
| 15 | HL587 | TRIZZINO, DUSITN 15 Jeep Wrangler | 07-07 | 36225.00 -36064.74 | 169.27 | 2547.80 -2547.80 | 196.00 | | | | 1655.20 | 48793.07 = Rev 38808.34 = Cost | | |
| | | | | 160.26 | 169.27 | | | | | | 1655.20 | 1984.73 | 07-16 | |
| 19 | HL577A | PAGANO, DANIEL 00 Honda Civic | 07-11 | 4520.00 -2249.53 | 169.27 | 328.25 -328.25 | 196.00 | | | | | 5213.52 = Rev 2773.78 = Cost | | |
| | | | | 2270.47 | 169.27 | | | | | | | 2439.74 | 07-16 | |
| 20 | HL364A | LEWIS, CARL 09 Bmw X5 | 07-12 | 16125.00 -14365.65 | 169.27 | 1014.28 -1014.28 | 120.00 | | | | 684.04 | 18112.59 = Rev 15499.93 = Cost | | |
| | | | | 1759.35 | 169.27 | | | | | | 684.04 | 2612.66 | 07-16 | |
| 21 | HL603 | Tortorello, Stev 13 Chevy Volt | 07-13 | 14020.00 -12899.50 | 169.27 | 927.15 -927.15 | 196.00 | | | | 181.03 | 15493.45 = Rev 14022.65 = Cost | | |
| | | | | 1120.50 | 169.27 | | | | | | 181.03 | 1470.80 | 07-16 | |
| 24 | HL591 | International, R 10 Merced E63 | 07-14 | 39000.00 -37989.50 | | | | | | | | 39000.00 = Rev 37989.50 = Cost | | |
| | | | | 1010.50 | | | | | | | | 1010.50 | 07-16 | |
| 26 | HL607 | WOZNIAK, ANNE 11 Merced R350 | 07-14 | 26925.00 -25104.50 | 169.27 | 1365.69 -1365.69 | 196.00 | 3200.00 | | | 785.00 | 32991.87 = Rev 28315.10 = Cost | | |
| | | | | 1820.50 | 169.27 | | | 1750.00 | | | 616.00 | 321.00 | 4676.77 | 07-16 |
| 28 | HL597 | OWENS, SARA 09 Mini Cooper | 07-15 | 11020.00 -10081.48 | 169.27 | 783.25 -783.25 | 196.00 | 2500.00 | | | 150.00 | 14818.52 = Rev 12510.73 = Cost | | |
| | | | | 938.52 | 169.27 | | | 1850.00 | | | 150.00 | 2307.79 | 07-16 | |
| 28 | HL566 | VOGEL, BENJAMIN 13 Jeep Grand Cherokee | 07-15 | 28374.00 -29478.52 | 169.27 | 1712.60 -1712.60 | 500.00 | | | | 257.86 | 31013.73 = Rev 31870.12 = Cost | | |
| | | | | -1104.52 | 169.27 | | | | | -179.00 | 257.86 | -856.39 | 07-16 | |

Date : 09-07-16
 Used Vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+ASH | GAP | Fin. Res | Total | MM-YY |
|----|---------|-----------------------|--------|------------|----------|----------|---------|----------|---------|---------|----------|-----------------|-------|
| 30 | HL589 | NEAGU, CORNELIA | 07-16 | 20020.00 | 169.27 | 1413.25 | 196.00 | 2900.00 | | | 971.21 | 25669.73 = Rev | |
| | | 10 Lexus RX350 | | -18174.50 | | -2433.25 | -196.00 | -1350.00 | | | | 21133.75 = Cost | |
| | | | | 1845.50 | 169.27 | | | 1550.00 | | | 971.21 | 4355.98 | 07-16 |
| 31 | HL588 | STRAUS, MICHAEL | 07-16 | 23925.00 | 169.27 | 1686.60 | 119.00 | | | | | 25899.87 = Rev | |
| | | 05 Merced s1500 | | -23826.68 | | -1586.60 | -119.00 | | | | | 25632.28 = Cost | |
| | | | | 98.32 | 169.27 | | | | | | | 267.59 | 07-16 |
| 32 | HL593 | ARA, MARTA | 07-16 | 24525.00 | 169.27 | 2037.28 | 196.00 | 3500.00 | | | 289.00 | 30716.55 = Rev | |
| | | 10 Audi Q5 | | -24258.26 | | -2037.28 | -196.00 | -1450.00 | | | | 27941.54 = Cost | |
| | | | | 266.74 | 169.27 | | | 2050.00 | | | 289.00 | 2775.01 | 07-16 |
| 33 | HL603A | Clayville, Lason | 07-18U | 1525.00 | 169.27 | 139.78 | 196.00 | | | | | 2030.05 = Rev | |
| | | 99 Ford Crown Victori | | -779.50 | | -139.78 | -196.00 | | | | | 1115.28 = Cost | |
| | | | | 745.50 | 169.27 | | | | | | | 914.77 | 07-16 |
| 34 | HL612 | GRAFFE, KIMBERLY | 07-19 | 52025.00 | 169.27 | 3653.60 | 196.00 | | | 895.00 | 1120.40 | 58059.27 = Rev | |
| | | 15 BMW X5 | | -51304.50 | | -3653.60 | -196.00 | | | 179.00 | | 55333.10 = Cost | |
| | | | | 720.50 | 169.27 | | | | | 716.00 | 1120.40 | 2726.17 | 07-16 |
| 35 | HL600 | MONAZA, CHARLIE | 07-19 | 35995.00 | 169.27 | | 30.00 | | | | | 36194.27 = Rev | |
| | | 10 Cadillac Escalade | | -32695.67 | | | -30.00 | | | | | 32725.67 = Cost | |
| | | | | 3299.33 | 169.27 | | | | | | | 3468.60 | 07-16 |
| 36 | HL571 | FOSTER, ZACH | 07-19 | 44750.00 | 169.27 | | 30.00 | | | | | 44949.27 = Rev | |
| | | 13 Cadillac CTS-v | | -45979.29 | | | -30.00 | | | | | 46009.29 = Cost | |
| | | | | -1229.29 | 169.27 | | | | | | | -1060.02 | 07-16 |
| 37 | HL607A | Nasran, Hanad | 07-20 | 11020.00 | 169.27 | 783.25 | 196.00 | | | | | 12168.52 = Rev | |
| | | 11 Kia Optima | | -7329.50 | | -783.25 | -196.00 | -999.00 | | | | 9307.75 = Cost | |
| | | | | 3690.50 | 169.27 | | | -999.00 | | | | 2860.77 | 07-16 |
| 40 | HL615 | Weias, Maskei | 07-20 | 39020.00 | 169.27 | 4143.25 | 196.00 | 3900.00 | | 1700.00 | 600.00 | 69628.52 = Rev | |
| | | 11 Porsch Carrera | | -55969.57 | | -4143.25 | -196.00 | -4781.00 | | 1208.00 | | 66297.82 = Cost | |
| | | | | 3050.43 | 169.27 | | | -981.00 | | 492.00 | 600.00 | 3330.70 | 07-16 |
| 41 | HL403A | Martinez, Yuri | 07-20 | 37995.00 | 169.27 | 2099.03 | 400.00 | 2500.00 | | | 801.52 | 43964.82 = Rev | |
| | | 12 AUDI A7 | | -37965.44 | | -2099.03 | -400.00 | -2125.00 | | | | 42589.47 = Cost | |
| | | | | 29.56 | 169.27 | | | 375.00 | | | 801.52 | 1375.35 | 07-16 |
| 43 | HL328 | KREGZDE, MINDAUG | 07-21 | 32020.00 | 169.27 | 2855.61 | 196.00 | | | 995.00 | 1618.44 | 37654.32 = Rev | |
| | | 14 Merced E350 | | -36686.31 | | -2655.61 | -196.00 | | | 179.00 | | 39716.92 = Cost | |
| | | | | -4866.31 | 169.27 | | | | | 816.00 | 1618.44 | -2062.60 | 07-16 |
| 44 | HL449 | CAITHAMER, GEORG | 07-23 | 1128.00 | 169.27 | 107.02 | 196.00 | | | | | 1600.29 = Rev | |
| | | 01 Nissan Maxima | | -600.00 | | -107.02 | -196.00 | | | | | 903.02 = Cost | |
| | | | | 528.00 | 169.27 | | | | | | | 697.27 | 07-16 |
| 51 | HL64 | ASANIN, Nebojsa | 07-26 | 34750.00 | 169.27 | 1920.56 | 500.00 | 3900.00 | | | 1762.06 | 42901.89 = Rev | |
| | | 12 Merced G1450 | | -33065.96 | | -1920.56 | -500.00 | -1450.00 | | | | 36936.52 = Cost | |
| | | | | 1684.04 | 169.27 | | | 2350.00 | | | 1762.06 | 5965.37 | 07-16 |
| 55 | HL364B | GORDON, JAMES | 07-29 | 7101.00 | 169.27 | 533.75 | 196.00 | | | | | 8000.02 = Rev | |
| | | 07 Buick LUCEARNE | | -4297.31 | | -533.75 | -196.00 | | | | | 5027.06 = Cost | |
| | | | | 2803.69 | 169.27 | | | | | | | 2972.98 | 07-16 |
| 57 | HL605 | VERNON, DEREK | 07-30 | 46425.00 | 169.27 | 2544.33 | 196.00 | | | | 861.03 | 50195.63 = Rev | |
| | | 13 BMW 650i | | -46062.63 | | -2544.33 | -196.00 | | | | | 48802.86 = Cost | |
| | | | | 362.37 | 169.27 | | | | | | 861.03 | 1392.67 | 07-16 |
| 58 | HL438A | ANIKAOU, ANDRE | 07-30 | 19020.00 | 169.27 | 1775.01 | 196.00 | 2800.00 | | | 725.74 | 24686.02 = Rev | |
| | | 10 INFINITI FX 35 | | -18030.03 | | -1775.01 | -196.00 | -1350.00 | | | | 21351.04 = Cost | |
| | | | | 989.97 | 169.27 | | | 1450.00 | | | 725.74 | 3334.98 | 07-16 |
| 60 | HL624 | DENTYCI, JOSEPH | 07-30 | 19200.00 | 169.27 | 630.83 | 10.00 | | | | | 20010.10 = Rev | |
| | | 12 Infiniti G37 | | -18444.50 | | -630.83 | -10.00 | | | | | 19085.33 = Cost | |
| | | | | 755.50 | 169.27 | | | | | | | 924.77 | 07-16 |
| 62 | HL435 | ROZENBLAT, DAVID | 08-04 | 54025.00 | 169.27 | 3793.60 | 196.00 | | | | | 58183.87 = Rev | |
| | | 07 Aston Db9 | | -56567.33 | | -3793.60 | -196.00 | | | | | 60556.93 = Cost | |
| | | | | -2542.33 | 169.27 | | | | | | | -2373.06 | 07-16 |
| 1 | HL637 | CARROLL, RICHARD | 08-01 | 16995.00 | 169.27 | 1062.19 | | | | | | 18226.46 = Rev | |
| | | 08 BMW 750 L1 | | -14414.50 | | -1062.19 | | | | | | 15476.69 = Cost | |
| | | | | 2580.50 | 169.27 | | | | | | | 2749.77 | 08-16 |
| 4 | HL419 | TRETTET, CHRISTO | 08-03 | 25775.00 | 169.27 | 1610.94 | 30.00 | | | | | 27585.21 = Rev | |
| | | 06 Porsch Cayman S | | -22664.22 | | -1610.94 | -30.00 | | | | | 24305.16 = Cost | |
| | | | | 3110.78 | 169.27 | | | | | | | 3280.05 | 08-16 |
| 5 | HL554 | MADDEN, BRETT | 08-03 | 26020.00 | 169.27 | 1847.85 | 120.00 | 3400.00 | | | 430.04 | 31987.16 = Rev | |
| | | 11 Audi A5 | | -26157.15 | | -1847.85 | -120.00 | -2625.00 | | | | 30750.00 = Cost | |
| | | | | -137.15 | 169.27 | | | 775.00 | | | 430.04 | 1237.16 | 08-16 |

Date : 09-07-16
 Used Vehicles [sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+ASH | GAP | Fin. Res | Total | MM-YY |
|----|-----------|----------------------|-------|------------|----------|----------|---------|----------|---------|--------|----------|-----------------|-------|
| 6 | HL633 | O'BRYAN, KATHLEE | 08-04 | 31118.49 | 169.27 | 2581.24 | 196.00 | | | | | 34055.00 = Rev | |
| | | 11 Merced GL450 | | -29646.46 | | -2581.24 | -196.00 | | | | | 32423.70 = Cost | |
| | | | | 1472.03 | 169.27 | | | | | | | 1641.30 | 08-16 |
| 8 | HL586 | ISENBARGER, LUCA | 08-04 | 34750.00 | 169.27 | 2432.50 | 30.00 | | | | | 37381.77 = Rev | |
| | | 13 Jeep Wrangler | | -34984.76 | | -2432.50 | -30.00 | | | | | 37447.26 = Cost | |
| | | | | -234.76 | 169.27 | | | | | | | -65.49 | 08-16 |
| 11 | HL620 | ADAMS, JAMES | 08-05 | 18425.00 | 169.27 | 1766.46 | 120.00 | | | 595.00 | 839.12 | 21914.85 = Rev | |
| | | 06 Audi A8 L | | -14393.50 | | -1766.46 | -120.00 | | | 174.00 | | 16453.96 = Cost | |
| | | | | 4031.50 | 169.27 | | | | | 421.00 | 839.12 | 5460.89 | 08-16 |
| 13 | HL603A | PERSON, GERALDIN | 08-05 | 15904.00 | 169.27 | 1329.04 | 196.00 | | | 995.00 | 581.93 | 19172.24 = Rev | |
| | | 04 Lexus SC430 | | -11873.55 | | -1329.04 | -196.00 | | | 179.00 | | 13574.59 = Cost | |
| | | | | 4030.45 | 169.27 | | | | | 816.00 | 581.93 | 5597.65 | 08-16 |
| 15 | HL621 | MENDEZ, IRVING | 08-05 | 26915.00 | 169.27 | 1164.04 | 196.00 | 3200.00 | | | 850.71 | 32495.02 = Rev | |
| | | 08 Lexus ISF | | -24204.50 | | -1164.04 | -196.00 | -1250.00 | | | | 26824.54 = Cost | |
| | | | | 2710.50 | 169.27 | | | 1950.00 | | | 850.71 | 5680.48 | 08-16 |
| 16 | HL554A | ORTIZ, EDITH | 08-06 | 11399.00 | 169.27 | 809.78 | 196.00 | 2450.00 | | 495.00 | 524.24 | 16049.29 = Rev | |
| | | 11 SCION TC | | -9290.74 | | -809.78 | -196.00 | -1370.00 | | 179.00 | | 11645.52 = Cost | |
| | | | | 2108.26 | 169.27 | | | 1080.00 | | 316.00 | 524.24 | 4197.77 | 08-16 |
| 19 | HL613 | COLLINS, CARRIE | 08-08 | 18020.00 | 169.27 | 1273.25 | 196.00 | | | | | 19658.52 = Rev | |
| | | 10 Infini G37 | | -16293.34 | | -1273.25 | -196.00 | | | | | 17762.59 = Cost | |
| | | | | 1726.66 | 169.27 | | | | | | | 1895.93 | 08-16 |
| 20 | HL644 | GOMILLA, STOVALL | 08-08 | 9020.00 | 169.27 | 641.50 | 196.00 | 2570.00 | | | 247.04 | 12843.81 = Rev | |
| | | 09 Mazda 6 | | -8214.50 | | -641.50 | -196.00 | -1665.00 | | | | 10717.00 = Cost | |
| | | | | 805.50 | 169.27 | | | 905.00 | | | 247.04 | 2126.81 | 08-16 |
| 21 | CMIX | HIGGINS, BETH | 08-09 | 6995.00 | 169.27 | | 30.00 | | | | | 7194.27 = Rev | |
| | | 06 Toyota Solara | | -6474.82 | | | -30.00 | | | | | 6504.82 = Cost | |
| | | | | 520.18 | 169.27 | | | | | | | 689.45 | 08-16 |
| 26 | HL627 | BRESCIA, ROBERT | 08-12 | 30325.00 | 169.27 | 2134.60 | 196.00 | 2298.00 | | | | 35122.87 = Rev | |
| | | 06 Hummer H2 | | -29233.50 | | -2134.60 | -196.00 | -1298.00 | | | | 32862.10 = Cost | |
| | | | | 1091.50 | 169.27 | | | 1000.00 | | | | 2260.77 | 08-16 |
| 27 | HL609 | DE VRIES, DYLAN | 08-12 | 25525.00 | 169.27 | 1798.60 | 196.00 | 3825.00 | | | 1050.17 | 32564.04 = Rev | |
| | | 12 Jaguar XF | | -25812.06 | | -1798.60 | -196.00 | -2375.00 | | | | 30181.66 = Cost | |
| | | | | -287.06 | 169.27 | | | 1450.00 | | | 1050.17 | 2382.38 | 08-16 |
| 28 | HL636 | CHANGUAN, MARIO | 08-12 | 15525.00 | 169.27 | 942.97 | 196.00 | 3200.00 | | 595.00 | 672.91 | 21301.15 = Rev | |
| | | 08 BMW 550i | | -12534.50 | | -942.97 | -196.00 | -1250.00 | | 229.00 | | 15152.47 = Cost | |
| | | | | 2990.50 | 169.27 | | | 1950.00 | | 366.00 | 672.91 | 6148.68 | 08-16 |
| 30 | HL640 | FALLWITZ, VALERIE | 08-13 | 36995.00 | 169.27 | | 30.00 | | | | | 37104.27 = Rev | |
| | | 13 Chevy LT TANDE | | -34279.50 | | | -30.00 | | | | | 34309.50 = Cost | |
| | | | | 2715.50 | 169.27 | | | | | | | 2884.77 | 08-16 |
| 31 | HLKREGZDE | PERKINS, ANTONIO | 08-13 | 5379.00 | 169.27 | | 30.00 | | | | | 5578.27 = Rev | |
| | | 03 Merced CLK | | -4619.50 | | | -30.00 | | | | | 4649.50 = Cost | |
| | | | | 759.50 | 169.27 | | | | | | | 928.77 | 08-16 |
| 33 | HL447 | EGLOFF, JOHN | 08-13 | 45995.00 | 169.27 | 1679.65 | 250.00 | | | | | 48093.92 = Rev | |
| | | 08 Porsch Targa 4 | | -44609.50 | | -1679.65 | -250.00 | | | | | 46539.25 = Cost | |
| | | | | 1385.50 | 169.27 | | | | | | | 1554.77 | 08-16 |
| 34 | HL415B | SHELTRA, SCOTT | 08-13 | 15020.00 | 169.27 | 1063.23 | 196.00 | 2600.00 | | | 609.56 | 19658.08 = Rev | |
| | | 09 HONDA PILOT | | -13506.88 | | -1063.23 | -196.00 | -1350.00 | | | | 16116.13 = Cost | |
| | | | | 1513.12 | 169.27 | | | 1250.00 | | | 609.56 | 3541.95 | 08-16 |
| 35 | HL335C | STEEPLETON, JOHN | 08-15 | 3625.00 | 169.27 | | 30.00 | | | | | 3824.27 = Rev | |
| | | 05 PONTIA GRAND PRIX | | -3057.29 | | | -30.00 | | | | | 3087.29 = Cost | |
| | | | | 567.71 | 169.27 | | | | | | | 736.98 | 08-16 |
| 36 | HL621A | ARGUETA, OLIVIA | 08-15 | 20015.00 | 169.27 | 1663.20 | 196.00 | 2990.00 | | | 893.57 | 25929.04 = Rev | |
| | | 11 LEXUS IS 250 | | -14984.50 | | -1663.20 | -196.00 | -1555.00 | | | | 18400.70 = Cost | |
| | | | | 5030.50 | 169.27 | | | 1435.00 | | | 893.57 | 7528.34 | 08-16 |
| 37 | HL625 | MCCLAND, SHAWN | 08-15 | 21625.00 | 169.27 | 1350.60 | 120.00 | 3800.00 | | | 791.29 | 27856.16 = Rev | |
| | | 10 Merced GLK | | -20224.50 | | -1350.60 | -120.00 | -2875.00 | | | | 24070.10 = Cost | |
| | | | | 1400.50 | 169.27 | | | 1425.00 | | | 791.29 | 3786.06 | 08-16 |
| 38 | HL630 | TORRES, ALBERTO | 08-16 | 11500.00 | 169.27 | 583.46 | 490.00 | 1750.00 | | | 234.82 | 14727.55 = Rev | |
| | | 10 Mini Cooper S | | -11323.33 | | -583.46 | -490.00 | -1198.00 | | | | 13594.79 = Cost | |
| | | | | 176.67 | 169.27 | | | 552.00 | | | 234.82 | 1132.76 | 08-16 |
| 43 | HL610 | KO, KORI | 08-18 | 24825.00 | 169.27 | 1931.36 | 590.00 | | | 695.00 | 530.66 | 26561.49 = Rev | |
| | | 08 Merced GL550 | | -23421.60 | | -1931.36 | -590.00 | | | 259.00 | | 25822.16 = Cost | |
| | | | | 1403.40 | 169.27 | | | | | 636.00 | 530.66 | 2739.33 | 08-16 |

Date : 09-07-16
 Used Vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total
 ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+ASH | GAP | Fin. Res | Total | MM-YY | |
|----|---------|---|--------|-----------------------|----------|---------------------|-------------------|---------|---------|--------|------------------|--|---------|-------|
| 44 | HL427 | MAJKA, PRETOSK 13 Infini FX37 | 08-19 | 29895.00 -31465.79 | 169.27 | 502.65 -907.65 | 30.00 -30.00 | | | | | 30996.92 = Rev 32396.44 = Cost | | |
| | | | | -1570.79 | 169.27 | | | | | | | -1401.52 | 08-16 | |
| 45 | HL619 | RIZZO, RYAN 10 Mazda 3 | 08-20 | 11995.00 -9817.10 | 169.27 | 612.37 -612.37 | 500.00 -500.00 | | | | 396.69 | 13673.33 = Rev 10929.47 = Cost | | |
| | | | | 2177.90 | 169.27 | | | | | | 396.69 | 2743.86 | 08-16 | |
| 46 | HL590 | RAMIREZ, GERMAN 10 Jeep Srt-8 | 08-20 | 30804.00 -30739.08 | 169.27 | 2188.13 -2168.13 | 196.00 -196.00 | | | | | 33337.40 = Rev 33103.21 = Cost | | |
| | | | | 64.92 | 169.27 | | | | | | | 234.19 | 08-16 | |
| 47 | HL693 | SZCZECH, MARZA 13 BMW X6 35i | 08-20 | 44220.00 -39065.17 | 169.27 | 3035.11 -3035.11 | 196.00 -196.00 | 3500.00 | | | 1437.95 | 52558.33 = Rev 43594.28 = Cost | | |
| | | | | 5154.83 | 169.27 | | | 2202.00 | | | 1437.95 | 8964.05 | 08-16 | |
| 48 | HL557 | Fadimlehin, Tol 07 Masera QUATTROPORTE | 08-20 | 23020.00 -19974.50 | 169.27 | 1447.77 -1447.77 | 565.00 -565.00 | | | | 795.00 100.00 | 594.23 22087.27 = Rev 22087.27 = Cost | | |
| | | | | 3045.50 | 169.27 | | | | | | 695.00 | 594.23 | 4504.00 | 08-16 |
| 51 | HL625A | WRIGHT, MEGAN 06 Jaguar S TYPE | 08-22 | 4285.00 -3284.75 | 169.27 | 299.95 -299.95 | 10.00 -10.00 | | | | | 4764.22 = Rev 3594.70 = Cost | | |
| | | | | 1000.25 | 169.27 | | | | | | | 1169.52 | 08-16 | |
| 52 | HL641 | HAMLIN, DAWNIEL 11 Merced C1 63 | 08-22 | 56025.00 -53159.50 | 169.27 | 2108.46 -2108.46 | 120.00 -120.00 | 5000.00 | | | 595.00 289.00 | 3661.00 67678.73 = Rev 59111.96 = Cost | | |
| | | | | 2865.50 | 169.27 | | | 1565.00 | | | 306.00 | 3661.00 | 8566.77 | 08-16 |
| 53 | HL592 | Manheim Arena 11 09 Merced C163 | 08-22 | 38855.00 -39699.48 | | | | | | | | 38855.00 = Rev 39699.48 = Cost | | |
| | | | | -844.48 | | | | | | | | -844.48 | 08-16 | |
| 54 | HL421A | CHIU, SUSANNA 13 SUBARU IMPREZA | 08-22 | 28820.00 -25004.50 | 169.27 | 473.98 -473.98 | 120.00 -120.00 | 3100.00 | | | 1168.80 | 33852.05 = Rev 27283.48 = Cost | | |
| | | | | 3815.50 | 169.27 | | | 1415.00 | | | 1168.80 | 6568.57 | 08-16 | |
| 56 | HL656 | CHAYKIVSKA, OLHA 08 Merced S63 | 08-24 | 36515.00 -33580.67 | 169.27 | 2935.00 -2915.00 | 196.00 -196.00 | | | | 885.00 229.00 | 1396.52 36920.67 = Rev 36920.67 = Cost | | |
| | | | | 2934.33 | 169.27 | | | | | | 666.00 | 1396.52 | 5166.12 | 08-16 |
| 50 | HL655 | JOHNSON, BRIDGET 08 Audi A5 | 08-23 | 18015.00 -14479.50 | 169.27 | 1034.90 -1034.90 | 196.00 -196.00 | 2575.00 | | | 297.42 | 22287.59 = Rev 17233.40 = Cost | | |
| | | | | 3535.50 | 169.27 | | | 1052.00 | | | 297.42 | 5054.19 | 08-16 | |
| 61 | HL619A | MOTTON JR, TODD 98 HONDA CIVIC | 08-26 | 2520.00 -664.50 | 169.27 | 255.48 -255.48 | 196.00 -196.00 | | | | | 3140.75 = Rev 1115.98 = Cost | | |
| | | | | 1855.50 | 169.27 | | | | | | | 2024.77 | 08-16 | |
| 62 | HL639 | STEWART, MORGAN 09 Merced S163 | 08-26 | 40995.00 -38642.42 | 169.27 | | 30.00 -30.00 | 2350.00 | | 500.00 | | 44044.27 = Rev 40547.42 = Cost | | |
| | | | | 2352.58 | 169.27 | | | 975.00 | | | | 3496.85 | 08-16 | |
| 64 | HL583 | LI, HAOQI 12 Audi A7 | 08-27 | 34279.00 -35083.44 | 169.27 | | 30.00 -30.00 | | | | | 34478.27 = Rev 35113.44 = Cost | | |
| | | | | -804.44 | 169.27 | | | | | | | -635.17 | 08-16 | |
| 65 | HL446A | SALAZAR, ELVIRA 10 Hyunda GENESIS | 08-27 | 12399.00 -10069.50 | 169.27 | 1005.46 -1005.46 | 196.00 -196.00 | | | | 895.00 229.00 | 425.77 15090.50 = Rev 11499.96 = Cost | | |
| | | | | 2329.50 | 169.27 | | | | | | 666.00 | 425.77 | 3590.54 | 08-16 |
| 67 | HL647 | NICKELSON, JAMES 08 Land R RANGE ROVER | 08-27 | 22015.00 -19051.94 | 169.27 | 1552.90 -1552.90 | 196.00 -196.00 | | | | 500.00 227.00 | 719.15 25132.32 = Rev 21027.84 = Cost | | |
| | | | | 2963.06 | 169.27 | | | | | | 273.00 | 719.15 | 4124.48 | 08-16 |
| 68 | HL648 | BARNES, MARC 06 HUMMER H2 | 08-27 | 28399.00 -22499.51 | 169.27 | 459.38 -459.38 | 120.00 -120.00 | 2275.00 | | | 54.40 | 31477.05 = Rev 24601.89 = Cost | | |
| | | | | 5899.49 | 169.27 | | | 752.00 | | | 54.40 | 6875.16 | 08-16 | |
| 69 | HL634 | MAPNARSKI, CHRIS 08 Lexus RX 400H | 08-27 | 18020.00 -15921.68 | 169.27 | 1005.61 -1005.61 | 120.00 -120.00 | 2300.00 | | | 618.48 | 22233.36 = Rev 18522.29 = Cost | | |
| | | | | 2098.32 | 169.27 | | | 825.00 | | | 618.48 | 3711.07 | 08-16 | |
| 73 | HL421a | PILLAI, WILLIAM 12 Lexus RX450 | 08-29 | 29318.00 -24407.84 | 169.27 | 2064.11 -2064.11 | 196.00 -196.00 | | | | | 31747.38 = Rev 26687.95 = Cost | | |
| | | | | 4910.16 | 169.27 | | | | | | | 5079.43 | 08-16 | |
| 74 | HL616 | HAPEZ, RAMAHI 12 Merced C300 | 08-30 | 14775.00 -14417.00 | 169.27 | 1232.90 -1232.90 | 196.00 -196.00 | | | | 695.00 174.00 | 554.87 17623.04 = Rev 16019.90 = Cost | | |
| | | | | 358.00 | 169.27 | | | | | | 521.00 | 554.87 | 1603.14 | 08-16 |
| 75 | HL643 | SUNIL, PATEL 06 Lexus Rx 400H | 08-30U | 15020.00 -12604.50 | 169.27 | 1069.25 -1069.25 | 196.00 -196.00 | | | | 105.71 | 16554.23 = Rev 13863.75 = Cost | | |
| | | | | 2415.50 | 169.27 | | | | | | 105.71 | 2690.48 | 08-16 | |

Date : 09-07-16
 Used Vehicles [Sorted by: seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+ASH | GAP | Fin. Res | Sales Total | MM-YY |
|-----|---------|------------------------|--------|-------------|----------|------------|-----------|------------|---------|-----------|----------|-------------------|-------|
| 80 | HL622 | SHIN, HYUN | 08-31 | 46895.00 | 169.27 | 3882.80 | 196.00 | | | | 509.00 | 51652.07 = Rev | |
| | | 14 BMW 550i | | -44409.50 | | -3682.80 | -196.00 | | | | | 48488.30 = Cost | |
| | | | | 2485.50 | 169.27 | | | | | | 509.00 | 3163.77 | 08-16 |
| 83 | 164 | WIDMAYER, JAQUEL | 08-31U | 27520.00 | 169.27 | 1490.48 | 196.00 | | | 495.00 | 1403.97 | 31274.72 = Rev | |
| | | 10 Land R Sport Luxury | | -38990.90 | | -1490.46 | -196.00 | | | 229.00 | | 40906.38 = Cost | |
| | | | | -11470.90 | 169.27 | | | | | 266.00 | 1403.97 | -9631.66 | 08-16 |
| 275 | | | | 7120462.58 | 41300.77 | 364001.90 | 40794.00 | 187248.00 | 0.00 | 32982.96 | 87404.96 | 7876195.17 = Rev. | |
| | | | | -6750008.11 | | -364001.90 | -40794.00 | -113771.00 | 0.00 | -11678.00 | | 7280253.01 = Cost | |
| | | | | 370454.47 | 41300.77 | | | 73477.00 | 0.00 | 21304.96 | | 593942.16 | |

Attachment 3: Highline Auto Sales Analysis Spreadsheet

January 2016 through August 2016 Sales

| Taxes Paid | Average Auto Sale Price | Minimum Auto Sale Price | Maximum Auto Sale Price | % Luxury Cars |
|--------------|-------------------------|-------------------------|-------------------------|---------------|
| \$364,001.00 | \$25,892.59 | \$900.00 | \$77,020.00 | ~75.0% |

| Car Brand | Car Brand Quantity | Car Brand % | Luxury Car Brand? (based on Attachment 7) |
|------------------------|--------------------|---------------|---|
| Mercedes | 57 | 21.0% | YES |
| BMW | 38 | 14.0% | YES |
| Audi | 25 | 9.2% | YES |
| Porsche | 21 | 7.7% | YES |
| Jeep | 17 | 6.3% | NO |
| Lexus | 14 | 5.1% | YES |
| Infiniti | 10 | 3.7% | YES |
| Chevrolet | 10 | 3.7% | NO |
| Land/Range Rover | 8 | 2.9% | YES |
| Honda | 8 | 2.9% | NO |
| Jaguar | 6 | 2.2% | YES |
| Cadillac | 6 | 2.2% | YES |
| Volkswagen | 5 | 1.8% | NO |
| Dodge | 4 | 1.5% | YES |
| Mini Cooper | 4 | 1.5% | YES |
| Ford | 4 | 1.5% | NO |
| Hyunda | 3 | 1.1% | NO |
| Acura | 3 | 1.1% | YES |
| Mazda | 3 | 1.1% | NO |
| Toyota | 3 | 1.1% | NO |
| Tesla | 2 | 0.7% | YES |
| Buick | 2 | 0.7% | YES |
| Chrysler | 2 | 0.7% | NO |
| Kia | 2 | 0.7% | NO |
| Scion | 2 | 0.7% | NO |
| Masera | 2 | 0.7% | YES |
| Hummer | 2 | 0.7% | YES |
| Bentley | 1 | 0.4% | YES |
| Aston Martin | 1 | 0.4% | YES |
| Lincoln | 1 | 0.4% | YES |
| Volvo | 1 | 0.4% | YES |
| Nissan | 1 | 0.4% | NO |
| Pontia | 1 | 0.4% | NO |
| Subaru | 1 | 0.4% | NO |
| Suzuki | 1 | 0.4% | NO |
| Saturn | 1 | 0.4% | NO |
| Total Cars Sold | 272 | 100.0% | |

Staff analysis conducted on September 29, 2016



Village of Willowbrook
Staff Report to the Plan Commission

Public Hearing Date: November 2, 2016

Prepared By: Anna Franco, Planning Consultant

Case Title: PC 16-19: Highline Auto, 555 Executive Drive

Petitioner: Zuhair Barakat, 555 Executive Drive, Willowbrook, Illinois 60527

Action Requested by Petitioner: Special Use approval for an indoor auto sales use for a M-1 zoning district property (subject to a Text Amendment pursuant to PC 16-18) and associated variations.

Location: Existing office building located between World Wide Transmission and Midwest Helicopter on the south side of Executive Drive.

Existing Zoning: M-1 Light Manufacturing

Existing Land Use: Office/Warehouse

Property Size: 1.23 acres (approx. 53,579 square feet)

| Surrounding Land Use: | Use | Zoning |
|------------------------------|--|-----------------------|
| North | Executive Drive & Midwest Tungsten Service | Executive Drive & M-1 |
| South | Office/Light Industrial Buildings | M-1 |
| East | Midwest Helicopter | M-1 |
| West | World Wide Transmission | M-1 |

Documents Attached:

1. Plat of Survey, 10/12/16 (1 Sheet)
2. Building Use Breakdown, no date (1 Sheet)
3. Landscape Plan and Plant Catalog, 10/25/16 (3 Sheets)
4. Building Signage, no date (1 Sheet)
5. Sales History January 2017 through August 2017, 9/7/16 (14 Sheets)
6. Sales Analysis Spreadsheet by Staff, 9/29/16 (1 Sheet)
7. List of Luxury Car Brands by Staff, 10/25/16 (1 Sheet)
8. Burr Ridge Ordinance A-834-23-13, 8/12/13 (8 Sheets)

Necessary Action by Plan Commission: Open Public Hearing, accept testimony, and approve a recommendation to the Village Board.

A sample motion can be found on page 11.



Site Description

The property is located on the south side of Executive Drive and is bordered by World Wide Transmission to the west, office/light industrial buildings to the south, and Midwest Helicopter to the east. The site is a total 1.23 acres (approx. 53,579 square feet), contains an existing building currently used for office and warehouse uses, and contains one (1) loading dock on the east side of the building, and two (2) loading docks at the front of the building. The subject property is improved with a parking lot east of the building with nineteen (19) parking spaces, a detention area along the east and south sides of the existing building, and modest landscaping along the front foundation of the building. The property has a lot depth of about 267 feet, with 200 feet of frontage along Executive Drive. The existing building has an existing footprint of +/- 22,227 square feet.

Exhibit 1 Aerial of Subject Property



Exhibit 2 View of 555 Executive Drive from Executive Drive





Development Proposal

Request

The petitioner is Highline Auto, a family owned retail car dealership that currently operates its business in the unincorporated property between the Village of Burr Ridge and the Village of Willowbrook at 15 N Frontage Road. The petitioner wishes to open a second office location at 555 Executive Drive to expand his business and move their main offices to a building with a more professional appearance. Highline Auto would be the sole tenant of the building at 555 Executive Drive. Unlike their location at 15 N Frontage Road, there will be no outdoor storage of vehicles at 555 Executive Drive.

Business Overview

Highline Auto was established in June 2014 and currently employs ten (10) staff members. Their hours of operation are Monday through Friday from 9:00 a.m. - 7:00 p.m., Saturday from 9:00 a.m. - 6:00 p.m., and Sundays they will be closed. They expect approximately five (5) to six (6) daily customers. Their main targeted clientel is focused on the local community, with additional marketing through the internet.

Overview of Zoning Requests

To occupy 555 Executive Drive in the Village of Willowbrook, the petitioner is requesting the following:

1. A text amendment to add "Indoor Auto Sales" as a Special Use in the M-1 zoning district.
2. A Special Use Permit for the newly established "Indoor Auto Sales" Special Use.
3. A variation from Section 10-7-4(C) to reduce the number of required street trees from three (3) trees to two (2) trees.
4. A variation from Section 9-14-2.23(B)3(a) to reduce the minimum number of shades trees from 5% to 0% of required landscaping to allow zero (0) shade trees on the property instead of two (2) shade trees.
5. A variation from Section 9-14-2.23(B)3(c) to reduce the minimum number of ornamental trees from 20% to 3% of the required landscaping to allow only one (1) ornamental tree instead of six (6) ornamental trees on the property.

Staff Analysis

Building Use Breakdown

The petitioner wishes to modify the interior of the existing building at 555 Executive Drive to fit the needs of his business. The total building square footage is 22,227 square feet and the petitioner is proposing that approximately 1,850 square feet of the building would be dedicated for office uses and approximately 20,377 square feet for the car showroom, which would hold approximately one hundred (100) cars (please see Attachment 2 "Building Use Breakdown" for details). Loading for the building would be provided by one (1) dock doors on the east side of the building and two (2) loading docks at the front of the building. The loading docks would be used only for the ingress/egress of showroom vehicles.

Bulk Requirements

The property is zoned M-1. A detailed discussion of important bulk exceptions and variations is provided below.

Lot Dimensions: The existing platted lot is in compliance with the minimum lot width and minimum lot depth requirements of the M-1 Zoning District. The subject property is also in compliance with the M-1 minimum lot area with a lot area of approximately 1.23 acres (approx. 53,579 square feet).



Setbacks: The required and proposed minimum setbacks are shown in Table 1 below. The rear yard setback of forty-one feet (41') is in conformance with the code. The front yard and interior side yard setback are not in conformance with the current code, however, since this is an existing building, are legal non-conforming.

Building Height: The maximum height of a building in the M-1 district is 40'. As a one story building, there are no concerns that the height will comply with this standard. The building height will remain unchanged after building alterations.

Density and Coverage: The Village's maximum lot coverage (building coverage) is 50%. The existing building footprint is approximately 22,334 square feet; so on a 1.23 acre lot, the building coverage is approximately 42%. As a one story building, the floor area ratio (FAR) is approximately 0.42.

Table 1 M-1 Zoning District Standards

| M-1 Zoning District | | | | |
|------------------------------------|--------------|------------------------------|------------------------|-----------|
| Item | Code Section | Code Requirement | Proposed | Departure |
| Minimum Lot Area | 9-8-3A | 21,780 sf (1/2 acre) | 1.23 acres (53,400 sf) | none |
| Minimum Lot Width | 9-8-3B | 120' | about 200' | none |
| Minimum Lot Depth | 9-8-3C | 150' | about 267' | none |
| Minimum Front Yard Setback | 9-8-3D | 40' | 25.11' | none* |
| Minimum Interior Side Yard Setback | 9-8-3D | 20' | 2.36' | none* |
| Minimum Exterior Side Yard Setback | 9-8-3D | 40' | n/a | n/a |
| Minimum Rear Yard Setback | 9-8-3D | 20' | 41' | none |
| Minimum Transition Yard | 9-8-3H | n/a | n/a | n/a |
| Maximum Height | 9-8-3F | 40' | 1 story | none |
| Maximum Floor Area Ratio | 9-8-3G | 0.6 | 0.42 | none |
| Maximum Lot Coverage | 9-8-3E | 50% (footprint is 22,344 sf) | 42% | none |
| Building Materials | 9-8-4(I) | See Section | Brick | none |

*Legal Non-conforming

Pavement Setbacks

Pavement setbacks are regulated in the Parking Section of the Zoning Ordinance. The parking lot is located on the east side of the building and is in conformance with the Village's pavement setback requirements.

Side & Rear Yard: The minimum pavement setback for side and rear yards is ten feet (10') and the existing pavement setback for the side yard is 10.30' and the rear yard pavement setback is approximately one hundred and thirty-five feet (135').

Front Yard: The minimum pavement setback for the front yard is fifteen feet (15'). The existing pavement setback is twenty-six feet (26').



Parking

The property is currently improved with nineteen (19) parking spaces, including one (1) accessible space. The parking lot is not curbed, but is in excellent condition and meets the parking standards outlined in the Village's code. The petitioner is not proposing to make modification to the current parking lot for his use.

Spaces Required – In regards to parking needs, Highline Auto employs about (10) employees and will have approximately 120 non-employee visitors per month. Staff has used the land use category of "Warehouse, storage, wholesale, and mail order establishments" to calculate the required parking for the Highline Auto use and has concluded that sixteen (16) parking spaces are required of this use. Therefore, the existing parking is in conformance with the Village code.

- *Warehouse, storage, wholesale and mail order establishments*
4 parking spaces plus 1 parking space for each 1,500 square feet = **16 required parking spaces** of floor area over 4,500 square feet.

Traffic Generation

Staff does not anticipate that much traffic will be generated by the proposed indoor auto sales use. Highline Auto does not operate like a traditional auto sales business and conducts most of its business transactions online. The petitioner has stated that they expect ten (10) to twelve (12) test drives per week and visitors may be about 120 persons per month.

Landscaping

As part of every special use, the Village evaluates sites to determine what, if any, site improvements are required to comply with the current ordinance. Generally, these improvements are "measured" to be reasonable given the extent of work required to accommodate the new use. To be in closer conformance with the Village code, the petitioner has submitted a landscape plan to update the existing landscaping on the property.

Currently, landscaping is only provided along the front of the building on the subject property, and two (2) street trees are provided in the right-of-way along the frontage of the property. The petitioner is proposing hick's yew (conifer tree) on both sides of the front loading berths and is proposing both hick's yew and techny arborvitae (conifer tree) around the perimeter of the parking area for screening purposes. The petitioner is also proposing additional foundation plantings along the east and south sides of the existing building.

While staff is satisfied with the proposed landscaping plantings, the petitioner is not proposing the required six (6) ornamental tree plantings and required two (2) shade trees plantings as required by the Village's code. Staff believes relief from these requirements is just as there is limited space on the property for the required plantings. The applicant is also requesting a variation to decrease the required street tree plantings from three (3) threes to two (2) trees.

Trash Enclosure

To comply with the current zoning ordinance, the petitioner is required to install a trash enclosure for the dumpster on the property, per Section 9-12-11(A)1 of the Village's code. The refuse disposal shall be screened on a minimum of three (3) sides by a solid masonry wall or equivalent material to a height of not less than six feet (6') and no greater than seven feet (7') in height. The petitioner is proposing to locate the trash enclosure at the south end of the existing parking lot.

Utilities

The proposed use will be adequately served by existing utilities.



Wetland/Stormwater Management

Besides the addition of new landscape plantings and a trash receptacle enclosure, the proposed use will create no disturbance to the property. Therefore, no new stormwater requirements are being applied.

Signage

The petitioner would like to install their existing building signage on the east wall of the building at 555 Executive Drive. A photo of the existing Highline Auto signage is provided below. The proposed sign is thirty feet (30') in length, two point five feet (2.5') high, and has a depth of one foot (1'). The sign is in conformance with the Village sign code. Although the petitioner would like to install the signage on the east wall of the building, the exact location on that wall has not been specified. Staff has included the requirements of wall signage location in the sample motion as a reminder to the petitioner of the Village's code requirements.

The petitioner did propose a second wall sign to be installed on the building, however, only one wall sign is allowed per Section 9-11-12(C)2(a) of the Village's code; and the code does not authorize any variation from this standard unless your application is being processed as a Planned Unit Development (PUD). However, since the property is under two (2) acres, it does not meet the standards to be processed as a PUD. Staff has included a condition in the sample motion that states that only one (1) wall sign is allowed.

Exhibit 3 Existing Building Signage at 15 N Frontage Road, Burr Ridge



Elevations & Façade Improvements

The petitioner is not proposing to alter the exterior of the building at this time.

Highline Auto Sales History (January through August 2016)

The petitioner has provided sales numbers for his business (currently located at 15 N Frontage Road, Burr Ridge) from January to August of 2016, attached as Attachment 5). According to the documents provided, Highline Auto generated \$7,874,195 in sales with \$364,001 in sales tax.

Staff has analyzed the sales numbers provided by the petitioner and has found that the average sale price of a vehicle from January to August of this year is approximately \$25,892 (analysis provided in Attachment 6 "Sales Analysis Spreadsheet by Staff"). The minimum sale price of a vehicle was \$900, and the maximum sale price of a vehicle was \$77,020.

Staff also used the sales information to approximate the number of vehicles sold that are considered "luxury" vehicles brands, such as Audi, BMW, Lexus, etc.. Based on Staff analysis, approximately 75% of the vehicles sold between January and August of this year are luxury vehicle brands. If it important to note, however, that



car brands that are not considered luxury brands, such as Ford, Mazda, and Nissan for example, do produce luxury vehicles, so the percentage of luxury vehicles sold may be higher.

To ensure that Highline Auto continues to sell primarily luxury vehicles, Staff proposes that the Plan Commission approve a condition in the sample motion that at least fifty percent (50%) of all vehicles sold must be considered luxury vehicles. A list of car brands that are widely considered "luxury" car brands is attached as Attachment 7 "List of Luxury Car Brands." This attachment may also be included as an exhibit in the approving ordinance.

Burr Ridge Case Study

A business very similar to Highline Auto, called Global Luxury Imports, was approved as a Special Use in the Village of Burr Ridge's L-1 Light Industrial Zoning District as an automobile sales use in 2013. The Special Use for automobile sales was already established, as the Village already had other auto sales businesses in town



Staff has discussed the Global Luxury Imports Special Use Approval with the Community Development Director at the Village of Burr Ridge and the Director had only positive statement about the business. Sales tax information about the Global Luxury Imports is not accessible to the public, however, the Community Development Director stated that the business is one of their top ten sales generators.

A number of conditions were applied for the Global Luxury Imports zoning approval including minimum standards on sales revenue. One of the conditions of their SUP was that at least 75% of all vehicles sold will have an average sale price of \$75,000 and that automobiles sold from the subject property shall be sold for a minimum price of \$30,000. The \$30,000 minimum price was later amended to \$10,000. This condition seems to have been added, not to ensure property tax numbers, but to ensure that that majority of their sales are actually of luxury vehicles.

Other notable conditions of the special use approval (see Attachment 8 "Burr Ridge Ordinance A-834-23-13") include:

- All vehicles shall be stored inside the building at all times and all service activities shall be conducted inside the building. (Global Luxury Imports also has a service component, but Highline Auto will not).
- The petitioner shall sign a Sales Tax Disclosures Agreement with the Village of Burr Ridge.
- There shall be no test driving of automobiles in the residential areas to the north of the subject property including on streets within the Carriageway Subdivision, Carriageway Club, and Carriageway Condos.
- Location will be registered as this location in the Village of Burr Ridge and all sales of vehicles stored in this location shall be consummated and completed at this location in the Village of Burr Ridge.
- The hours of operation shall be limited to 10am to 7pm Mondays through Saturdays.

Leading by example, similar conditions are included in the Plan Commission's sample motion.



Standards for Special Use Permit

Section 9-14-5.2 of the Willowbrook Zoning Ordinance establishes seven (7) standards for a Special Use Permit that must be evaluated by the Plan Commission and Village Board. Recommendations may include conditions of approval if appropriate to mitigate any negative impacts created by the Special Use Permit. A list of the Special Use standards is provided below, along with the proposed findings to be incorporated in the Plan Commission's recommendation and the Village Board's ordinance if approved.

- (A) That the establishment, maintenance, or operation of the special use will not be detrimental to or endanger the public health, safety, morals, comfort or general welfare.

Finding: The proposed use will not be detrimental to or endanger the public health, safety, morals, comfort or general welfare. The landscaping and interior design enhancements that are being proposed will improve the aesthetics of the property and aid in screening unsightly business district uses, such as parking and loading.

- (B) That the special use will not be injurious to the use and enjoyment of other property in the immediate vicinity for the purposes already permitted, nor substantially diminish and impair property values within the neighborhood.

Finding: The proposed will not be injurious to the use and enjoyment of other property in the immediate vicinity. The proposed use, could slightly increase vehicular activity on the site, but will not add a significant amount of traffic to Executive Drive. Additionally, attractive landscaping will be installed on the property to enhance the aesthetics of the property. The improvement will only increase the appearance of the property, which will reflect well on other properties in Willowbrook's office/industrial areas.

Additionally, the proposed landscaping will not impede the use and enjoyment of the adjacent Midwest Helicopter heliport. The plantings that are being proposed will not grow to more than twelve feet (12') and provide adequate clearance for heliport traffic.

- (C) That the establishment of the special use will not impede the normal and orderly development and improvement of surrounding property for uses permitted in the district.

Finding: The proposed use will not impede the normal and orderly development and improvement of surrounding property. The use will occupy a building that may otherwise be vacant, increases the desirability of the property as well as nearby properties in Willowbrook's office/industrial area. The landscaping improvements will enhance the appearance of the site and therefore the office/industrial area as a whole.

- (D) That adequate utilities, access roads, drainage and/or other necessary facilities have been or are being provided.

Finding: All current infrastructure can and will support the proposed use.

- (E) That adequate measures have been or will be taken to provide ingress and egress so designed as to minimize traffic congestion in the public streets.

Finding: Ingress and egress to the site will not be affected as the proposed use has a similar traffic profile to the existing tenant profile and mix. The proposed will also require minimal truck traffic.



- (F) That the special use shall in all other respects conform to the applicable regulations of the district in which it is located, except as such regulations may in each instance be modified by the Village Board pursuant to the recommendation of the Plan Commission.

Finding: The petitioner is requesting relief from Section 10-7-4(C), Section 9-14-2.23(B)3(a), 9-14-2.23(B)3(c) regarding street trees and landscaping. Landscaping relief is being requested to decrease the quantity of ornamental and shade trees provided on the property due to space restrictions, and to decrease the required street trees from a required three (3) trees to two (2) trees to maintain commercial visibility to Executive Drive.

- (G) Conditions in the area have substantially changed, and at least one year has elapsed since any denial by the Village Board of any prior application for a special use permit that would have authorized substantially the same use of all or part of the site. (Ord. 97-O-05, 1-27-1997).

Finding: Not applicable.

Standards for Variations

The plan commission shall not recommend and the board of trustees shall not grant variations from the regulations of this title unless affirmative findings of fact shall be made as to all of the standards hereinafter set forth per Section 9-14-4.5 of the Willowbrook Zoning Ordinance.

- (A) The property in question cannot yield a reasonable return if permitted to be used only under the conditions allowed by the regulations of the district in which it is located

Finding: The required six (6) ornamental trees, two (2) shade trees, and one (1) additional street tree would have to be placed in the front yard of the property due to the side and rear yard space limitation caused by a stormwater detention facility and minimal interior side yard building setbacks. To require these plantings in the front yard would create building visibility issues from the right of way and building advertising for the proposed tenant.

- (B) The proposed variation will not merely serve as a convenience to the applicant, but will alleviate some demonstrable and unusual hardship which will result if the strict letter of the regulations were carried out and which is not generally applicable to property within the same district.

Finding: The addition of the plantings (listed above) would create unusual hardship because visibility to their address and proposed signage would be impaired.

- (C) The alleged hardship has not been created by any person presently having a proprietary interest in the premises.

Finding: The alleged hardship has not been created by any person presently having proprietary interest in the premises.

- (D) The proposed variation will not be materially detrimental to the public welfare or injurious to other property or improvements in the neighborhood.

Finding: The proposed variation will not be materially detrimental to the public welfare or injurious to other property or improvements in the neighborhood. The petitioner is proposing approximately 200% excess of the required landscape planting quantity requirements. The plantings will improve the physical appearance of the property and therefore the appearance of Willowbrook's business area.



- (E) The proposed variation will not impair an adequate supply of light and air to adjacent property, substantially increase congestion in the public streets, increase the danger of fire, or endanger the public safety.

Finding: The proposed variation will not impair as adequate supply of light and air to the adjacent property, substantially increase congestion in the public streets, increase the danger of fire, or endanger the public safety. The absence of the require trees will in fact maintain the supply of light to the building and reduce the risk of mature trees falling on the building during a potential storm event.

- (F) The proposed variation will not alter the essential character of the locality.

Finding: The absence of six (6) ornamental trees, two (2) shade trees, and one (1) additional street tree will not alter the essential character of Willowbrook's business park area.

- (G) The proposed variation is in harmony with the spirit and intent of this title.

Finding: The proposed variation is in harmony with the spirit and intent of this title.



Sample Motion

The proposed indoor automobile sales use would be a positive addition to Willowbrook's business park area. While a sales oriented use, the business would not have the same traffic or outward appearance of a traditional auto sales establishment. As opposed to a traditional auto sales establishment, Highline Auto would have no outdoor storage of vehicles, minimal signage, and limited traffic generation for the business park area. Additionally, the use could potentially be a significant tax generator for the Village.

If the Plan Commission wishes to recommend the Special Use Permit and associated variations to the Village Board, a sample motion is provided below.

Based on the submitted petition and testimony provided, I move that the Plan Commission approve and adopt the standards for special use and standards for variations outlined in the staff report prepared for PC 16-19 for the November 2, 2016 Plan Commission meeting; and that the Plan Commission recommend to the Village Board approval of a special use for an indoor auto sales use at 555 Executive Drive and associated variations, subject to the following conditions:

1. All vehicles shall be stored inside the building at all times and all sales activity shall be conducted inside the building.
2. The Petitioner shall sign a Sales Tax Disclosure Agreement with the Village of Willowbrook.
3. There shall be no test driving of automobiles in any residential areas in the Village of Willowbrook.
4. All sales of vehicles stored at the subject property shall be consummated and completed at this location in the Village of Willowbrook.
5. At least fifty percent (50%) of all vehicles sold must be considered luxury vehicles per Attachment 7 of the Staff Report dated November 2, 2016.
6. The hours of operation shall be limited to 9:00 am to 7:00 pm Mondays through Saturdays.
7. The building sign shall be located on the building so that it shall not project above the top edge of the roof, shall be no higher than one foot (1') below the top of the building, shall be no lower than seven feet six inches (7'6") above average grade, and in no case shall exceed a height of twenty feet (20').
8. Only one wall sign is permitted on the building.
9. The petitioner shall install a trash receptacle enclosure that has six foot (6') masonry walls around three (3) sides of the trash receptacle.

KABAL SURVEYING COMPANY

Land Surveying Services

2411 Hawthorne Avenue
Westchester, Illinois 60154

(708) 562-2652

Fax (708) 562-7314

email: kabal-surveying@comcast.net

website: KabalSurveyingCompany.com

Owner

555 Executive Drive
Willowbrook, IL 60521
c/o Todd Schultz
(630) 532-7178 (Cell)

October 12, 2016

Surveying services for 555 Executive Drive, Willowbrook (Order #161149)

Re: Sam Barakat/High Line Auto Sales

Fee.....\$1,250.00



KABAL SURVEYING COMPANY

Land Surveying Services

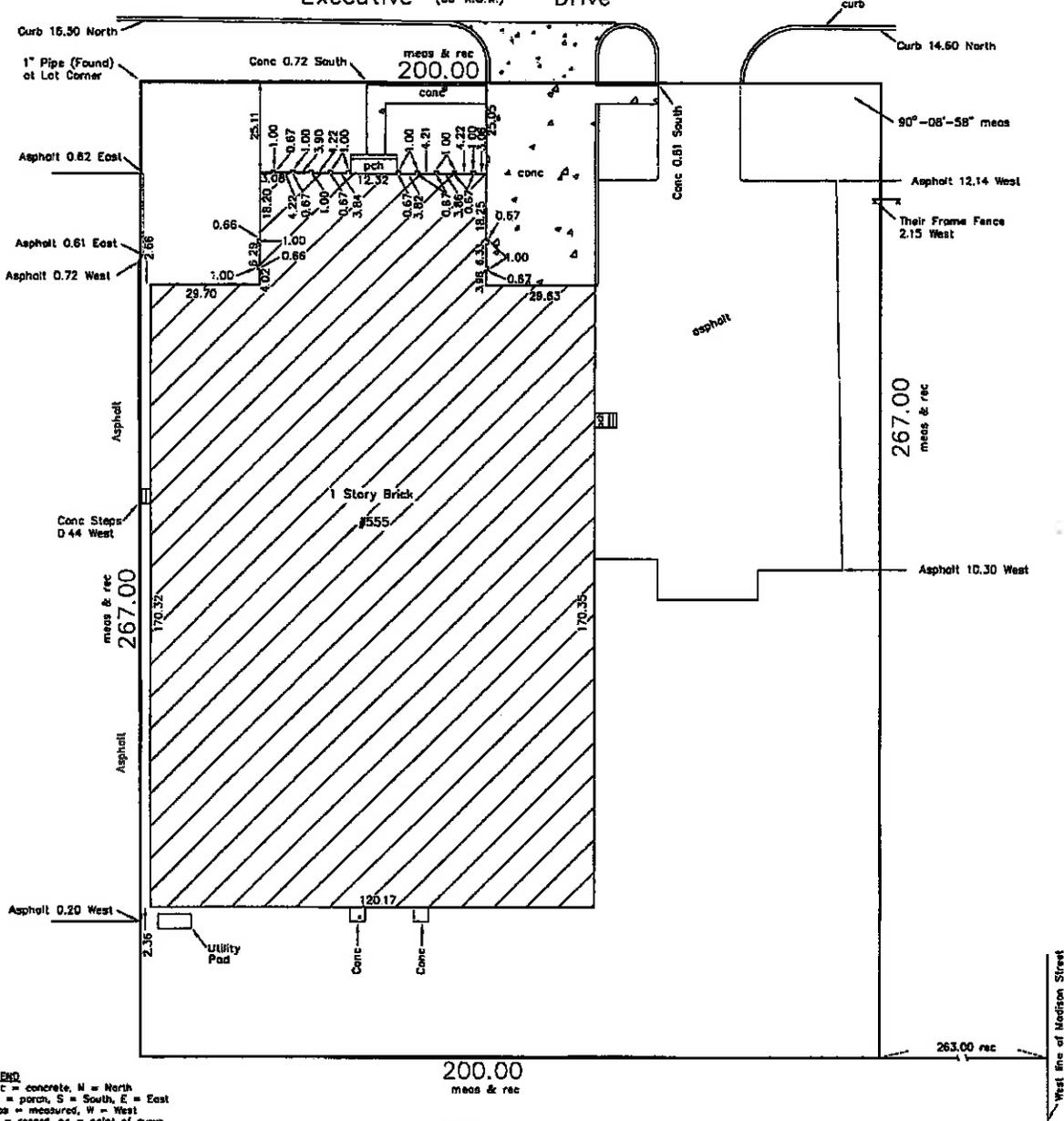
Plat of Survey

Lot 29 in Willowbrook Executive Plaza, being a Subdivision of parts of Southeast 1/4 of Section 26, Township 36 North, Range 11, East of the Third Principal Meridian, in DuPage County, Illinois.

Address: 555 Executive Drive, Willowbrook

2411 Hawthorne Avenue
Westchester, Illinois 60154
(708) 562-2652
Fax (708) 562-7314
email: kabal-surveying@comcast.net
web site: KabalSurveyingCompany.com
Registration No. 184-003061

Executive (66' R.O.W.) Drive



LEGEND:
 conc = concrete, N = North
 pch = porch, S = South, E = East
 meas = measured, W = West
 rec = record, pc = point of curve
 R.O.W. = right-of-way, rad = radius
 pr = point of reverse curve

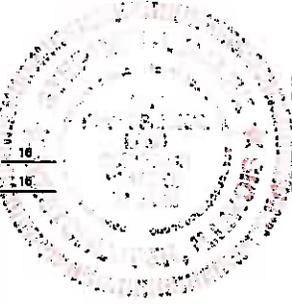
Area of property is approximately 53,400 square feet

"x" in box indicates that herein drawn plat was ordered as a non-monumented survey

Please check Legal Description with Deed and report any discrepancy immediately.

Surveyed October 12, 2018
 Building Located October 12, 2018

Scale: 1 inch = 30 ft.
 Order No. 161149
 Ordered By: Owner



ORIGINAL SEAL IN RED

This professional service conforms to the current Illinois minimum standards for a boundary survey

STATE OF ILLINOIS }
COUNTY OF COCK }

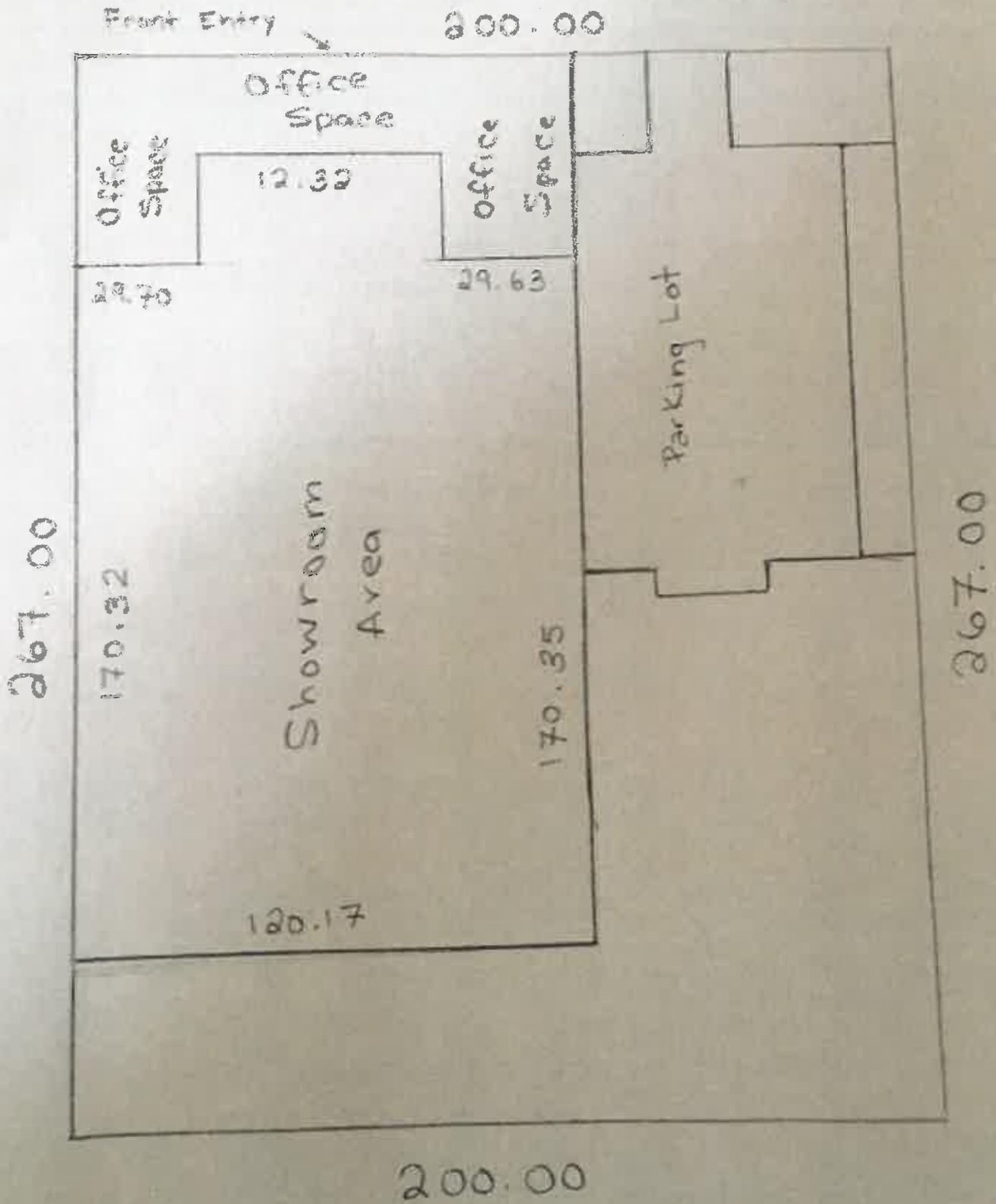
I, STEPHEN J. BALEK, an Illinois Professional Land Surveyor, hereby certify that I have surveyed the property described above and the plot hereon drawn is a correct representation of said survey.

Dimensions are in feet and decimal parts thereof and are corrected to a temperature of 62 degrees Fahrenheit.

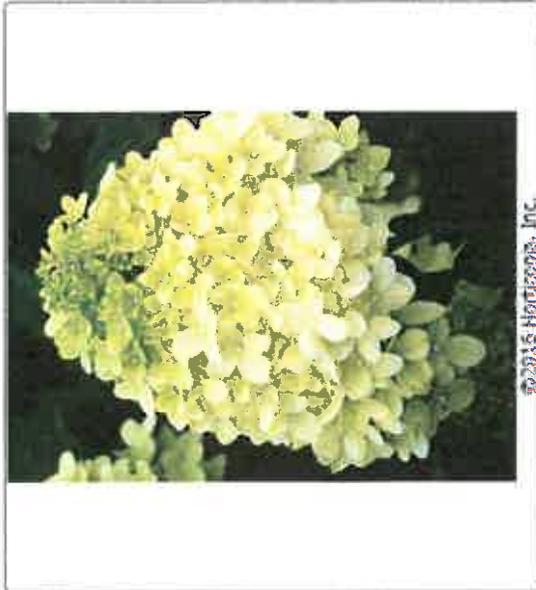
Stephen J. Bales
 Illinois Professional Land Surveyor No. 035-001712
 My license expires on November 30, 2016

Address . 555 Executive Dr.
Willowbrook IL 60527

Executive Dr.



555 EXECUTIVE PLANT CATALOG



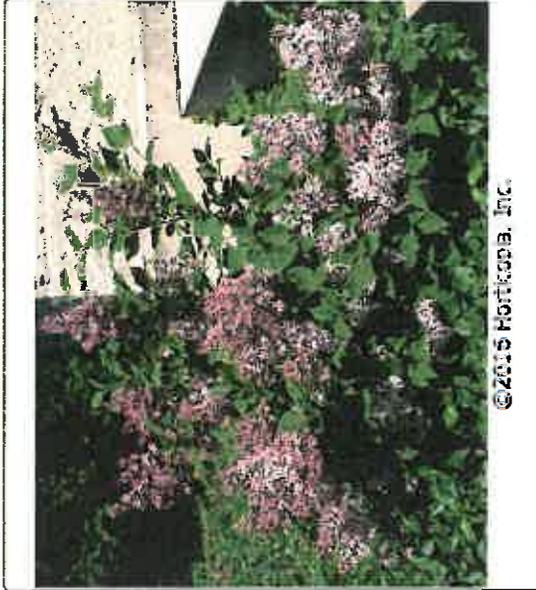
©2015 Horticoopia, Inc.

LIMELIGHT HYDRANGEA
Hydrangea paniculata 'Zwignenburg'



©2016 Horticoopia, Inc.

PRAIRIFIRE FLOWERING CRAB
Malus x 'Prairifire'



©2016 Horticoopia, Inc.

MISS KIM MANCHURIAN LILAC
Syringa patula 'Miss Kim'



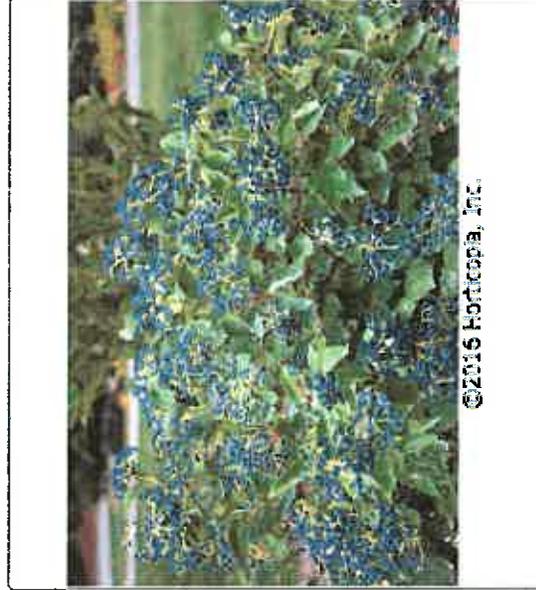
©2015 Horticoopia, Inc.

HICKS YEW
Taxus x media 'Hicksii'



©2016 Horticoopia, Inc.

TECHNY ARBORVITAE
Thuja occidentalis 'Techny'



©2016 Horticoopia, Inc.

BLUE MUFFIN ARROWWOOD VIBURNUM
Viburnum dentatum 'Christom'



BLACKHAW VIBURNUM
Viburnum prunifolium

HUGHELL JONES AUTO SALES



Date : 09-07-16
 Used Vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total
 ALL Delivered & Spots & Un-Funded

| # | Stock # | CUSTOMER | DATE | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+A&H | GAP | Fin. Res | Total | MM-YY |
|----|---------|-------------------------|-------|------------|----------|----------|---------|----------|---------|--------|----------|-----------------|-------|
| 2 | HL268 | Branjic, Blazanka | 01-02 | 32520.00 | 168.43 | 2778.52 | 196.00 | | | 199.00 | 480.15 | 36342.10 = Rev | |
| | | 13 BMW 535 XDRIVE | | -31842.61 | | -2778.52 | -196.00 | | | | | 34817.13 = Cost | |
| | | | | 577.39 | 168.43 | | | | | 199.00 | 480.15 | 1424.97 | 01-16 |
| 4 | HL341 | Sanchez, Richard | 01-29 | 56825.00 | 169.27 | 2319.58 | 196.00 | | | | | 59509.85 = Rev | |
| | | 14 Masera Ghibli | | -52224.50 | | -2319.58 | -196.00 | | | | | 54740.08 = Cost | |
| | | | | 4600.50 | 169.27 | | | | | | | 4769.77 | 01-16 |
| 6 | HL319A | Marin Barron, Lu | 01-04 | 18995.00 | 169.27 | | 20.00 | | | 199.99 | | 19384.26 = Rev | |
| | | 08 Cadillac Escalade | | -16851.36 | | | -20.00 | | | | | 16871.36 = Cost | |
| | | | | 2143.64 | 169.27 | | | | | 199.99 | | 2512.90 | 01-16 |
| 9 | HL312 | Toyota, Northsid | 01-07 | 42700.00 | | | | | | | | 42700.00 = Rev | |
| | | 12 Jeep Grand Cherokee | | -40129.50 | | | | | | | | 40129.50 = Cost | |
| | | | | 2570.50 | | | | | | | | 2570.50 | 01-16 |
| 11 | HL295A | Banks, Craig | 01-07 | 23020.00 | 169.27 | 1843.59 | 196.00 | | | 199.99 | | 25428.85 = Rev | |
| | | 11 Audi Q5 | | -19129.50 | | -1843.59 | -196.00 | | | | | 21169.09 = Cost | |
| | | | | 3890.50 | 169.27 | | | | | 199.99 | | 4259.76 | 01-16 |
| 13 | HL350 | AUTO SALES, Rhin | 01-09 | 16400.00 | | | | | | | | 16400.00 = Rev | |
| | | 08 Land R Range rover | | -14864.62 | | | | | | | | 14864.62 = Cost | |
| | | | | 1535.38 | | | | | | | | 1535.38 | 01-16 |
| 15 | HL320 | Goracki, Wlodzim | 01-12 | 18020.00 | 169.27 | 1318.72 | 196.00 | | | | | 19703.99 = Rev | |
| | | 11 BMW 328 xi | | -16697.50 | | -1318.72 | -196.00 | | | | | 18212.22 = Cost | |
| | | | | 1322.50 | 169.27 | | | | | | | 1681.77 | 01-16 |
| 18 | HL334 | Garczynski, Maci | 01-16 | 39020.00 | 169.27 | 2107.88 | 196.00 | 4500.00 | | 199.00 | | 46192.25 = Rev | |
| | | 06 Porsch 911 Carrera s | | -35459.50 | | -2107.88 | -196.00 | -4200.00 | | | | 41983.48 = Cost | |
| | | | | 3560.50 | 169.27 | | | 300.00 | | 199.00 | | 4228.77 | 01-16 |
| 27 | AL1 | VasifTjevic, Vlad | 01-16 | 22020.00 | 169.27 | 2107.98 | 196.00 | | | 199.00 | 347.94 | 25040.19 = Rev | |
| | | 11 Merced E350 | | -22736.48 | | -2107.98 | -196.00 | | | | | 25040.46 = Cost | |
| | | | | -716.48 | 169.27 | | | | | 199.00 | 347.94 | -0.27 | 01-16 |
| 28 | HL354 | Croze, Jamie | 01-18 | 25020.00 | 169.27 | | 196.00 | | | | | 25385.27 = Rev | |
| | | 09 Merced G1320 | | -24993.28 | | | -196.00 | | | | | 25189.28 = Cost | |
| | | | | 26.72 | 169.27 | | | | | | | 195.99 | 01-16 |
| 29 | HL227A | Pereira, Tino | 01-22 | 60020.00 | 169.27 | 4102.98 | 196.00 | | | | | 64488.25 = Rev | |
| | | 13 Bmw M5 | | -60219.50 | | -4102.98 | -196.00 | | | | | 64518.48 = Cost | |
| | | | | -199.50 | 169.27 | | | | | | | -30.23 | 01-16 |
| 30 | HL22A | Olus, Sean | 01-18 | 8325.00 | 169.27 | 615.63 | 196.00 | | | | | 9306.10 = Rev | |
| | | 08 Ford Mustang | | -7386.71 | | -615.63 | -196.00 | | | | | 8198.54 = Cost | |
| | | | | 938.29 | 169.27 | | | | | | | 1107.56 | 01-16 |
| 32 | HL284A | Kasower, Paul | 01-19 | 22995.00 | 169.27 | 449.03 | 20.00 | | | 198.00 | 512.57 | 24344.87 = Rev | |
| | | 09 Jaguar Xf | | -22324.50 | | -449.03 | -20.00 | | | | | 22793.53 = Cost | |
| | | | | 670.50 | 169.27 | | | | | 198.00 | 512.57 | 1551.34 | 01-16 |
| 33 | HL305 | Kamp, Christophe | 01-20 | 77020.00 | 169.27 | 3783.72 | 196.00 | | | 199.00 | | 81367.99 = Rev | |
| | | 15 Dodge Challenger | | -70029.50 | | -3783.72 | -196.00 | | | | | 74009.22 = Cost | |
| | | | | 6990.50 | 169.27 | | | | | 199.00 | | 7358.77 | 01-16 |
| 36 | HL338 | Gore, Jon | 01-30 | 17995.00 | 169.27 | | | | | 199.00 | | 18363.27 = Rev | |
| | | 11 Merced C300 | | -17546.49 | | | | | | | | 17546.49 = Cost | |
| | | | | 448.51 | 169.27 | | | | | 199.00 | | 816.78 | 01-16 |
| 38 | HL326 | Khalil, Magedah | 01-23 | 26995.00 | 169.27 | 1697.77 | 20.00 | 4200.00 | | 50.00 | | 33132.04 = Rev | |
| | | 08 Porsch Cayenne | | -26229.81 | | -1697.77 | -20.00 | -3598.00 | | | | 31545.58 = Cost | |
| | | | | 765.19 | 169.27 | | | 602.00 | | 50.00 | | 1586.46 | 01-16 |
| 40 | HL295B | STANCIL, CHRIS | 01-23 | 2525.00 | | 276.63 | 196.00 | | | | | 2935.63 = Rev | |
| | | 99 ACURA TL | | -1629.50 | | -276.63 | -196.00 | | | | | 2040.13 = Cost | |
| | | | | 895.50 | | | | | | | | 895.50 | 01-16 |
| 43 | HL340 | Hendrickson, Mtc | 01-30 | 13250.00 | | | | | | | | 13250.00 = Rev | |
| | | 07 Saturn Sky | | -12729.50 | | | | | | | | 12729.50 = Cost | |
| | | | | 520.50 | | | | | | | | 520.50 | 01-16 |
| 45 | HL361 | Kolodziejczyk, M | 01-25 | 29951.00 | 169.27 | 2183.72 | 196.00 | | | | | 32499.99 = Rev | |
| | | 04 Porsch 911 Carrera | | -27329.50 | | -2183.72 | -196.00 | | | | | 29709.22 = Cost | |
| | | | | 2621.50 | 169.27 | | | | | | | 2790.77 | 01-16 |
| 47 | HL327 | LUXURY Imports, | 02-02 | 31250.00 | | | | | | | | 31250.00 = Rev | |
| | | 12 Merced E350 | | -30692.19 | | | | | | | | 30692.19 = Cost | |
| | | | | 557.81 | | | | | | | | 557.81 | 01-16 |
| 50 | HL352 | Alf, Rachana | 01-27 | 8025.00 | 169.27 | 594.08 | 196.00 | | | | | 8984.35 = Rev | |
| | | 06 Bmw X3 | | -7979.12 | | -594.08 | -196.00 | | | | | 8769.20 = Cost | |
| | | | | 45.88 | 169.27 | | | | | | | 215.15 | 01-16 |

RECEIVED

SEP 08 2016

WILLOWBROOK
 ZONING DIVISION

Date : 09-07-16
 Used vehicles [sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total
 ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+AMH | GAP | Fin. Res | Total | MM-YY |
|----|---------|------------------------|-------|------------|----------|----------|---------|----------|---------|--------|----------|-----------------|-------|
| 52 | HL367 | Johnson, Malcolm | 01-28 | 51825.00 | 169.27 | | 20.00 | | | 849.00 | | 52863.27 = Rev | |
| | | 11 Porsche Panamera | | -44627.30 | | | -20.00 | | | 550.00 | | 45197.30 = Cost | |
| | | | | 7197.70 | 169.27 | | | | | 299.00 | | 7665.97 | 01-16 |
| 53 | HL337 | Wu, Zihao | 01-28 | 34995.00 | 169.27 | | 20.00 | | | 199.00 | | 35383.27 = Rev | |
| | | 13 BMW X5 | | -33789.88 | | | -20.00 | | | | | 33809.88 = Cost | |
| | | | | 1205.12 | 169.27 | | | | | 199.00 | | 1573.39 | 01-16 |
| 54 | HL349 | Lavine, Joann | 01-28 | 33501.14 | 169.27 | 1933.60 | 196.00 | | | 199.99 | | 36000.00 = Rev | |
| | | 15 Wrangl Sahara | | -29918.39 | | -1933.60 | -196.00 | | | | | 32047.99 = Cost | |
| | | | | 9582.75 | 169.27 | | | | | 199.99 | | 3952.01 | 01-16 |
| 1 | HL305A | Dodge, Dupage | 02-01 | 32000.00 | | | | | | | | 32000.00 = Rev | |
| | | 04 Ford Excursion | | -25129.50 | | | | | | | | 25129.50 = Cost | |
| | | | | 6870.50 | | | | | | | | 6870.50 | 02-16 |
| 2 | HL341A | Plotzker, Michae | 02-17 | 27999.00 | 169.27 | 2253.46 | 196.00 | | | 895.00 | | 31512.73 = Rev | |
| | | 15 Ford Mustang | | -25583.50 | | -2253.46 | -196.00 | | | 210.00 | | 28242.96 = Cost | |
| | | | | 2415.50 | 169.27 | | | | | 685.00 | | 3269.77 | 02-16 |
| 3 | HL360 | Luxury Imports, | 02-01 | 29300.00 | | | | | | | | 29300.00 = Rev | |
| | | 13 Jeep Grand Cherokee | | -28379.50 | | | | | | | | 28379.50 = Cost | |
| | | | | 920.50 | | | | | | | | 920.50 | 02-16 |
| 4 | HL349A | Carbajal Metarem | 02-03 | 9675.00 | 169.27 | | -5.00 | | | | | 9839.27 = Rev | |
| | | 09 Mazda Cx-9 | | -7000.00 | | | 5.00 | | | | | 6995.00 = Cost | |
| | | | | 2675.00 | 169.27 | | | | | | | 2844.27 | 02-16 |
| 6 | HL334A | Griffin, Adriann | 02-04 | 18525.00 | 169.27 | 1589.01 | 196.00 | 1500.00 | | 199.00 | | 22178.28 = Rev | |
| | | 09 Merced C350 | | -17029.50 | | -1589.01 | -196.00 | -1000.00 | | | | 19814.51 = Cost | |
| | | | | 1495.50 | 169.27 | | | 500.00 | | 199.00 | | 2363.77 | 02-16 |
| 7 | HL227B | Sandoval Aguilar | 02-05 | 18020.00 | 169.27 | 1546.09 | 196.00 | | | | | 19931.36 = Rev | |
| | | 13 Honda Civic | | -17029.50 | | -1546.09 | -196.00 | | | | | 18771.59 = Cost | |
| | | | | 990.50 | 169.27 | | | | | | | 1159.77 | 02-16 |
| 8 | HL343 | File, Paul | 02-06 | 33748.00 | 169.27 | 2035.10 | 196.00 | | | | 273.84 | 36423.21 = Rev | |
| | | 12 BMW X5 | | -32714.06 | | -2035.10 | -196.00 | | | | | 34945.16 = Cost | |
| | | | | 1034.94 | 169.27 | | | | | | 273.84 | 1478.05 | 02-16 |
| 10 | CMOE | Krueger, Marcus | 02-06 | 11560.00 | 169.27 | 850.37 | 196.00 | | | 199.99 | | 12975.63 = Rev | |
| | | 08 Volksw Touareg | | -8729.50 | | -850.37 | -196.00 | | | | | 9775.87 = Cost | |
| | | | | 2830.50 | 169.27 | | | | | 199.99 | | 3199.76 | 02-16 |
| 11 | HL347 | Clark, James | 02-08 | 19275.00 | 169.27 | 1409.71 | 196.00 | | | | | 21049.98 = Rev | |
| | | 07 Jeep Wrangler | | -17782.27 | | -1409.71 | -196.00 | | | | | 19387.98 = Cost | |
| | | | | 1492.73 | 169.27 | | | | | | | 1662.00 | 02-16 |
| 13 | HL325A | Schramm, Patrick | 02-10 | 23220.00 | 169.27 | 1623.22 | 120.00 | | | 199.00 | | 25331.49 = Rev | |
| | | 10 Lexus Rx350 | | -20278.50 | | -1623.22 | -120.00 | | | | | 22021.72 = Cost | |
| | | | | 2941.50 | 169.27 | | | | | 199.00 | | 3309.77 | 02-16 |
| 15 | HL348 | Morris, Patrick | 03-10 | 28150.00 | 169.27 | 1699.16 | 20.00 | 2400.00 | | 700.00 | | 33138.43 = Rev | |
| | | 08 BMW 650i | | -24476.38 | | -1699.16 | -20.00 | -999.00 | | 650.00 | | 27844.54 = Cost | |
| | | | | 3673.62 | 169.27 | | | 1401.00 | | 50.00 | | 5293.89 | 02-16 |
| 16 | HL374 | Clark, Taylor | 02-13 | 48035.00 | 169.27 | 2842.31 | 120.00 | | | | | 51166.58 = Rev | |
| | | 14 Jeep Grand Cherokee | | -43907.69 | | -2842.31 | -120.00 | | | | | 46870.00 = Cost | |
| | | | | 4127.31 | 169.27 | | | | | | | 4296.58 | 02-16 |
| 19 | HL358 | HRISTOVA, GENOVE | 02-15 | 28020.00 | 169.27 | 1876.75 | 126.00 | | | 634.54 | | 30826.57 = Rev | |
| | | 12 BMW Z4 | | -24580.44 | | -1876.75 | -126.00 | | | | | 26583.20 = Cost | |
| | | | | 3439.56 | 169.27 | | | | | 634.54 | | 4243.37 | 02-16 |
| 21 | HL366 | Luxury Imports, | 02-16 | 31000.00 | | | | | | | | 31000.00 = Rev | |
| | | 11 Merced G1350 | | -27129.50 | | | | | | | | 27129.50 = Cost | |
| | | | | 3870.50 | | | | | | | | 3870.50 | 02-16 |
| 23 | HL371 | Lanier, Sean | 02-20 | 39500.00 | 169.27 | 2300.16 | 20.00 | | | 750.00 | 626.65 | 43446.08 = Rev | |
| | | 12 Merced C63 | | -36109.50 | | -2300.16 | -20.00 | | | 210.00 | | 38719.66 = Cost | |
| | | | | 3390.50 | 169.27 | | | | | 540.00 | 626.65 | 4726.42 | 02-16 |
| 25 | HL293A | Luxury Imports, | 02-18 | 45500.00 | | | | | | | | 45500.00 = Rev | |
| | | 10 Porsche Panamera | | -46909.88 | | | | | | | | 46909.88 = Cost | |
| | | | | -1409.88 | | | | | | | | -1409.88 | 02-16 |
| 27 | HL280A | Luxury Imports, | 02-19 | 22995.00 | | | | | | | | 22995.00 = Rev | |
| | | 13 BMW X3 | | -22219.29 | | | | | | | | 22219.29 = Cost | |
| | | | | 775.71 | | | | | | | | 775.71 | 02-16 |
| 31 | HL383 | Alvarado, German | 02-20 | 25525.00 | 169.27 | 1427.03 | 120.00 | | | | | 27242.10 = Rev | |
| | | 12 Merced G1k 350 | | -23820.66 | | -1427.03 | -120.00 | | | | | 25368.69 = Cost | |
| | | | | 1704.14 | 169.27 | | | | | | | 1873.41 | 02-16 |

Date : 09-07-16
 Used Vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report
 Store Total
 ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+AMH | GAP | Fin. Res | Total | MM-YY |
|----|---------|------------------------|-------|------------|----------|----------|---------|----------|---------|---------|----------|-----------------|-------|
| 34 | HL354A | Greenley, Leland | 02-27 | 28020.00 | 169.27 | 1036.09 | 196.00 | | | | 284.56 | 29705.92 = Rev | |
| | | 13 Acura Mdx | | -26209.92 | | -1036.09 | -196.00 | | | | | 27442.01 = Cost | |
| | | | | 1810.98 | 169.27 | | | | | | 284.56 | 2263.91 | 02-16 |
| 40 | HL333 | IZRAEL, TERESA | 02-27 | 39820.00 | 169.27 | 2719.03 | 120.00 | | | | 1212.12 | 44040.48 = Rev | |
| | | 14 Merced M1350 | | -39828.17 | | -2719.09 | -120.00 | | | | | 42667.26 = Cost | |
| | | | | -8.17 | 169.27 | | | | | | 1212.12 | 1373.22 | 02-16 |
| 41 | HL365 | Auto Place, Chic | 02-27 | 7500.00 | | | | | | | | 7500.00 = Rev | |
| | | 06 Infini G35 | | -6679.50 | | | | | | | | 6679.50 = Cost | |
| | | | | 820.50 | | | | | | | | 820.50 | 02-16 |
| 1 | HL379 | Maglaris, Ted | 03-01 | 23025.00 | | 279.81 | 196.00 | | | | | 23500.81 = Rev | |
| | | 10 Merced G1450 | | -22500.00 | | -279.81 | -196.00 | | | | | 22975.81 = Cost | |
| | | | | 525.00 | | | | | | | | 525.00 | 03-16 |
| 2 | HL344 | Calandrella, Ste | 03-01 | 12330.73 | 169.27 | | | | | 950.00 | | 13450.00 = Rev | |
| | | 01 Jaguar XJ8 | | -11368.25 | | | | | | 575.00 | | 11743.25 = Cost | |
| | | | | 1162.48 | 169.27 | | | | | 375.00 | | 1706.75 | 03-16 |
| 3 | HL380 | Romsaithong, Pre | 02-29 | 10775.00 | 169.27 | 1012.34 | 196.00 | | | | | 12152.61 = Rev | |
| | | 06 Merced M1500 | | -7729.50 | | -1012.34 | -196.00 | | | | | 8937.84 = Cost | |
| | | | | 3045.50 | 169.27 | | | | | | | 3214.77 | 03-16 |
| 4 | HL356 | Mc Gowan, Ida | 03-01 | 23020.00 | 169.27 | 1775.01 | 196.00 | | | 707.00 | | 25867.28 = Rev | |
| | | 08 Land R Range rover | | -20065.58 | | -1775.01 | -196.00 | | | 210.00 | | 22246.59 = Cost | |
| | | | | 2954.42 | 169.27 | | | | | 497.00 | | 3620.69 | 03-16 |
| 6 | HL294B | Auto Place, Chic | 03-02 | 14495.00 | | | | | | | | 14495.00 = Rev | |
| | | 06 Land R Range Rover | | -14317.46 | | | | | | | | 14317.46 = Cost | |
| | | | | 177.54 | | | | | | | | 177.54 | 03-16 |
| 7 | HL317 | Karisik, Aleksan | 03-02 | 37770.00 | 169.27 | 1821.26 | 117.00 | | | | 548.70 | 40526.23 = Rev | |
| | | 08 Merced S63 | | -36445.47 | | -1821.26 | -117.00 | | | | | 38383.79 = Cost | |
| | | | | 1324.53 | 169.27 | | | | | | 648.70 | 2142.50 | 03-16 |
| 8 | HL357 | Grant, Samuel | 03-17 | 31951.00 | 169.27 | 1978.02 | 10.00 | | | | | 33500.29 = Rev | |
| | | 09 Porsch Cayenne | | -29050.49 | | -1978.02 | -10.00 | | | | | 31030.51 = Cost | |
| | | | | 2300.51 | 169.27 | | | | | | | 2469.78 | 03-16 |
| 9 | HL381 | Owens, John | 03-05 | 37410.00 | 169.27 | 2724.50 | 196.00 | | | | | 40499.77 = Rev | |
| | | 15 Jeep Wrangler | | -32946.52 | | -2724.50 | -196.00 | | | | | 35867.02 = Cost | |
| | | | | 4463.48 | 169.27 | | | | | | | 4632.75 | 03-16 |
| 10 | HL333A | Chicago Auto Pla | 03-03 | 9500.00 | | | | | | | | 9500.00 = Rev | |
| | | 06 Merced E350 | | -8129.50 | | | | | | | | 8129.50 = Cost | |
| | | | | 1370.50 | | | | | | | | 1370.50 | 03-16 |
| 11 | HL385 | Crawford, Erik | 03-04 | 53775.00 | 169.27 | 3910.96 | 196.00 | | | | | 58051.23 = Rev | |
| | | 14 Jeep Grand Cherokee | | -49959.50 | | -3910.96 | -196.00 | -1363.00 | | | | 55429.46 = Cost | |
| | | | | 3815.50 | 169.27 | | | | | | | 2621.77 | 03-16 |
| 16 | HL3693 | Bowers, Tracey | 03-08 | 28133.00 | 169.27 | 1698.14 | | | | | | 30000.41 = Rev | |
| | | 13 Jeep Wrangler | | -26043.20 | | -1698.14 | | | | | | 27741.34 = Cost | |
| | | | | 2089.80 | 169.27 | | | | | | | 2259.07 | 03-16 |
| 17 | HL374A | Eades, Kevin | 03-07 | 11275.00 | 169.27 | 829.71 | 117.00 | | | | | 12390.98 = Rev | |
| | | 06 Land R Range Rover | | -9884.57 | | -829.71 | -117.00 | | | | | 10831.28 = Cost | |
| | | | | 1390.43 | 169.27 | | | | | | | 1559.70 | 03-16 |
| 18 | HL382 | Adkins, Svan | 03-07 | 58000.00 | 169.27 | | 10.00 | | | 1100.00 | | 59279.27 = Rev | |
| | | 14 Tesla Model S | | -55695.13 | | | -10.00 | | | 950.00 | | 56655.13 = Cost | |
| | | | | 2304.87 | 169.27 | | | | | 150.00 | | 2624.14 | 03-16 |
| 19 | HL353 | Davis, Dillon | 03-22 | 16000.00 | 169.27 | | 10.00 | | | | | 16179.27 = Rev | |
| | | 07 Merced S550 | | -13831.74 | | | -10.00 | | | | | 13841.74 = Cost | |
| | | | | 2168.26 | 169.27 | | | | | | | 2337.53 | 03-16 |
| 21 | HL354B | Bunnell, Scott | 03-09 | 18146.00 | 169.27 | 1851.31 | -15.00 | | | | | 19351.58 = Rev | |
| | | 08 Chevy Avalanche | | -17048.68 | | -1851.31 | 15.00 | | | | | 18084.99 = Cost | |
| | | | | 1097.32 | 169.27 | | | | | | | 1266.59 | 03-16 |
| 24 | HL389 | KLADANJIC, SUVA | 03-11 | 29700.00 | 169.27 | 1907.27 | 196.00 | | | 300.00 | | 31972.54 = Rev | |
| | | 08 BMW M5 | | -26754.97 | | -1907.27 | -196.00 | | | | | 28558.24 = Cost | |
| | | | | 2945.03 | 169.27 | | | | | 300.00 | | 3414.30 | 03-16 |
| 26 | HL275A1 | Fredrickson, Nel | 03-11 | 17495.00 | 169.27 | 969.86 | | | | | | 18634.13 = Rev | |
| | | 08 BMW X5 | | -19381.50 | | -969.86 | | | | | | 20331.36 = Cost | |
| | | | | -1866.50 | 169.27 | | | | | | | -1697.23 | 03-16 |
| 27 | HL339 | Otu, Maxwell | 03-12 | 35995.00 | 169.27 | | 20.00 | | | | | 36184.27 = Rev | |
| | | 12 BMW X6 | | -37080.43 | | | -20.00 | | | | | 37100.43 = Cost | |
| | | | | -1085.43 | 169.27 | | | | | | | -916.16 | 03-16 |

Date : 09-07-16
 Used Vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | CUSTOMER | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L-ASH | GAP | Fin. Res | Total | MM-YY |
|----|---------|------------------------|--------|------------|----------|----------|---------|----------|---------|---------|----------|-----------------|-------|
| 28 | HL387 | Rozales, Jose | 03-15 | 11625.00 | 169.27 | 979.03 | 117.00 | | | | | 12884.30 = Rev | |
| | | 13 Volksw Jetta | | -9038.80 | | -973.03 | -117.00 | | | | | 10128.93 = Cost | |
| | | | | 2586.10 | 169.27 | | | | | | | 2755.37 | 03-16 |
| 30 | HL324 | Sivaprasad, Sunil | 03-31 | 64025.00 | 169.27 | 4654.08 | 196.00 | | | 3564.00 | 638.13 | 73246.48 = Rev | |
| | | 11 Porsch Panamera | | -68834.39 | | -4654.08 | -196.00 | | | 1564.00 | | 73246.47 = Cost | |
| | | | | -2809.39 | 169.27 | | | | | 2000.00 | 638.13 | -1.98 | 03-16 |
| 32 | HL376 | Even, Leslie | 03-19 | 39995.00 | 169.27 | 1384.03 | 10.00 | | | | | 41558.30 = Rev | |
| | | 15 Audi Q5 | | -3712.85 | | -1384.03 | -10.00 | | | | | 38506.88 = Cost | |
| | | | | 2882.15 | 169.27 | | | | | | | 3051.42 | 03-16 |
| 34 | HL298 | Moñina, Francis | 03-15 | 9020.00 | 169.27 | 666.22 | 196.00 | | | 99.00 | | 10150.49 = Rev | |
| | | 10 DODGE CHARGER | | -8873.81 | | -666.22 | -196.00 | | | | | 9736.03 = Cost | |
| | | | | 146.19 | 169.27 | | | | | 99.00 | | 414.46 | 03-16 |
| 35 | HL368 | Valenzuela, Fran | 03-22 | 43495.00 | 169.27 | 2036.09 | 10.00 | | | | 912.88 | 46623.24 = Rev | |
| | | 14 Audi Sq5 | | -43851.75 | | -2036.09 | -10.00 | | | | | 45897.84 = Cost | |
| | | | | -356.75 | 169.27 | | | | | | 912.88 | 725.40 | 03-16 |
| 36 | HL389A | Automotive, Ashl | 03-16 | 9700.00 | | | | | | | | 9700.00 = Rev | |
| | | 10 Volksw Cc Sport | | -7889.50 | | | | | | | | 7889.50 = Cost | |
| | | | | 1810.50 | | | | | | | | 1810.50 | 03-16 |
| 37 | HL396 | MCCLIMANS, JASON | 03-17 | 30795.00 | 169.27 | 2512.69 | 10.00 | | | | 300.00 | 33786.96 = Rev | |
| | | 11 Merced G1450 | | -27239.25 | | -2512.69 | -10.00 | | | | | 29761.94 = Cost | |
| | | | | 3555.73 | 169.27 | | | | | | 300.00 | 4025.02 | 03-16 |
| 38 | HL402 | Bulanda, Richard | 03-19 | 51995.00 | 169.27 | 3056.91 | 144.00 | | | | | 55365.18 = Rev | |
| | | 14 Jeep Grand Cherokee | | -46017.62 | | -3056.91 | -144.00 | | | | | 49218.53 = Cost | |
| | | | | 5977.38 | 169.27 | | | | | | | 6146.65 | 03-16 |
| 39 | HL375 | Czaja, Jan | 03-19 | 26675.00 | 169.27 | 2214.65 | 196.00 | | | | 929.99 | 30184.91 = Rev | |
| | | 14 Audi A4 | | -26477.53 | | -2214.65 | -196.00 | | | | | 28888.18 = Cost | |
| | | | | 197.47 | 169.27 | | | | | | 929.99 | 1296.73 | 03-16 |
| 40 | HL364 | Jackson, Delove | 03-21 | 41020.00 | 169.27 | 2323.61 | 196.00 | | | | 2049.56 | 45760.44 = Rev | |
| | | 13 BMW X5 | | -36678.99 | | -2323.61 | -196.00 | | | | | 39200.60 = Cost | |
| | | | | 4341.01 | 169.27 | | | | | | 2049.56 | 6559.84 | 03-16 |
| 41 | HL359 | Willoughby, Tash | 03-21 | 22020.00 | 169.27 | 1830.61 | 196.00 | 2500.00 | | | | 27636.63 = Rev | |
| | | 12 Infiniti Fx35 | | -21754.60 | | -1830.61 | -196.00 | -999.00 | | | | 24780.21 = Cost | |
| | | | | 265.40 | 169.27 | | | 1501.00 | | | 920.75 | 2856.42 | 03-16 |
| 43 | HL358A | Karlbech, Paul | 03-26 | 10250.00 | 169.27 | | 10.00 | | | | | 10429.27 = Rev | |
| | | 02 Lexus sc430 | | -8042.95 | | | -10.00 | | | | | 8052.95 = Cost | |
| | | | | 2207.05 | 169.27 | | | | | | | 2376.32 | 03-16 |
| 44 | HL377 | MacDougall, Alan | 03-29 | 16275.00 | 169.27 | 1192.21 | 196.00 | 1850.00 | | | | 19682.48 = Rev | |
| | | 10 Merced C300 | | -16345.44 | | -1192.21 | -196.00 | -1199.00 | | | | 18932.65 = Cost | |
| | | | | -70.44 | 169.27 | | | 651.00 | | | | 749.83 | 03-16 |
| 45 | HL402A | Boatright, Debra | 03-23 | 12825.00 | 169.27 | 942.08 | 196.00 | | | | | 14132.35 = Rev | |
| | | 08 Chrysl Aspen | | -10719.78 | | -942.08 | -196.00 | | | | | 11857.86 = Cost | |
| | | | | 2105.22 | 169.27 | | | | | | | 2274.49 | 03-16 |
| 47 | HL313AA | Wallace, Otis | 03-24 | 4778.00 | 169.27 | 457.62 | 196.00 | | | | | 5600.89 = Rev | |
| | | 07 Chevy Trailblazer | | -3149.50 | | -457.62 | -196.00 | | | | | 3803.12 = Cost | |
| | | | | 1628.50 | 169.27 | | | | | | | 1797.77 | 03-16 |
| 48 | HL356A | MARTINEZ, LOURDE | 03-25 | 5655.00 | 169.27 | 480.50 | 196.00 | | | | | 6500.77 = Rev | |
| | | 10 Chevy Impala | | -4129.50 | | -480.50 | -196.00 | | | | | 4806.00 = Cost | |
| | | | | 1525.50 | 169.27 | | | | | | | 1694.77 | 03-16 |
| 49 | HL372 | Kubic, Melissa | 03-25 | 28995.00 | 169.27 | 1812.19 | 20.00 | | | | | 30996.46 = Rev | |
| | | 11 Audi Q7 | | -27756.17 | | -1812.19 | -20.00 | | | | | 29588.36 = Cost | |
| | | | | 1238.83 | 169.27 | | | | | | | 1406.10 | 03-16 |
| 50 | HL392 | Misener, William | 03-26 | 22020.00 | 169.27 | 1209.97 | 196.00 | | | 279.00 | 318.81 | 24193.05 = Rev | |
| | | 10 Merced E350 | | -21227.36 | | -1209.97 | -196.00 | | | 50.00 | | 22683.33 = Cost | |
| | | | | 792.64 | 169.27 | | | | | 229.00 | 318.81 | 1509.72 | 03-16 |
| 53 | HL399 | Williams Jr, Her | 03-26 | 35725.00 | 169.27 | 3320.22 | 196.00 | 1000.00 | | | 690.53 | 41101.02 = Rev | |
| | | 16 Jeep Sahara | | -34341.44 | | -3320.22 | -196.00 | -1199.00 | | | | 39056.66 = Cost | |
| | | | | 1383.56 | 169.27 | | | -199.00 | | | 690.53 | 2044.36 | 03-16 |
| 55 | HL339A | Jones, c | 03-28U | 11020.00 | 169.27 | 951.09 | 196.00 | 999.00 | | | | 13335.36 = Rev | |
| | | 07 Infiniti Fx35 | | -11204.50 | | -951.09 | -196.00 | -999.00 | | | | 13350.59 = Cost | |
| | | | | -184.50 | 169.27 | | | | | | | -15.23 | 03-16 |
| 56 | HL329 | Nield, Christoph | 03-28 | 37725.00 | 169.27 | 2167.33 | 120.00 | | | | 300.00 | 40481.60 = Rev | |
| | | 13 BMW 550xi | | -40468.74 | | -2167.33 | -120.00 | | | | | 42756.07 = Cost | |
| | | | | -2743.74 | 169.27 | | | | | 300.00 | | -2274.47 | 03-16 |

Date : 09-07-16
 Used vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total
 ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+AMH | GAP | Fin. Res | Total | MM-YY |
|----|----------|------------------------|-------|------------|----------|----------|---------|----------|---------|--------|----------|-----------------|-------|
| 58 | HL275A1A | Ervin, Jacques | 03-30 | 3820.00 | 169.27 | 289.22 | 196.00 | | | | | 4474.49 = Rev | |
| | | 02 Bmw X5 | | -3053.49 | | -289.22 | -196.00 | | | | | 3538.71 = Cost | |
| | | | | 766.51 | 169.27 | | | | | | | 935.78 | 03-16 |
| 62 | HL393 | Wilk, Cathy | 03-31 | 8500.00 | 169.27 | 541.83 | 10.00 | | | | | 9221.10 = Rev | |
| | | 09 Mini Cooper | | -6916.13 | | -541.83 | -10.00 | | | | | 7487.96 = Cost | |
| | | | | 1583.87 | 169.27 | | | | | | | 1753.14 | 03-16 |
| 3 | HL411 | Wilson, Jerry | 04-02 | 14895.00 | 169.27 | 849.20 | 10.00 | | | | | 16023.47 = Rev | |
| | | 07 Audi Q7 | | -9809.26 | | -849.20 | -10.00 | | | | | 10688.46 = Cost | |
| | | | | 5185.74 | 169.27 | | | | | | | 5355.01 | 04-16 |
| 7 | HL412 | White, Wendell | 04-02 | 62995.00 | 169.27 | | 35.00 | | | | | 63199.27 = Rev | |
| | | 08 Bentley Continental | | -57378.50 | | | -35.00 | | | | | 57414.50 = Cost | |
| | | | | 5615.50 | 169.27 | | | | | | | 5784.77 | 04-16 |
| 8 | HL378 | Bell, Dennis | 04-02 | 22120.00 | 169.27 | | 120.00 | | | | | 22409.27 = Rev | |
| | | 13 Chrysl 300s | | -22466.80 | | | -120.00 | | | | | 22586.80 = Cost | |
| | | | | -346.80 | 169.27 | | | | | | | -177.53 | 04-16 |
| 10 | HL346 | Sanchez, Carmen | 04-05 | 60607.00 | 169.27 | 1630.35 | 10.00 | 3318.00 | | | 775.55 | 68510.17 = Rev | |
| | | 12 Merced C1s G3 | | -57700.87 | | -1630.35 | -10.00 | -3318.00 | | | | 60659.22 = Cost | |
| | | | | 2906.13 | 169.27 | | | 2000.00 | | | 775.55 | 5850.95 | 04-16 |
| 12 | HL363 | Naduoma, Christ | 04-07 | 26374.00 | 169.27 | 1924.39 | 10.00 | 4025.00 | | | 863.22 | 33365.88 = Rev | |
| | | 10 Merced G1450 | | -26098.73 | | -1924.39 | -10.00 | -2025.00 | | | | 30058.12 = Cost | |
| | | | | 275.27 | 169.27 | | | 2000.00 | | | 863.22 | 3307.76 | 04-16 |
| 14 | HL362 | LORENZI, GERRY | 04-09 | 36520.00 | 169.27 | 2201.86 | 196.00 | 1993.00 | | | 658.68 | 41738.81 = Rev | |
| | | 13 Bmw 750i | | -37653.12 | | -2201.86 | -196.00 | -1453.00 | | | | 41503.98 = Cost | |
| | | | | -1133.12 | 169.27 | | | 540.00 | | | 658.68 | 234.83 | 04-16 |
| 15 | HL335 | Dunn, William | 04-09 | 32525.00 | 169.27 | 1431.92 | 120.00 | | | | | 34246.19 = Rev | |
| | | 06 Porsch 911 Carrera | | -31283.45 | | -1431.92 | -120.00 | | | | | 32833.37 = Cost | |
| | | | | 1243.55 | 169.27 | | | | | | | 1412.82 | 04-16 |
| 16 | HL378A | WARREN, CUBIE | 04-11 | 17399.00 | 169.27 | 1284.38 | 196.00 | | | 995.00 | 1054.05 | 21097.70 = Rev | |
| | | 14 Ford Fusion | | -15766.70 | | -1284.38 | -196.00 | | | 244.00 | | 17491.08 = Cost | |
| | | | | 1632.30 | 169.27 | | | | | 751.00 | 1054.05 | 3606.62 | 04-16 |
| 17 | HL422 | Manheim Arena I | 04-13 | 2100.00 | | | | | | | | 2100.00 = Rev | |
| | | 01 Lexus Ls430 | | -1565.00 | | | | | | | | 1565.00 = Cost | |
| | | | | 535.00 | | | | | | | | 535.00 | 04-16 |
| 18 | HL384 | Bonczak, John | 04-13 | 24775.00 | 169.27 | 449.15 | 120.00 | 2500.00 | | | 573.40 | 28586.82 = Rev | |
| | | 11 Merced E350 | | -25073.93 | | -449.15 | -120.00 | -1052.00 | | | | 26695.08 = Cost | |
| | | | | -298.93 | 169.27 | | | 1448.00 | | | 573.40 | 1891.74 | 04-16 |
| 19 | HL397 | Manheim Chicago | 04-14 | 47000.00 | | | | | | | | 47000.00 = Rev | |
| | | 14 Chevro Corvette | | -49013.50 | | | | | | | | 49013.50 = Cost | |
| | | | | -2013.50 | | | | | | | | -2013.50 | 04-16 |
| 21 | HL395 | NIKOLOPOULOS, GE | 04-21 | 51025.00 | 169.27 | 676.03 | 196.00 | 2700.00 | | | 1577.92 | 56344.22 = Rev | |
| | | 12 Porsch Panamera | | -49246.54 | | -676.03 | -196.00 | -1332.00 | | | | 51450.57 = Cost | |
| | | | | 1778.46 | 169.27 | | | 1368.00 | | | 1577.92 | 4893.65 | 04-16 |
| 22 | HL413 | LAW, DANIEL | 04-15 | 30020.00 | 169.00 | 2201.84 | 196.00 | 3799.00 | | | 298.00 | 36683.84 = Rev | |
| | | 12 Bmw X5 | | -27034.14 | | -2201.84 | -196.00 | -1799.00 | | | | 31230.98 = Cost | |
| | | | | 2985.86 | 169.00 | | | 2000.00 | | | 298.00 | 5452.86 | 04-16 |
| 24 | HL424 | Schmidt, Bryan | 04-16 | 16129.00 | 169.27 | | 10.00 | | | | | 16308.27 = Rev | |
| | | 02 Porsch Boxter | | -14292.80 | | | -10.00 | | | | | 14302.80 = Cost | |
| | | | | 1836.20 | 169.27 | | | | | | | 2005.47 | 04-16 |
| 25 | HL409 | LEWIS, ANGELA | 04-27 | 36904.00 | 169.27 | 2687.81 | 196.00 | | | | | 39957.08 = Rev | |
| | | 12 Merced G1550 | | -33661.40 | | -2687.81 | -196.00 | | | | | 36545.21 = Cost | |
| | | | | 3242.60 | 169.27 | | | | | | | 3411.87 | 04-16 |
| 27 | HL362A | MAKANA, YASIN | 04-16 | 11825.00 | 169.27 | 833.33 | 120.00 | | | | | 12947.60 = Rev | |
| | | 10 Honda ACCORD | | -10229.50 | | -833.33 | -120.00 | | | | | 11182.83 = Cost | |
| | | | | 1595.50 | 169.27 | | | | | | | 1764.77 | 04-16 |
| 28 | HL383A | Wijenayake, Ajit | 04-16 | 6500.00 | 169.27 | | 10.00 | | | | | 6679.27 = Rev | |
| | | 04 Merced E320 | | -6347.24 | | | -10.00 | | | | | 6357.24 = Cost | |
| | | | | 152.76 | 169.27 | | | | | | | 322.03 | 04-16 |
| 31 | HL391 | NADELLA, CHANDRA | 04-19 | 33525.00 | 169.27 | 3110.72 | 196.00 | | | | 1225.51 | 38232.50 = Rev | |
| | | 12 Merced R1350 | | -33443.83 | | -3110.72 | -196.00 | | | | | 36756.35 = Cost | |
| | | | | 81.97 | 169.27 | | | | | | 1225.51 | 1478.15 | 04-16 |
| 32 | HL406 | Stankovic, Marin | 04-20 | 31525.00 | 169.27 | 2931.72 | 196.00 | 4550.00 | | | 1109.90 | 40481.89 = Rev | |
| | | 10 Bmw 750i | | -32004.13 | | -2931.72 | -196.00 | -2530.00 | | | | 37681.85 = Cost | |
| | | | | -479.13 | 169.27 | | | 2000.00 | | | 1109.90 | 2800.04 | 04-16 |

Date : 09-07-16
 Used Vehicles [Sorted by: seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Seq | Price | Doc. Fee | Taxes | LET | ESC | C/L-AMN | GAP | Fin. Res | Total | MM-YY |
|----|---------|---------------------|--------|-----|-----------|----------|----------|---------|----------|---------|------------------|------------------|-------------------------|-------|
| 33 | HL400 | Martin, Patrick | 04-20 | | 23025.00 | 169.27 | 1681.58 | 196.00 | | | | | 25071.85 = Rev | |
| | | 07 Chevy Corvette | | | -21145.16 | | -1681.58 | -196.00 | | | | | 23022.74 = Cost | |
| | | | | | 1879.84 | 169.27 | | | | | | | 2049.11 | 04-16 |
| 34 | HL420 | Lewis, Brian | 04-20 | | 44995.00 | 169.27 | | | | | | | 45164.27 = Rev | |
| | | 12 Porsch cayenne s | | | -40451.00 | | | | | | | | 40451.00 = Cost | |
| | | | | | 4544.00 | 169.27 | | | | | | | 4713.27 | 04-16 |
| 36 | HL279 | Stewart, Shane | 04-20 | | 7020.00 | 169.27 | 593.11 | 196.00 | | | | | 7978.38 = Rev | |
| | | 95 Merced S7500 | | | -6011.70 | | -593.11 | -196.00 | | | | | 6800.81 = Cost | |
| | | | | | 1008.30 | 169.27 | | | | | | | 1177.57 | 04-16 |
| 37 | HL410 | GREEN, LANCE | 04-21 | | 35995.00 | 169.27 | 2169.86 | 10.00 | | | | | 38344.13 = Rev | |
| | | 09 Merced S7550 | | | -33159.50 | | -2169.86 | -10.00 | | | | | 35339.36 = Cost | |
| | | | | | 2835.50 | 169.27 | | | | | | | 3004.77 | 04-16 |
| 38 | HL396A | Murad, Mohamed | 04-21 | | 4009.00 | | 330.74 | 196.00 | | | | | 4535.74 = Rev | |
| | | 05 Infiniti FX 35 | | | -3954.50 | | -330.74 | -196.00 | | | | | 4481.24 = Cost | |
| | | | | | 54.50 | | | | | | | | 54.50 | 04-16 |
| 39 | HL433 | BENJAMIN, CHRIST | 04-21 | | 32225.00 | 169.27 | 2348.58 | 196.00 | | | | | 34938.85 = Rev | |
| | | 12 BMW X5 | | | -28736.00 | | -2348.58 | -196.00 | | | | | 31280.58 = Cost | |
| | | | | | 3489.00 | 169.27 | | | | | | | 3658.27 | 04-16 |
| 40 | HL392A | MCGEE, ROY | 04-21 | | 8020.00 | 169.27 | 593.72 | 196.00 | | | | 232.70 | 9211.69 = Rev | |
| | | 09 Dodge Charger | | | -6049.67 | | -593.72 | -196.00 | | | | | 6839.39 = Cost | |
| | | | | | 1870.33 | 169.27 | | | | | | 232.70 | 2372.30 | 04-16 |
| 41 | HL346A | MONTALBANO, ANTH | 04-23 | | 28525.00 | 169.27 | 50.33 | 120.00 | | | | | 28664.60 = Rev | |
| | | 10 Merced C63 | | | -28264.50 | | -50.33 | -120.00 | | | | | 28434.83 = Cost | |
| | | | | | 260.50 | 169.27 | | | | | | | 429.77 | 04-16 |
| 42 | HL284B | OYOLA, ALEXIS | 04-23 | | 16020.00 | 169.27 | 1497.51 | 196.00 | 3505.00 | | | 741.30 | 22129.08 = Rev | |
| | | 09 Jaguar XF | | | -14119.50 | | -1497.51 | -196.00 | -2505.00 | | | | 18318.01 = Cost | |
| | | | | | 1900.50 | 169.27 | | | 1000.00 | | | 741.30 | 3811.07 | 04-16 |
| 44 | HL388 | Smith, BRANDON | 04-25 | | 23020.00 | 169.27 | 1960.01 | 196.00 | 4500.00 | | | 895.00 1064.98 | 31805.26 = Rev | |
| | | 10 Audi S5 | | | -19375.80 | | -1960.01 | -196.00 | -3815.00 | | | 244.00 | 25590.81 = Cost | |
| | | | | | 3644.20 | 169.27 | | | 685.00 | | 651.00 1064.98 | | 6214.45 | 04-16 |
| 45 | HL318 | Autosport Chicag | 04-26 | | 26845.00 | | | | | | | | 26845.00 = Rev | |
| | | 13 Merced E350 | | | -28158.09 | | | | | | | | 28158.09 = Cost | |
| | | | | | -1313.09 | | | | | | | | -1313.09 | 04-16 |
| 46 | HL317A | Autosport Chicag | 04-26 | | 16135.00 | | | | | | | | 16135.00 = Rev | |
| | | 07 Audi S8 | | | -18439.50 | | | | | | | | 18439.50 = Cost | |
| | | | | | -2304.30 | | | | | | | | -2304.50 | 04-16 |
| 47 | HL437 | Sanchez, Saul | 04-26U | | 11020.00 | 169.27 | 1035.01 | 196.00 | | | | | 12420.28 = Rev | |
| | | 06 BMW 530i | | | -9060.50 | | -1035.01 | -196.00 | | | | | 20291.51 = Cost | |
| | | | | | 1959.50 | 169.27 | | | | | | | 2128.77 | 04-16 |
| 55 | HL414 | Affordable Expre | 04-30 | | 32825.00 | 169.27 | 2392.08 | 196.00 | | | | 995.00 1788.23 | 38365.58 = Rev | |
| | | 15 Ford Mustang | | | -33667.64 | | -2392.08 | -196.00 | | | | 244.00 | 36499.72 = Cost | |
| | | | | | -842.64 | 169.27 | | | | | 751.00 1788.23 | | 1865.86 | 04-16 |
| 56 | HL394 | SMITH, PATRICK | 05-06 | | 39020.00 | 169.27 | 2841.22 | 196.00 | | | | | 42226.49 = Rev | |
| | | 14 Merced M1350 | | | -39028.78 | | -2841.22 | -196.00 | | | | | 42065.98 = Cost | |
| | | | | | -8.76 | 169.27 | | | | | | | 180.51 | 04-16 |
| 57 | HL368A | Carter, Shante | 04-30 | | 16975.00 | 169.27 | 1089.35 | 196.00 | | | | | 18429.62 = Rev | |
| | | 11 Audi A4 | | | -15622.93 | | -1089.35 | -196.00 | | | | | 16908.28 = Cost | |
| | | | | | 1352.07 | 169.27 | | | | | | | 1521.34 | 04-16 |
| 1 | HL339AA | Finance, America | 05-02 | | 1200.00 | | | | | | | | 1200.00 = Rev | |
| | | 00 Chevy Malibu | | | -1500.00 | | | | | | | | 1500.00 = Cost | |
| | | | | | -300.00 | | | | | | | | -300.00 | 05-16 |
| 2 | HL413A | FILIZEK, ETHAN | 04-29 | | 5020.00 | 169.27 | | 196.00 | 3000.00 | | | 162.62 | 8547.89 = Rev | |
| | | 06 BMW X3 | | | -3775.18 | | | -196.00 | -1475.00 | | | | 5446.18 = Cost | |
| | | | | | 1244.82 | 169.27 | | | 1525.00 | | | 162.62 | 3101.71 | 05-16 |
| 3 | HL428 | GLASCOCK, BRANDY | 04-30 | | 17625.00 | 169.27 | 1290.08 | 196.00 | | | | | 584.73 19865.08 = Rev | |
| | | 07 BMW Z4 | | | -15087.71 | | -1290.08 | -196.00 | | | | | 16573.79 = Cost | |
| | | | | | 2537.29 | 169.27 | | | | | | 584.73 | 3291.29 | 05-16 |
| 7 | HL376A | Laimutyte, Giedr | 05-03 | | 16625.00 | 169.27 | 1217.58 | 196.00 | | | | | 390.44 18598.29 = Rev | |
| | | 12 Audi Q5 | | | -15505.84 | | -1217.58 | -196.00 | | | | | 16919.42 = Cost | |
| | | | | | 1119.16 | 169.27 | | | | | | 390.44 | 1678.87 | 05-16 |
| 12 | HL415 | Rousseakis, James | 05-05 | | 35020.00 | 169.27 | 521.22 | 120.00 | | | | | 306.36 36136.85 = Rev | |
| | | 15 Jeep Wrangler | | | -31039.20 | | -521.22 | -120.00 | | | | | 31680.42 = Cost | |
| | | | | | 3980.80 | 169.27 | | | | | | 306.36 | 4456.43 | 05-16 |

Date : 09-07-16
 Used vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | CUSTOMER | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+AMR | GAP | Fin. Res | Total | MM-YY |
|----|---------|------------------------|-------|------------|----------|----------|---------|----------|---------|--------|----------|-----------------|-------|
| 13 | HL443 | TUBATI, VENKATA | 05-04 | 13025.00 | 169.27 | 1088.53 | 196.00 | 2100.00 | | | 563.35 | 17142.15 = Rev | |
| | | 11 Honda Accord | | -12444.50 | | -1088.53 | -196.00 | -1300.00 | | | | 15029.03 = Cost | |
| | | | | 580.50 | 169.27 | | | 800.00 | | | 563.35 | 2113.12 | 05-16 |
| 15 | HL390 | Pennington, Bria | 05-05 | 33125.00 | 169.27 | 963.83 | 196.00 | | | | 337.00 | 34791.10 = Rev | |
| | | 14 Merced E350 | | -34376.06 | | -963.83 | -196.00 | | | | | 35535.89 = Cost | |
| | | | | -1251.06 | 169.27 | | | | | | 337.00 | -744.79 | 05-16 |
| 16 | HL417 | Kalawole, Ifeolu | 05-05 | 45995.00 | 169.27 | 4385.61 | 10.00 | | | | 1745.21 | 52305.09 = Rev | |
| | | 14 Audi A8L | | -48281.50 | | -4385.61 | -10.00 | | | | | 52677.11 = Cost | |
| | | | | -2286.50 | 169.27 | | | | | | 1745.21 | -372.02 | 05-16 |
| 17 | HL329A | Jenkins, Kenneth | 05-06 | 10685.00 | 169.27 | 772.77 | 196.00 | | | | | 11823.04 = Rev | |
| | | 06 Merced E350 | | -10599.89 | | -772.77 | -196.00 | | | | | 11568.66 = Cost | |
| | | | | 85.11 | 169.27 | | | | | | | 254.38 | 05-16 |
| 18 | HL553 | Plitt III, Emory | 05-06 | 38025.00 | 169.27 | 2769.03 | 196.00 | 2881.00 | | | 617.19 | 44657.54 = Rev | |
| | | 08 Bmw M6 | | -37022.73 | | -2769.03 | -196.00 | -881.00 | | | | 40868.81 = Cost | |
| | | | | 1002.27 | 169.27 | | | 2000.00 | | | 617.19 | 3788.73 | 05-16 |
| 21 | HL362B | Finance, America | 05-07 | 900.00 | | | | | | | | 900.00 = Rev | |
| | | 06 Suzuki FORENZA | | -500.00 | | | | | | | | 500.00 = Cost | |
| | | | | 400.00 | | | | | | | | 400.00 | 05-16 |
| 24 | HL418 | Autosport Chicag | 05-11 | 20300.00 | | | | | | | | 20300.00 = Rev | |
| | | 07 Cadill Escalade Esv | | -19557.93 | | | | | | | | 19557.93 = Cost | |
| | | | | 742.07 | | | | | | | | 742.07 | 05-16 |
| 26 | HL407 | WADE, RICKY | 05-12 | 24351.00 | 169.27 | 1777.72 | 196.00 | | | | | 26493.99 = Rev | |
| | | 12 Audi A5 | | -22749.50 | | -1777.72 | -196.00 | | | | | 24723.22 = Cost | |
| | | | | 1601.50 | 169.27 | | | | | | | 1770.77 | 05-16 |
| 28 | HL436 | HOELTER, Eric | 05-14 | 24020.00 | 169.27 | 1751.72 | 196.00 | | | | | 26138.99 = Rev | |
| | | 11 Merced E550 | | -22877.44 | | -1751.72 | -196.00 | | | | | 24827.16 = Cost | |
| | | | | 1142.56 | 169.27 | | | | | | | 1311.83 | 05-16 |
| 29 | HL423 | Weeks, Kristophe | 05-14 | 7020.00 | 169.27 | 521.22 | 196.00 | 1500.00 | | | | 9406.49 = Rev | |
| | | 12 Kia soul | | -6129.50 | | -521.22 | -196.00 | -899.00 | | | | 7845.72 = Cost | |
| | | | | 890.50 | 169.27 | | | 501.00 | | | | 1560.77 | 05-16 |
| 31 | HL445 | Li, Yitao | 05-14 | 26185.00 | 169.27 | 1636.56 | 10.00 | | | | | 28000.83 = Rev | |
| | | 13 Merced C350 | | -23940.72 | | -1636.56 | -10.00 | | | | | 25587.28 = Cost | |
| | | | | 2144.28 | 169.27 | | | | | | | 2413.55 | 05-16 |
| 32 | HL384A | Cooper, Horace | 05-27 | 21884.00 | 169.27 | 1598.86 | 196.00 | | | | | 23848.13 = Rev | |
| | | 12 Acura Rdx | | -21058.38 | | -1598.86 | -196.00 | | | | | 22853.24 = Cost | |
| | | | | 825.62 | 169.27 | | | | | | | 994.89 | 05-16 |
| 33 | HL329B | Jones, Patrice | 05-18 | 4920.00 | 169.27 | 419.86 | 196.00 | | | | | 5705.13 = Rev | |
| | | 03 Merced C240 | | -2981.64 | | -419.86 | -196.00 | | | | | 3597.50 = Cost | |
| | | | | 1938.36 | 169.27 | | | | | | | 2107.63 | 05-16 |
| 34 | 202 | Phelps, Raheem | 05-16 | 24025.00 | 169.27 | 2237.97 | 196.00 | | | | | 26628.24 = Rev | |
| | | 03 Merced S155 | | -21780.19 | | -2237.97 | -196.00 | | | | | 24214.16 = Cost | |
| | | | | 2244.81 | 169.27 | | | | | | | 2414.08 | 05-16 |
| 35 | HL395A | SHABAN, MOHAMMAD | 05-16 | 42825.00 | 169.27 | 3547.03 | 196.00 | 3300.00 | | | 1987.00 | 52024.30 = Rev | |
| | | 13 Merced S550 | | -43029.50 | | -3547.03 | -196.00 | -1425.00 | | | | 48197.53 = Cost | |
| | | | | -204.50 | 169.27 | | | 1875.00 | | | 1987.00 | 3826.77 | 05-16 |
| 36 | HL426 | Zuski Jr, Gary | 05-17 | 39020.00 | 169.27 | 3233.11 | 196.00 | | | | 1383.23 | 44001.61 = Rev | |
| | | 06 Porsch 911 4 | | -37218.61 | | -3233.11 | -196.00 | | | | | 40648.72 = Cost | |
| | | | | 1800.39 | 169.27 | | | | | | 1383.23 | 3352.89 | 05-16 |
| 37 | HL440 | LEVAR, LISA | 05-18 | 16995.00 | 169.27 | 1062.19 | 10.00 | | | | 150.00 | 18386.46 = Rev | |
| | | 14 Volksw Jetta | | -16049.50 | | -1062.19 | -10.00 | | | | | 17121.69 = Cost | |
| | | | | 845.50 | 169.27 | | | | | | 150.00 | 1264.77 | 05-16 |
| 39 | HL388A | Chicago Corp, In | 05-18 | 3200.00 | | | | | | | | 3200.00 = Rev | |
| | | 05 Infini G35 | | -2359.50 | | | | | | | | 2359.50 = Cost | |
| | | | | 840.50 | | | | | | | | 840.50 | 05-16 |
| 40 | HL430 | WILLIS, GLENNON | 05-19 | 23000.00 | 169.27 | | | | | | | 23169.27 = Rev | |
| | | 09 Lexus Ls460 | | -21510.86 | | | | | | | | 21510.86 = Cost | |
| | | | | 1489.14 | 169.27 | | | | | | | 1658.41 | 05-16 |
| 42 | HL558 | MCFARLAND, TANER | 06-06 | 17025.00 | 169.27 | 748.80 | 196.00 | 2100.00 | | | 1412.07 | 21650.94 = Rev | |
| | | 09 Audi Q7 | | -16409.66 | | -748.80 | -196.00 | -1425.00 | | | | 18779.26 = Cost | |
| | | | | 615.34 | 169.27 | | | 675.00 | | | 1412.07 | 2871.68 | 05-16 |
| 43 | HL378B | MAURICIO, ORLAND | 05-20 | 5561.22 | 169.27 | 456.27 | 196.00 | | | | 398.00 | 6781.76 = Rev | |
| | | 08 scion TC | | -3824.80 | | -456.27 | -196.00 | | | | 199.00 | 4676.07 = Cost | |
| | | | | 1736.42 | 169.27 | | | | | 200.00 | | 2105.69 | 05-16 |

Date : 09-07-16
 Used Vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+ASH | GAP | Fin. Res | Total | MM-YY |
|----|---------|-----------------------|-------|------------|----------|----------|---------|----------|---------|---------|----------|-----------------|-------|
| 44 | HL438 | CURTIS, ANASTASI | 05-20 | 43525.00 | 169.27 | 2469.32 | 196.00 | | | | 802.85 | 47162.34 = Rev | |
| | | 10 Porach Panamera | | -40029.30 | | -2469.22 | -196.00 | | | | | 42694.72 = Cost | |
| | | | | 3495.50 | 169.27 | | | | | | 802.85 | 4467.62 | 05-16 |
| 48 | HL434 | ATIEH, TANER | 05-23 | 29525.00 | 169.27 | 2152.83 | 196.00 | 2300.00 | | | 1064.45 | 35607.55 = Rev | |
| | | 12 Audi Q5 | | -28654.96 | | -2152.83 | -196.00 | -1425.00 | | | | 32428.79 = Cost | |
| | | | | 870.04 | 169.27 | | | 1075.00 | | | 1064.45 | 3178.76 | 05-16 |
| 49 | HL321 | Autosport Chicag | 05-24 | 13800.00 | | | | | | | | 13800.00 = Rev | |
| | | 09 Merced M132D | | -17680.24 | | | | | | | | 17680.24 = Cost | |
| | | | | -3880.24 | | | | | | | | -3880.24 | 05-16 |
| 50 | HL405 | Gappert, Cullen | 05-25 | 23020.00 | 169.27 | 2145.01 | 196.00 | | | | 150.00 | 25680.28 = Rev | |
| | | 14 Bmw 328xdrive | | -22209.98 | | -2145.01 | -196.00 | | | | | 24550.99 = Cost | |
| | | | | 810.02 | 169.27 | | | | | | 150.00 | 1129.29 | 05-16 |
| 52 | HL354C | Finance, America | 05-25 | 1500.00 | | | | | | | | 1500.00 = Rev | |
| | | 03 Chavro Impala | | -1300.00 | | | | | | | | 1300.00 = Cost | |
| | | | | 200.00 | | | | | | | | 200.00 | 05-16 |
| 53 | HL446 | VAHORA, CHIKAG | 05-28 | 21125.00 | 169.27 | 1179.28 | 196.00 | | | 900.00 | 545.21 | 24114.76 = Rev | |
| | | 11 Infiniti G37 | | -19897.28 | | -1179.28 | -196.00 | | | 179.00 | | 21451.56 = Cost | |
| | | | | 1227.72 | 169.27 | | | | | 721.00 | 545.21 | 2663.20 | 05-16 |
| 55 | HL430A | BANKS, DENNIS | 05-28 | 12520.00 | 169.27 | 1173.76 | 196.00 | 2900.00 | | | 544.30 | 17503.33 = Rev | |
| | | 09 Cadillac STS | | -10309.36 | | -1173.76 | -196.00 | -1225.00 | | | | 12904.12 = Cost | |
| | | | | 2210.64 | 169.27 | | | 1675.00 | | | 544.30 | 4599.21 | 05-16 |
| 56 | HL432 | PASILLAS, VICTOR | 05-28 | 24020.00 | 169.27 | 1753.72 | 196.00 | | | | 150.00 | 26288.99 = Rev | |
| | | 13 Bmw 328i | | -23624.25 | | -1753.72 | -196.00 | | | | | 25579.97 = Cost | |
| | | | | 395.75 | 169.27 | | | | | | 150.00 | 715.02 | 05-16 |
| 57 | HL390A | Skubiasz, Krzysz | 06-03 | 21020.00 | 169.27 | 1748.11 | 196.00 | | | | | 23133.38 = Rev | |
| | | 15 Toyota Venza | | -20214.50 | | -1748.11 | -196.00 | | | | | 22158.61 = Cost | |
| | | | | 805.50 | 169.27 | | | | | | | 974.77 | 05-16 |
| 58 | HL335A | HOCHSTETLER, ABR | 05-31 | 20000.00 | 169.27 | 531.25 | | | | | | 20700.52 = Rev | |
| | | 06 Bmw Z4 | | -17469.70 | | -531.25 | | | | | | 18000.95 = Cost | |
| | | | | 2530.30 | 169.27 | | | | | | | 2699.57 | 05-16 |
| 59 | HL429 | RUNCO, JORDAN | 05-31 | 34500.00 | 169.27 | 2080.16 | 30.00 | | | | | 36779.43 = Rev | |
| | | 15 Merced C300 | | -34495.31 | | -2080.16 | -30.00 | | | | | 36605.47 = Cost | |
| | | | | 4.69 | 169.27 | | | | | | | 173.96 | 05-16 |
| 60 | HL404 | Greer, Michael | 05-31 | 83379.00 | 169.27 | | 30.00 | | | | | 83578.27 = Rev | |
| | | 14 Land R Range Rover | | -85743.60 | | | -30.00 | | | | | 85773.60 = Cost | |
| | | | | -2364.60 | 169.27 | | | | | | | -2195.33 | 05-16 |
| 7 | HL556 | Hernandez, Jose | 06-01 | 15020.00 | 169.27 | 1101.22 | 196.00 | | | | | 16486.49 = Rev | |
| | | 08 Buick Enclave | | -13580.69 | | -1101.22 | -196.00 | | | | | 14877.91 = Cost | |
| | | | | 1439.31 | 169.27 | | | | | | | 1608.58 | 06-16 |
| 8 | HL439 | Mc Gray Sr, Marc | 06-02 | 32025.00 | | 2962.31 | 196.00 | | | | | 35183.31 = Rev | |
| | | 11 Jaguar XJL | | -31168.34 | | -2962.31 | -196.00 | | | | | 34326.65 = Cost | |
| | | | | 856.66 | | | | | | | | 856.66 | 06-16 |
| 4 | HL552 | COX, JUSITH | 06-02 | 41020.00 | 169.27 | 2903.11 | 120.00 | 2300.00 | | | 407.00 | 47119.38 = Rev | |
| | | 14 Audi Q7 | | -40953.13 | | -2903.11 | -120.00 | -1450.00 | | | | 45426.24 = Cost | |
| | | | | 66.87 | 169.27 | | | 1050.00 | | | 407.00 | 1693.14 | 06-16 |
| 8 | HL589 | LONG, BRIAN | 06-03 | 49725.00 | 169.27 | 4116.28 | 196.00 | | | | | 54206.55 = Rev | |
| | | 12 Porsch Panamera | | -47595.44 | | -4116.28 | -196.00 | | | | | 51907.72 = Cost | |
| | | | | 2129.56 | 169.27 | | | | | | | 2298.83 | 06-16 |
| 9 | HL415A | SHAW, WARD | 06-06 | 30020.00 | 169.27 | 1418.11 | 196.00 | | | | 1275.79 | 33079.17 = Rev | |
| | | 15 Honda Pilot | | -28129.50 | | -1418.11 | -196.00 | | | | | 29743.61 = Cost | |
| | | | | 1890.50 | 169.27 | | | | | | 1275.79 | 3335.56 | 06-16 |
| 10 | HL398 | AHENKORAH-MARFO | 06-06 | 30525.00 | 169.27 | 1840.16 | 196.00 | 3900.00 | | | 1195.60 | 37826.03 = Rev | |
| | | 13 Merced M1350 | | -34404.94 | | -1840.16 | -196.00 | -1450.00 | | 196.00 | | 38087.10 = Cost | |
| | | | | -3879.94 | 169.27 | | | 2450.00 | | -196.00 | 1195.60 | -263.07 | 06-16 |
| 13 | HL335B | WHEELER, DEBRA | 06-08 | 14958.00 | 169.27 | 1014.73 | 196.00 | | | | | 16338.00 = Rev | |
| | | 00 Porsch BOXSTER | | -11500.00 | | -1014.73 | -196.00 | | | | | 12710.73 = Cost | |
| | | | | 3458.00 | 169.27 | | | | | | | 3627.27 | 06-16 |
| 17 | HL416 | HOBBS, LAKEISHA | 06-09 | 44020.00 | 169.27 | 2642.86 | 475.00 | | | | | 47314.13 = Rev | |
| | | 11 Bmw X6m | | -42882.34 | | -2642.86 | -475.00 | | | | | 46007.20 = Cost | |
| | | | | 1137.66 | 169.27 | | | | | | | 1306.93 | 06-16 |
| 18 | HL442 | WELD COUNTY CARA | 06-09 | 54500.00 | 169.27 | | | | | | | 54669.27 = Rev | |
| | | 14 Tesla Model s 85 | | -52029.50 | | | | | | | | 52029.50 = Cost | |
| | | | | 2470.50 | 169.27 | | | | | | | 2639.77 | 06-16 |

Date : 09-07-16
 Used vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total
 ALL Delivered & Spots & Un-Funded

| # | Stock # | CUSTOMER | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+ASH | GAP | Fin. Res | Total | MM-YY |
|----|---------|--------------------|-------|------------|----------|----------|---------|----------|---------|--------|----------|-----------------|-------|
| 19 | HL562 | TOMASIEWICZ, MAR | 06-08 | 34963.00 | 169.27 | 570.91 | 196.00 | | | | 818.60 | 36817.78 = Rev | |
| | | 12 BMW X6 | | -33062.35 | | -870.91 | -196.00 | | | | | 33929.26 = Cost | |
| | | | | 1900.65 | 169.27 | | | | | | 818.60 | 2888.52 | 06-16 |
| 20 | HL403 | FRYKIRE, JACK | 06-10 | 50839.00 | 169.27 | 1295.76 | 196.00 | | | | | 52500.03 = Rev | |
| | | 15 Audi Q7 | | -50033.31 | | -1293.76 | -196.00 | | | | | 51525.07 = Cost | |
| | | | | 805.69 | 169.27 | | | | | | | 974.96 | 06-16 |
| 21 | HL551 | MENDEZ, MICHAEL | 07-02 | 61000.00 | 169.27 | 3720.16 | 500.00 | | | 995.00 | 666.99 | 67051.42 = Rev | |
| | | 08 Porsc 911 Turbo | | -64595.47 | | -3720.16 | -500.00 | | | 179.00 | | 68994.63 = Cost | |
| | | | | -3595.47 | 169.27 | | | | | 816.00 | 666.99 | -1943.21 | 06-16 |
| 22 | HL568 | GLAME, GARY | 06-13 | 24500.00 | 169.27 | 1973.54 | 400.00 | | | | 671.40 | 27714.21 = Rev | |
| | | 08 Merced s550 | | -22832.60 | | -1973.54 | -400.00 | | | | | 25206.14 = Cost | |
| | | | | 1667.40 | 169.27 | | | | | | 671.40 | 2508.07 | 06-16 |
| 24 | HL431 | AUTO EXPRESS, | 06-15 | 31000.00 | | | | | | | | 31000.00 = Rev | |
| | | 13 Audi Q5 | | -32019.84 | | | | | | | | 32019.84 = Cost | |
| | | | | -3019.84 | | | | | | | | -3019.84 | 06-16 |
| 26 | HL573 | SCHUMAKER, ROBER | 06-16 | 16525.00 | 169.27 | 1500.23 | 196.00 | | | | 214.33 | 18604.83 = Rev | |
| | | 06 Lexus RX400 | | -14505.61 | | -1500.23 | -196.00 | | | | | 16201.84 = Cost | |
| | | | | 2019.39 | 169.27 | | | | | | 214.33 | 2402.99 | 06-16 |
| 27 | HL576 | SEYLLER, HOLLYN | 06-18 | 22725.00 | 169.27 | 1659.83 | 196.00 | 2900.00 | | | 1059.35 | 28709.45 = Rev | |
| | | 08 BMW X5 | | -19014.50 | | -1659.83 | -196.00 | -1450.00 | | | | 22320.33 = Cost | |
| | | | | 3710.50 | 169.27 | | | 1450.00 | | | 1059.35 | 6389.12 | 06-16 |
| 28 | HL448 | KOLLROFF, EDWARD | 06-17 | 12990.00 | 169.27 | 1085.64 | 196.00 | | | | | 14440.91 = Rev | |
| | | 13 Volksw Golf | | -12629.50 | | -1085.64 | -196.00 | | | | | 13911.14 = Cost | |
| | | | | 360.50 | 169.27 | | | | | | | 529.77 | 06-16 |
| 31 | HL373 | BAKHIT, EDWARD | 07-16 | 21500.00 | 169.27 | | 10.00 | | | | | 21679.27 = Rev | |
| | | 13 Merced C300 | | -23785.71 | | | -10.00 | | | | | 23795.71 = Cost | |
| | | | | -2285.71 | 169.27 | | | | | | | -2116.44 | 06-16 |
| 33 | HL581A | JOHNSON, WINA | 06-18 | 22020.00 | 169.27 | 2052.51 | 196.00 | 2000.00 | | | 171.48 | 28609.26 = Rev | |
| | | 10 Audi A5 | | -19567.98 | | -2052.51 | -196.00 | -1445.00 | | | | 23261.49 = Cost | |
| | | | | 2452.02 | 169.27 | | | 555.00 | | | 171.48 | 3347.77 | 06-16 |
| 34 | HL575 | COSBAN, WILLIAM | 06-18 | 18020.00 | 169.27 | 194.97 | 196.00 | | | | | 18580.24 = Rev | |
| | | 09 Audi Q5 | | -15429.50 | | -194.97 | -196.00 | | | | | 15820.47 = Cost | |
| | | | | 2580.50 | 169.27 | | | | | | | 2759.77 | 06-16 |
| 35 | HL577 | Bhurgrif, Abdul | 06-18 | 10020.00 | 169.27 | 579.22 | 125.00 | | | | | 10893.49 = Rev | |
| | | 06 Nini Cooper S | | -8397.66 | | -579.22 | -125.00 | | | | | 9101.88 = Cost | |
| | | | | 1622.34 | 169.27 | | | | | | | 1791.61 | 06-16 |
| 36 | HL564 | MURST, SHARON | 06-20 | 11020.00 | 169.27 | 811.22 | 196.00 | 2500.00 | | | 413.38 | 15109.87 = Rev | |
| | | 06 Toyota Camry | | -9196.63 | | -811.22 | -196.00 | -1250.00 | | | | 11453.85 = Cost | |
| | | | | 1823.37 | 169.27 | | | 1250.00 | | | 413.38 | 3656.02 | 06-16 |
| 37 | HL585 | Mccall Jr, Edwar | 06-20 | 9000.00 | 169.27 | | 10.00 | | | | | 9179.27 = Rev | |
| | | 06 Lincol Town Car | | -7849.50 | | | -10.00 | | | | | 7859.50 = Cost | |
| | | | | 1150.50 | 169.27 | | | | | | | 1319.77 | 06-16 |
| 38 | HL444 | HEILIG, CHAD | 06-20 | 33525.00 | 169.27 | 2442.83 | 196.00 | 2900.00 | | | 292.00 | 39525.10 = Rev | |
| | | 10 Merced G550 | | -32446.69 | | -2442.83 | -196.00 | -1450.00 | | | | 36535.52 = Cost | |
| | | | | 1078.31 | 169.27 | | | 1450.00 | | | 292.00 | 2989.58 | 06-16 |
| 39 | HL561 | FORD, TALVIVIOUS | 06-20 | 16020.00 | 169.27 | 1173.72 | 196.00 | | | | | 17558.99 = Rev | |
| | | 10 Hyunda Genesis | | -14373.49 | | -1173.72 | -196.00 | | | | | 15743.21 = Cost | |
| | | | | 1646.51 | 169.27 | | | | | | | 1815.78 | 06-16 |
| 43 | HL578 | Mears, Matthew | 06-22 | 34525.00 | 169.27 | 2862.28 | 196.00 | 2400.00 | | | 1143.62 | 41296.17 = Rev | |
| | | 11 Cadill Escalade | | -31346.65 | | -2862.28 | -196.00 | -1450.00 | | | | 35854.93 = Cost | |
| | | | | 3178.35 | 169.27 | | | 950.00 | | | 1143.62 | 5441.24 | 06-16 |
| 46 | HL563 | WOODS, LUTHER | 06-25 | 46020.00 | 169.27 | 3131.22 | 196.00 | | | | | 49516.49 = Rev | |
| | | 13 Lexus LS460 | | -45152.80 | | -3131.22 | -196.00 | -1260.00 | | | | 49740.02 = Cost | |
| | | | | 867.20 | 169.27 | | | -1260.00 | | | | -223.53 | 06-16 |
| 49 | HL567 | MORGAN, TAMARA | 06-25 | 23725.00 | 169.27 | 1672.60 | 196.00 | 2800.00 | | | 250.00 | 28812.87 = Rev | |
| | | 09 Jeep Wrangler | | -23502.32 | | -1672.60 | -196.00 | -1350.00 | | | | 26720.92 = Cost | |
| | | | | 222.68 | 169.27 | | | 1450.00 | | | 250.00 | 2091.95 | 06-16 |
| 50 | HL522A | MARTINEZ, CRISTO | 06-25 | 8525.00 | 169.27 | 804.22 | 196.00 | 2500.00 | | | 396.12 | 12590.61 = Rev | |
| | | 07 Volvo XC90 | | -6334.44 | | -804.22 | -196.00 | -1500.00 | | | | 8834.66 = Cost | |
| | | | | 2190.56 | 169.27 | | | 1000.00 | | | 396.12 | 3755.95 | 06-16 |
| 51 | HL375A | DONAHUE, GERAD | 06-27 | 18020.00 | 169.27 | 1420.44 | 375.00 | | | | 99.00 | 20093.71 = Rev | |
| | | 12 Hyunda SANTA FE | | -15702.80 | | -1420.44 | -375.00 | | | | | 17508.24 = Cost | |
| | | | | 2317.20 | 169.27 | | | | | | 99.00 | 2585.47 | 06-16 |

Date : 09-07-16
 Used Vehicles [sorted by: seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total
 ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+M&H | GAP | Fin. Res | Total | MM-YY | |
|----|---------|------------------------|-------|------------|----------|----------|---------|----------|---------|---------|----------|-----------------|---------|-------|
| 58 | HL346B | BAGDASARIAN, Arn | 06-29 | 32025.00 | 169.27 | 2334.08 | 196.00 | 2100.00 | | | 581.35 | 37405.70 = Rev | | |
| | | 06 Porsch 911 | | -32653.54 | | -2334.08 | -196.00 | -2097.00 | | | | 37280.62 = Cost | | |
| | | | | -628.54 | 169.27 | | | 3.00 | | | 581.35 | 125.08 | 06-16 | |
| 59 | HL425 | BAGDASARIAN, ARM | 06-29 | 34525.00 | 169.27 | 2515.33 | 196.00 | | | | 350.00 | 37755.60 = Rev | | |
| | | 09 Lexus Lx570 | | -34922.00 | | -2515.33 | -196.00 | | | | | 37634.13 = Cost | | |
| | | | | -397.80 | 169.27 | | | | | | 350.00 | 121.47 | 06-16 | |
| 1 | HL559 | VALDEZ, JAINE | 07-06 | 29020.00 | 169.27 | 2408.11 | 196.00 | 785.00 | | | 1295.57 | 33883.93 = Rev | | |
| | | 13 Land R Evoque | | -30403.97 | | -2408.11 | -196.00 | -179.00 | | | | 33187.08 = Cost | | |
| | | | | -1383.97 | 169.27 | | | 616.00 | | | 1295.57 | 696.87 | 07-16 | |
| 2 | HL604 | HLADICK, REGINA | 07-06 | 28750.00 | 169.27 | 1735.16 | 500.00 | 2000.00 | | | 434.75 | 33589.18 = Rev | | |
| | | 12 Merced R350 | | -24077.00 | | -1735.16 | -500.00 | -1450.00 | | | | 27762.16 = Cost | | |
| | | | | 4673.00 | 169.27 | | | 550.00 | | | 434.75 | 5827.02 | 07-16 | |
| 3 | CTAH | GONZALEZ, JESSIC | 07-02 | 11525.00 | 169.27 | 847.83 | 196.00 | | | | 995.00 | 14510.10 = Rev | | |
| | | 11 Honda Accord | | -10129.50 | | -847.83 | -196.00 | | | | 124.00 | 11297.33 = Cost | | |
| | | | | 1395.50 | 169.27 | | | | | 871.00 | 777.00 | 3212.77 | 07-16 | |
| 4 | HL558A | KONOH, ANNA | 07-02 | 9020.00 | 169.27 | 758.11 | 196.00 | 3300.00 | | | 304.06 | 13747.44 = Rev | | |
| | | 10 Dodge CHARGER | | -7020.55 | | -758.11 | -196.00 | -1250.00 | | | | 9224.66 = Cost | | |
| | | | | 1999.45 | 169.27 | | | 2050.00 | | | 304.06 | 4522.78 | 07-16 | |
| 6 | HL562A | GONZALEZ, MARITZ | 07-04 | 28020.00 | 169.27 | 2607.51 | 196.00 | 2500.00 | | | 326.65 | 33819.43 = Rev | | |
| | | 15 CHEVRO TRAVERSE | | -27240.17 | | -2607.51 | -196.00 | -1350.00 | | | | 31393.68 = Cost | | |
| | | | | 779.83 | 169.27 | | | 1150.00 | | | 326.65 | 2425.75 | 07-16 | |
| 7 | HL594 | GIRGIS, JOE | 07-04 | 48004.00 | 169.27 | 3490.75 | 475.00 | | | | 808.28 | 52947.30 = Rev | | |
| | | 14 Jeep Grand Cherokee | | -47957.09 | | -3490.75 | -475.00 | | | | | 51922.84 = Cost | | |
| | | | | 46.91 | 169.27 | | | | | | 808.28 | 1024.46 | 07-16 | |
| 8 | HL421 | MANEGO, JOSHUA | 07-04 | 52025.00 | 169.27 | 2268.28 | 196.00 | 1350.00 | | | 775.93 | 56784.48 = Rev | | |
| | | 15 Jeep Grand Cherokee | | -54636.17 | | -2268.28 | -196.00 | -1350.00 | | | | 58450.45 = Cost | | |
| | | | | -2611.17 | 169.27 | | | | | | 775.93 | -1665.97 | 07-16 | |
| 9 | HL572 | PENNINGROTH, MAR | 07-05 | 15995.00 | 169.27 | | 10.00 | | | | | 16174.27 = Rev | | |
| | | 09 BMW 328 | | -14729.50 | | | -10.00 | | | | | 14739.50 = Cost | | |
| | | | | 1265.50 | 169.27 | | | | | | | 1434.77 | 07-16 | |
| 10 | HL574 | Apex Aironet Inc | 07-05 | 27500.00 | | | | | | | | 27500.00 = Rev | | |
| | | 07 Bmw N5 | | -25289.50 | | | | | | | | 25289.50 = Cost | | |
| | | | | 2210.50 | | | | | | | | 2210.50 | 07-16 | |
| 12 | HL560 | LOWSOLE, WILLIA | 07-18 | 21995.00 | 169.27 | 1231.72 | 500.00 | 2500.00 | | | 951.47 | 27347.46 = Rev | | |
| | | 10 Merced G7k | | -23131.33 | | -1231.72 | -500.00 | -1450.00 | | | | 26313.05 = Cost | | |
| | | | | -1136.33 | 169.27 | | | 1050.00 | | | 951.47 | 1034.41 | 07-16 | |
| 13 | HL570 | NOVAK, WILLIAM | 07-07 | 57995.00 | 169.27 | 3780.68 | 500.00 | | | | 945.00 | 64275.47 = Rev | | |
| | | 11 Porsch Carrera | | -55594.50 | | -3780.68 | -500.00 | | | | 179.00 | 60054.18 = Cost | | |
| | | | | 2400.50 | 169.27 | | | | | 766.00 | 885.52 | 4221.29 | 07-16 | |
| 15 | HL587 | TWIZZINO, Dustin | 07-07 | 36225.00 | 169.27 | 2947.80 | 196.00 | | | | 1655.20 | 40793.07 = Rev | | |
| | | 15 Jeep Wrangler | | -36064.74 | | -2947.80 | -196.00 | | | | | 38808.34 = Cost | | |
| | | | | 160.26 | 169.27 | | | | | | 1655.20 | 1984.73 | 07-16 | |
| 19 | HL577A | PAGANO, DANIEL | 07-11 | 4520.00 | 169.27 | 328.25 | 196.00 | | | | | 5213.52 = Rev | | |
| | | 00 Honda Civic | | -2249.53 | | -328.25 | -196.00 | | | | | 2773.78 = Cost | | |
| | | | | 2270.47 | 169.27 | | | | | | | 2439.74 | 07-16 | |
| 20 | HL364A | LEMIS, CARL | 07-12 | 16125.00 | 169.27 | 1014.28 | 120.00 | | | | 684.04 | 18112.59 = Rev | | |
| | | 09 Bmw x5 | | -14365.65 | | -1014.28 | -120.00 | | | | | 15499.93 = Cost | | |
| | | | | 1759.35 | 169.27 | | | | | | 684.04 | 2612.66 | 07-16 | |
| 21 | HL603 | Tortorello, Stev | 07-13 | 14020.00 | 169.27 | 927.15 | 196.00 | | | | 181.03 | 15493.45 = Rev | | |
| | | 13 Chevro Volt | | -12899.50 | | -927.15 | -196.00 | | | | | 14022.65 = Cost | | |
| | | | | 1120.50 | 169.27 | | | | | | 181.03 | 1470.80 | 07-16 | |
| 24 | HL591 | International, R | 07-14 | 39000.00 | | | | | | | | 39000.00 = Rev | | |
| | | 10 Merced E63 | | -37989.50 | | | | | | | | 37989.50 = Cost | | |
| | | | | 1010.50 | | | | | | | | 1010.50 | 07-16 | |
| 26 | HL607 | WOZNIAK, ANNE | 07-14 | 26925.00 | 169.27 | 1385.60 | 196.00 | 3200.00 | | | 795.00 | 32991.87 = Rev | | |
| | | 11 Merced R350 | | -25104.50 | | -1385.60 | -196.00 | -1450.00 | | | 179.00 | 28315.10 = Cost | | |
| | | | | 1820.50 | 169.27 | | | 1750.00 | | | 616.00 | 321.00 | 4676.77 | 07-16 |
| 28 | HL597 | OWENS, SARA | 07-15 | 11020.00 | 169.27 | 783.25 | 196.00 | 2500.00 | | | 150.00 | 14818.52 = Rev | | |
| | | 09 Mini cooper | | -10081.48 | | -783.25 | -196.00 | -1450.00 | | | | 12510.73 = Cost | | |
| | | | | 938.52 | 169.27 | | | 1050.00 | | | 150.00 | 2307.79 | 07-16 | |
| 29 | HL566 | VOGEL, BENJAMIN | 07-15 | 28374.00 | 169.27 | 1712.60 | 500.00 | | | | 257.86 | 31013.73 = Rev | | |
| | | 13 Jeep Grand Cherokee | | -29478.52 | | -1712.60 | -500.00 | | | | 179.00 | 31870.12 = Cost | | |
| | | | | -1104.52 | 169.27 | | | | | -179.00 | 257.86 | -856.39 | 07-16 | |

Date : 09-07-16
 Used Vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+ASH | GAP | Fin. Res | Total | MM-YY |
|----|---------|----------------------|--------|------------|----------|----------|---------|----------|---------|---------|----------|-----------------|----------------|
| 30 | HL589 | NEAGU, CORNELIA | 07-16 | 20020.00 | 169.27 | 1413.25 | 196.00 | 2900.00 | | | 971.21 | 25669.73 = Rev | |
| | | 10 Lexus Rx350 | | -18174.50 | | -1413.25 | -196.00 | -1350.00 | | | | 21133.75 = Cost | |
| | | | | 1845.50 | 169.27 | | | 1550.00 | | | 971.21 | 4535.98 | 07-16 |
| 31 | HL588 | STRAUB, MICHAEL | 07-16 | 23925.00 | 169.27 | 1686.60 | 119.00 | | | | | 25699.87 = Rev | |
| | | 05 Merced S1500 | | -23826.68 | | -1686.60 | -119.00 | | | | | 25632.28 = Cost | |
| | | | | 98.32 | 169.27 | | | | | | | 267.59 | 07-16 |
| 32 | HL593 | ARA, MARIA | 07-16 | 24525.00 | 169.27 | 2037.28 | 196.00 | 3500.00 | | | 289.00 | 30716.55 = Rev | |
| | | 10 Audi Q5 | | -24258.26 | | -2037.28 | -196.00 | -1450.00 | | | | 27941.54 = Cost | |
| | | | | 266.74 | 169.27 | | | 2050.00 | | | 289.00 | 2775.01 | 07-16 |
| 33 | HL603A | Clavieille, Lason | 07-18U | 1525.00 | 169.27 | 139.78 | 196.00 | | | | | 2030.05 = Rev | |
| | | 99 Ford Crown Victor | | -779.50 | | -139.78 | -196.00 | | | | | 1115.28 = Cost | |
| | | | | 745.50 | 169.27 | | | | | | | 914.77 | 07-16 |
| 34 | HL612 | GRAFFE, KIMBERLY | 07-19 | 52025.00 | 169.27 | 3653.60 | 196.00 | | | 895.00 | 1120.40 | 58059.27 = Rev | |
| | | 15 BMW X5 | | -51304.50 | | -3553.60 | -196.00 | | | 179.00 | | 55333.10 = Cost | |
| | | | | 720.50 | 169.27 | | | | | 716.00 | 1120.40 | 2726.17 | 07-16 |
| 35 | HL600 | MCAIR, CHARLIE | 07-19 | 35995.00 | 169.27 | | 30.00 | | | | | 36194.27 = Rev | |
| | | 10 Cadillac Escalade | | -32695.67 | | | -30.00 | | | | | 32725.67 = Cost | |
| | | | | 3299.33 | 169.27 | | | | | | | 3468.60 | 07-16 |
| 36 | HL571 | FOSTER, ZACH | 07-19 | 44750.00 | 169.27 | | 30.00 | | | | | 44949.27 = Rev | |
| | | 13 Cadillac Cts-v | | -45979.29 | | | -30.00 | | | | | 46009.29 = Cost | |
| | | | | -1229.29 | 169.27 | | | | | | | -1060.02 | 07-16 |
| 37 | HL607A | Nasan, Hamad | 07-20 | 11020.00 | 169.27 | 783.25 | 196.00 | | | | | 12168.52 = Rev | |
| | | 11 Kia Optima | | -7329.50 | | -783.25 | -196.00 | -999.00 | | | | 9307.75 = Cost | |
| | | | | 3690.50 | 169.27 | | | -999.00 | | | | 2860.77 | 07-16 |
| 40 | HL615 | wilas, Haskel | 07-20 | 59020.00 | 169.27 | 4143.25 | 196.00 | 3800.00 | | 1700.00 | 600.00 | 69628.52 = Rev | |
| | | 11 Porsch Carrera | | -55969.57 | | -4143.25 | -196.00 | -4781.00 | | 1208.00 | | 66297.62 = Cost | |
| | | | | 3050.43 | 169.27 | | | -981.00 | | 492.00 | 600.00 | 3330.70 | 07-16 |
| 41 | HL403A | Martinez, Yuri | 07-20 | 37995.00 | 169.27 | 2099.03 | 400.00 | 2500.00 | | | | 801.52 | 43964.82 = Rev |
| | | 12 AUDI A7 | | -37965.44 | | -2099.03 | -400.00 | -2125.00 | | | | 42589.47 = Cost | |
| | | | | 29.56 | 169.27 | | | 375.00 | | | 801.52 | 1375.35 | 07-16 |
| 43 | HL328 | KREGZDE, MINDAUG | 07-21 | 32020.00 | 169.27 | 2655.61 | 196.00 | | | 895.00 | 1618.44 | 37654.32 = Rev | |
| | | 14 Merced E350 | | -36686.31 | | -2655.61 | -196.00 | | | 179.00 | | 39716.92 = Cost | |
| | | | | -4666.31 | 169.27 | | | | | 816.00 | 1618.44 | -2062.60 | 07-16 |
| 44 | HL449 | CAITHAMER, GEORG | 07-23 | 1128.00 | 169.27 | 107.02 | 196.00 | | | | | 1600.29 = Rev | |
| | | 01 Nissan Maxima | | -600.00 | | -107.02 | -196.00 | | | | | 903.02 = Cost | |
| | | | | 528.00 | 169.27 | | | | | | | 697.27 | 07-16 |
| 51 | HL64 | ASANIN, Nebojsa | 07-26 | 34750.00 | 169.27 | 1920.56 | 500.00 | 3800.00 | | | 1762.06 | 42901.89 = Rev | |
| | | 12 Merced G1450 | | -33065.96 | | -1920.56 | -500.00 | -1450.00 | | | | 36936.52 = Cost | |
| | | | | 1684.04 | 169.27 | | | 2350.00 | | | 1762.06 | 5965.37 | 07-16 |
| 55 | HL364B | GORDON, JAMES | 07-29 | 7101.00 | 169.27 | 533.75 | 196.00 | | | | | 8000.02 = Rev | |
| | | 07 Buick LUCERNE | | -4297.31 | | -533.75 | -196.00 | | | | | 5027.06 = Cost | |
| | | | | 2803.69 | 169.27 | | | | | | | 2972.96 | 07-16 |
| 57 | HL605 | VERNON, DEREK | 07-30 | 46425.00 | 169.27 | 2344.33 | 196.00 | | | | 861.03 | 50195.63 = Rev | |
| | | 13 BMW 650i | | -46062.63 | | -2344.33 | -196.00 | | | | | 48802.96 = Cost | |
| | | | | 362.37 | 169.27 | | | | | | 861.03 | 1392.67 | 07-16 |
| 58 | HL438A | ANJAKU, ANDRE | 07-30 | 19020.00 | 169.27 | 1775.01 | 196.00 | 2800.00 | | | 725.74 | 24666.02 = Rev | |
| | | 10 INFINITI FX 35 | | -18030.03 | | -1775.01 | -196.00 | -1350.00 | | | | 21351.04 = Cost | |
| | | | | 989.97 | 169.27 | | | 1450.00 | | | 725.74 | 3334.98 | 07-16 |
| 60 | HL624 | DENTICI, JOSEPH | 07-30 | 19200.00 | 169.27 | 630.83 | 10.00 | | | | | 20010.10 = Rev | |
| | | 12 Infiniti G37 | | -18444.50 | | -630.83 | -10.00 | | | | | 19085.33 = Cost | |
| | | | | 755.50 | 169.27 | | | | | | | 924.77 | 07-16 |
| 62 | HL435 | ROZENBLAT, DAVID | 08-04 | 54025.00 | 169.27 | 3793.60 | 196.00 | | | | | 58183.87 = Rev | |
| | | 07 Aston Db9 | | -56567.33 | | -3793.60 | -196.00 | | | | | 60556.93 = Cost | |
| | | | | -2542.33 | 169.27 | | | | | | | -2373.06 | 07-16 |
| 1 | HL637 | CARROLL, RICHARD | 08-01 | 16995.00 | 169.27 | 1062.19 | | | | | | 18226.46 = Rev | |
| | | 08 BMW 750 L1 | | -14414.50 | | -1062.19 | | | | | | 15476.69 = Cost | |
| | | | | 2580.50 | 169.27 | | | | | | | 2749.77 | 08-16 |
| 4 | HL419 | TREYTER, CHRISTO | 08-03 | 25775.00 | 169.27 | 1610.94 | 30.00 | | | | | 27585.21 = Rev | |
| | | 06 Porsch Cayman S | | -22664.22 | | -1610.94 | -30.00 | | | | | 24305.16 = Cost | |
| | | | | 3110.78 | 169.27 | | | | | | | 3280.05 | 08-16 |
| 5 | HL554 | MADDEN, BRETT | 08-03 | 26020.00 | 169.27 | 1847.85 | 120.00 | 3400.00 | | | 430.04 | 31987.16 = Rev | |
| | | 11 Audi A5 | | -26157.15 | | -1847.85 | -120.00 | -2625.00 | | | | 30750.00 = Cost | |
| | | | | -137.15 | 169.27 | | | 775.00 | | | 430.04 | 1237.16 | 08-16 |

Date : 09-07-16
 Used Vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+AM | GAP | Fin. Res | Total | MM-YY |
|----|-----------|----------------------|-------|------------|----------|----------|---------|----------|--------|--------|----------|-----------------|-------|
| 6 | HL633 | O'BRYAN, KATHLEE | 08-04 | 31118.49 | 169.27 | 2581.24 | 196.00 | | | | | 34065.00 = Rev | |
| | | 11 Merced G1450 | | -29646.46 | | -2581.24 | -196.00 | | | | | 32423.70 = Cost | |
| | | | | 1472.03 | 169.27 | | | | | | | 1641.30 | 08-16 |
| 8 | HL586 | ISENBARGER, LUCA | 08-04 | 34750.00 | 169.27 | 2432.50 | 30.00 | | | | | 37381.77 = Rev | |
| | | 15 Jeep wrangler | | -34984.76 | | -2432.50 | -30.00 | | | | | 37447.26 = Cost | |
| | | | | -234.76 | 169.27 | | | | | | | -65.49 | 08-16 |
| 11 | HL620 | ADAMS, JAMES | 08-05 | 18425.00 | 169.27 | 1786.46 | 120.00 | | | 595.00 | 839.12 | 21914.85 = Rev | |
| | | 06 Audi A8 L | | -14393.50 | | -1786.46 | -120.00 | | | 174.00 | | 16453.96 = Cost | |
| | | | | 4031.50 | 169.27 | | | | | 421.00 | 839.12 | 5460.89 | 08-16 |
| 13 | HL605A | PERSON, GERALDIN | 08-05 | 15904.00 | 169.27 | 1326.04 | 196.00 | | | 995.00 | 581.93 | 19172.24 = Rev | |
| | | 04 Lexus sc430 | | -13873.55 | | -1326.04 | -196.00 | | | 179.00 | | 13574.59 = Cost | |
| | | | | 4030.45 | 169.27 | | | | | 816.00 | 581.93 | 5597.65 | 08-16 |
| 15 | HL621 | MENDEZ, IRVING | 08-05 | 26915.00 | 169.27 | 1164.04 | 196.00 | 3200.00 | | | 850.71 | 32495.02 = Rev | |
| | | 08 Lexus ISF | | -24204.50 | | -1164.04 | -196.00 | -1250.00 | | | | 26814.54 = Cost | |
| | | | | 2710.50 | 169.27 | | | 1950.00 | | | 850.71 | 5680.48 | 08-16 |
| 16 | HL554A | ORTIZ, EDITH | 08-06 | 11399.00 | 169.27 | 809.78 | 196.00 | 2450.00 | | 495.00 | 524.24 | 16043.29 = Rev | |
| | | 11 SCION TC | | -9290.74 | | -809.78 | -196.00 | -1370.00 | | 179.00 | | 11845.52 = Cost | |
| | | | | 2108.26 | 169.27 | | | 1080.00 | | 316.00 | 524.24 | 4197.77 | 08-16 |
| 19 | HL611 | COLLINS, CARRIE | 08-08 | 18020.00 | 169.27 | 1273.25 | 196.00 | | | | | 19658.52 = Rev | |
| | | 10 Infiniti G37 | | -16293.34 | | -1273.25 | -196.00 | | | | | 17762.59 = Cost | |
| | | | | 1726.66 | 169.27 | | | | | | | 1895.93 | 08-16 |
| 20 | HL644 | GONILLA, STOVALL | 08-08 | 9020.00 | 169.27 | 641.50 | 196.00 | 2570.00 | | | 247.04 | 12843.81 = Rev | |
| | | 09 Mazda 6 | | -8214.50 | | -641.50 | -196.00 | -1665.00 | | | | 10717.00 = Cost | |
| | | | | 805.50 | 169.27 | | | 905.00 | | | 247.04 | 2126.81 | 08-16 |
| 21 | ICNIK | HIGGINS, BETH | 08-09 | 6995.00 | 169.27 | | 30.00 | | | | | 7194.27 = Rev | |
| | | 06 Toyota Solara | | -6474.82 | | | -30.00 | | | | | 6504.82 = Cost | |
| | | | | 520.18 | 169.27 | | | | | | | 689.45 | 08-16 |
| 26 | HL627 | BRESCIA, ROBERT | 08-12 | 30325.00 | 169.27 | 2134.60 | 196.00 | 2298.00 | | | | 35122.87 = Rev | |
| | | 06 Hummer H2 | | -29233.50 | | -2134.60 | -196.00 | -1298.00 | | | | 32862.10 = Cost | |
| | | | | 1091.50 | 169.27 | | | 1000.00 | | | | 2260.77 | 08-16 |
| 27 | HL609 | DE VRIES, DYLAN | 08-12 | 25525.00 | 169.27 | 1798.60 | 196.00 | 3825.00 | | | 1050.17 | 32564.04 = Rev | |
| | | 12 Jaguar XF | | -25812.06 | | -1798.60 | -196.00 | -2375.00 | | | | 30181.66 = Cost | |
| | | | | -287.06 | 169.27 | | | 1450.00 | | | 1050.17 | 2382.38 | 08-16 |
| 28 | HL636 | CHANGUAN, MARIO | 08-12 | 15525.00 | 169.27 | 942.97 | 196.00 | 3200.00 | | 595.00 | 672.91 | 21301.15 = Rev | |
| | | 08 BMW 550i | | -12534.50 | | -942.97 | -196.00 | -1250.00 | | 229.00 | | 15152.47 = Cost | |
| | | | | 2990.50 | 169.27 | | | 1950.00 | | 366.00 | 672.91 | 6148.68 | 08-16 |
| 30 | HL640 | PALLWITZ, VALERI | 08-13 | 36995.00 | 169.27 | | 30.00 | | | | | 37194.27 = Rev | |
| | | 13 Chevy LT Tahoe | | -34279.50 | | | -30.00 | | | | | 34309.50 = Cost | |
| | | | | 2715.50 | 169.27 | | | | | | | 2884.77 | 08-16 |
| 31 | HLKREGZDE | PERKINS, ANTONIO | 08-13 | 5379.00 | 169.27 | | 30.00 | | | | | 5578.27 = Rev | |
| | | 03 Merced CLK | | -4619.50 | | | -30.00 | | | | | 4649.50 = Cost | |
| | | | | 759.50 | 169.27 | | | | | | | 928.77 | 08-16 |
| 33 | HL447 | EGLOFF, JOHN | 08-13 | 45995.00 | 169.27 | 1679.00 | 250.00 | | | | | 48093.92 = Rev | |
| | | 08 Porsch Targa 4 | | -44609.50 | | -1679.00 | -250.00 | | | | | 46539.15 = Cost | |
| | | | | 1385.50 | 169.27 | | | | | | | 1554.77 | 08-16 |
| 34 | HL415B | SHELTRA, SCOTT | 08-13 | 15020.00 | 169.27 | 1063.25 | 196.00 | 2600.00 | | | 609.56 | 19658.08 = Rev | |
| | | 09 HONDA PILOT | | -13506.88 | | -1063.25 | -196.00 | -1350.00 | | | | 16116.13 = Cost | |
| | | | | 1513.12 | 169.27 | | | 1250.00 | | | 609.56 | 3541.95 | 08-16 |
| 35 | HL335C | STEEPLETON, JOHN | 08-15 | 3625.00 | 169.27 | | 30.00 | | | | | 3824.27 = Rev | |
| | | 05 PONTIA GRAND PRIX | | -3057.29 | | | -30.00 | | | | | 3087.29 = Cost | |
| | | | | 567.71 | 169.27 | | | | | | | 736.98 | 08-16 |
| 36 | HL621A | ARGUETA, OLIVIA | 08-15 | 20015.00 | 169.27 | 1665.20 | 196.00 | 2990.00 | | | 893.57 | 25929.04 = Rev | |
| | | 11 LEXUS IS 250 | | -14984.50 | | -1665.20 | -196.00 | -1555.00 | | | | 18490.70 = Cost | |
| | | | | 5030.50 | 169.27 | | | 1435.00 | | | 893.57 | 7528.34 | 08-16 |
| 37 | HL625 | MCCLARD, SHAWN | 08-15 | 21625.00 | 169.27 | 1350.60 | 120.00 | 3800.00 | | | 791.29 | 27856.16 = Rev | |
| | | 10 Merced G1k | | -20224.50 | | -1350.60 | -120.00 | -2375.00 | | | | 24070.10 = Cost | |
| | | | | 1400.50 | 169.27 | | | 1425.00 | | | 791.29 | 3786.06 | 08-16 |
| 39 | HL630 | TORRES, ALBERTO | 08-16 | 11500.00 | 169.27 | 583.46 | 490.00 | 1750.00 | | | 234.82 | 14727.55 = Rev | |
| | | 10 Mini Cooper S | | -11323.33 | | -583.46 | -490.00 | -1198.00 | | | | 13594.79 = Cost | |
| | | | | 176.67 | 169.27 | | | 552.00 | | | 234.82 | 1132.76 | 08-16 |
| 43 | HL610 | KO, KORI | 08-18 | 24825.00 | 169.27 | 1551.56 | 590.00 | | | 895.00 | 530.66 | 28561.49 = Rev | |
| | | 09 Merced GL550 | | -23421.60 | | -1551.56 | -590.00 | | | 259.00 | | 25822.16 = Cost | |
| | | | | 1403.40 | 169.27 | | | | | 636.00 | 530.66 | 2739.33 | 08-16 |

Date : 09-07-16
 Used vehicles [Sorted by: Seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total

ALL Delivered & Spots & Un-Funded

| # | Stock # | CUSTOMER | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L-AMH | GAP | Fin. Res | Total | MM-VY |
|----|---------|---|-------|------------|----------|----------|---------|----------|---------|--------|----------|-----------------|-------|
| 44 | HL427 | MAHKA, PRENTOSK 13 Infiniti Fx37 | 08-19 | 29895.00 | 169.27 | 902.65 | 30.00 | | | | | 30996.92 = Rev | |
| | | | | -31465.79 | | -902.65 | -30.00 | | | | | 32398.44 = Cost | |
| | | | | -1570.79 | 169.27 | | | | | | | -1401.52 | 08-16 |
| 45 | HL619 | RIZZO, RYAN 10 Mazda 3 | 08-20 | 11995.00 | 169.27 | 612.37 | 500.00 | | | | 396.69 | 13673.33 = Rev | |
| | | | | -9817.10 | | -612.37 | -500.00 | | | | | 10929.47 = Cost | |
| | | | | 2177.90 | 169.27 | | | | | | 396.69 | 2743.86 | 08-16 |
| 46 | HL590 | RAMIREZ, GERMAN 10 Jeep Srt-8 | 08-20 | 30804.00 | 169.27 | 2168.13 | 196.00 | | | | | 33337.40 = Rev | |
| | | | | -30739.08 | | -2168.13 | -196.00 | | | | | 33103.21 = Cost | |
| | | | | 64.92 | 169.27 | | | | | | | 234.19 | 08-16 |
| 47 | HL635 | SZCZECZ, MARIA 13 BMW X6 35i | 08-20 | 44220.00 | 169.27 | 3035.11 | 196.00 | 3500.00 | | | 1437.95 | 52558.33 = Rev | |
| | | | | -39065.17 | | -9035.11 | -196.00 | -1298.00 | | | | 43594.28 = Cost | |
| | | | | 5154.83 | 169.27 | | | 2202.00 | | | 1437.95 | 8964.05 | 08-16 |
| 48 | HL557 | Fadiilehin, Tol 07 Masera QUATTROPORTE | 08-20 | 23020.00 | 169.27 | 1447.77 | 565.00 | | | 795.00 | 594.23 | 26591.27 = Rev | |
| | | | | -19974.50 | | -1447.77 | -565.00 | | | 100.00 | | 22087.27 = Cost | |
| | | | | 3045.50 | 169.27 | | | | | 695.00 | 594.23 | 4504.00 | 08-16 |
| 51 | HL625A | WRIGHT, MEGAN 06 Jaguar S TYPE | 08-22 | 4285.00 | 169.27 | 299.95 | 10.00 | | | | | 4764.22 = Rev | |
| | | | | -3284.73 | | -299.95 | -10.00 | | | | | 3594.70 = Cost | |
| | | | | 1000.25 | 169.27 | | | | | | | 1169.52 | 08-16 |
| 52 | HL641 | HAMLIN, DANIEL 11 Merced C1 63 | 08-22 | 56025.00 | 169.27 | 2108.46 | 120.00 | 5000.00 | | 595.00 | 3661.00 | 67678.73 = Rev | |
| | | | | -53159.50 | | -2108.46 | -120.00 | -3435.00 | | 289.00 | | 59111.96 = Cost | |
| | | | | 2865.50 | 169.27 | | | 1565.00 | | 306.00 | 3661.00 | 8566.77 | 08-16 |
| 53 | HL592 | Manhwin Arenh IT 09 Merced C163 | 08-22 | 38855.00 | | | | | | | | 38855.00 = Rev | |
| | | | | -39699.48 | | | | | | | | 39699.48 = Cost | |
| | | | | -844.48 | | | | | | | | -844.48 | 08-16 |
| 54 | HL421A | CHIU, SUSANNA 13 SUBARU IMPREZA | 08-22 | 28820.00 | 169.27 | 473.98 | 120.00 | 3100.00 | | | 1168.80 | 33852.05 = Rev | |
| | | | | -25004.50 | | -473.98 | -120.00 | -1685.00 | | | | 27283.48 = Cost | |
| | | | | 3815.50 | 169.27 | | | 1415.00 | | | 1168.80 | 6568.57 | 08-16 |
| 56 | HL656 | CHAYKIVSKA, OLHA 08 Merced S63 | 08-24 | 36515.00 | 169.27 | 2915.00 | 196.00 | | | 895.00 | 1396.52 | 42086.79 = Rev | |
| | | | | -33580.67 | | -2915.00 | -196.00 | | | 229.00 | | 36920.67 = Cost | |
| | | | | 2934.33 | 169.27 | | | | | 666.00 | 1396.52 | 5156.12 | 08-16 |
| 60 | HL655 | JOHNSON, BRIDGET 08 Audi A5 | 08-25 | 18015.00 | 169.27 | 1034.90 | 196.00 | 2575.00 | | | 297.42 | 22287.59 = Rev | |
| | | | | -14479.50 | | -1034.90 | -196.00 | -1523.00 | | | | 17293.40 = Cost | |
| | | | | 3535.50 | 169.27 | | | 1052.00 | | | 297.42 | 5054.19 | 08-16 |
| 61 | HL619A | MUTTON JR, TODD 98 HONDA CIVIC | 08-26 | 2520.00 | 169.27 | 255.48 | 196.00 | | | | | 3140.75 = Rev | |
| | | | | -664.50 | | -255.48 | -196.00 | | | | | 1115.98 = Cost | |
| | | | | 1855.50 | 169.27 | | | | | | | 2024.77 | 08-16 |
| 62 | HL639 | STEMART, MORGAN 09 Merced S163 | 08-26 | 40995.00 | 169.27 | | 30.00 | 2350.00 | | 500.00 | | 44044.27 = Rev | |
| | | | | -38642.42 | | | -30.00 | -1375.00 | | 500.00 | | 40547.42 = Cost | |
| | | | | 2352.58 | 169.27 | | | 975.00 | | | | 3496.85 | 08-16 |
| 64 | HL583 | LI, NAOQI 12 Audi A7 | 08-27 | 34279.00 | 169.27 | | 30.00 | | | | | 34478.27 = Rev | |
| | | | | -35083.44 | | | -30.00 | | | | | 35113.44 = Cost | |
| | | | | -804.44 | 169.27 | | | | | | | -635.17 | 08-16 |
| 65 | HL446A | SALAZAR, ELVIRA 10 Hyundai GENESIS | 08-27 | 12399.00 | 169.27 | 1005.46 | 196.00 | | | 895.00 | 425.77 | 15090.50 = Rev | |
| | | | | -10069.50 | | -1005.46 | -196.00 | | | 229.00 | | 11499.96 = Cost | |
| | | | | 2328.50 | 169.27 | | | | | 666.00 | 425.77 | 3590.54 | 08-16 |
| 67 | HL647 | NICKELSON, JAMES 08 Land R RANGE ROVER | 08-27 | 22015.00 | 169.27 | 1552.90 | 196.00 | | | 500.00 | 719.15 | 25152.32 = Rev | |
| | | | | -19051.94 | | -1552.90 | -196.00 | | | 227.00 | | 21027.84 = Cost | |
| | | | | 2963.06 | 169.27 | | | | | 273.00 | 719.15 | 4124.48 | 08-16 |
| 68 | HL648 | BARNES, MARC 06 Hummer H2 | 08-27 | 28399.00 | 169.27 | 459.38 | 120.00 | 2275.00 | | | 54.40 | 31477.05 = Rev | |
| | | | | -22499.51 | | -459.38 | -120.00 | -1523.00 | | | | 24601.89 = Cost | |
| | | | | 5899.49 | 169.27 | | | 752.00 | | | 54.40 | 6875.16 | 08-16 |
| 69 | HL634 | WAPNIZARSKI, CHRIS 08 Lexus RX 400H | 08-27 | 18020.00 | 169.27 | 1005.61 | 120.00 | 2300.00 | | | 618.48 | 22233.36 = Rev | |
| | | | | -15921.68 | | -1005.61 | -120.00 | -1475.00 | | | | 18522.29 = Cost | |
| | | | | 2098.32 | 169.27 | | | 825.00 | | | 618.48 | 3711.07 | 08-16 |
| 73 | HL421B | PILLAI, WILLIAM 12 Lexus RX450 | 08-29 | 29318.00 | 169.27 | 2064.11 | 196.00 | | | | | 31747.38 = Rev | |
| | | | | -24407.84 | | -2064.11 | -196.00 | | | | | 26667.95 = Cost | |
| | | | | 4910.16 | 169.27 | | | | | | | 3079.43 | 08-16 |
| 74 | HL616 | HAPEZ, RAMAHI 12 Merced C300 | 08-30 | 14775.00 | 169.27 | 1237.90 | 196.00 | | | 695.00 | 554.87 | 17623.04 = Rev | |
| | | | | -14417.00 | | -1237.90 | -196.00 | | | 174.00 | | 16019.90 = Cost | |
| | | | | 358.00 | 169.27 | | | | | 521.00 | 554.87 | 1603.14 | 08-16 |
| 75 | HL643 | SUNIL, PATEL 06 Lexus Rx 400H | 08-30 | 15020.00 | 169.27 | 1063.25 | 196.00 | | | | 105.71 | 16554.23 = Rev | |
| | | | | -12604.50 | | -1063.25 | -196.00 | | | | | 13863.75 = Cost | |
| | | | | 2415.50 | 169.27 | | | | | | 105.71 | 2690.48 | 08-16 |

Date : 09-07-16
 Used Vehicles [Sorted by: seq #]
 01-16 thru 08-16
 Include Wholesales

Gross Sales Report

Store Total
 ALL Delivered & Spots & Un-Funded

| # | Stock # | Customer | Date | Sell Price | Doc. Fee | Taxes | L&T | ESC | C/L+AMH | GAP | Fin. Res | Total | MM-YY |
|-----|---------|---------------------|-------|-------------|----------|------------|-----------|------------|---------|-----------|----------|-------------------|-------|
| 80 | HL622 | SHIN, HYUN | 08-31 | 46895.00 | 169.27 | 3882.80 | 196.00 | | | | 509.00 | 51652.07 = Rev | |
| | 14 | BMW 550i | | -44409.50 | | -3682.80 | -196.00 | | | | | 48488.30 = Cost | |
| | | | | 2485.50 | 169.27 | | | | | | 509.00 | 3163.77 | 08-16 |
| 83 | 164 | WIDMAYER, JAQUEL | 08-31 | 27520.00 | 169.27 | 1490.48 | 196.00 | | | 495.00 | 1403.97 | 31274.72 = Rev | |
| | 10 | Land R Sport Luxury | | -38990.90 | | -1490.48 | -196.00 | | | 229.00 | | 40906.38 = Cost | |
| | | | | -11470.90 | 169.27 | | | | | 266.00 | 1403.97 | -9631.66 | 08-16 |
| 275 | | | | 7120462.58 | 41300.77 | 364001.50 | 40794.00 | 187248.00 | 0.00 | 32982.96 | 87404.96 | 7874195.17 = Rev | |
| | | | | -6750008.11 | | -364001.90 | -40794.00 | -113771.00 | 0.00 | -11678.00 | | 7280253.01 = Cost | |
| | | | | 370454.47 | 41300.77 | | | 73477.00 | 0.00 | 21304.96 | | 593942.16 | |

Sales

Attachment 6: Highline Auto Sales Analysis Spreadsheet

January 2016 through August 2016 Sales

| Taxes Paid | Average Auto Sale Price | Minimum Auto Sale Price | Maximum Auto Sale Price | % Luxury Cars |
|--------------|-------------------------|-------------------------|-------------------------|---------------|
| \$364,001.00 | \$25,892.59 | \$900.00 | \$77,020.00 | ~75.0% |

| Car Brand | Car Brand Quantity | Car Brand % | Luxury Car Brand? (based on Attachment 7) |
|------------------------|--------------------|---------------|---|
| Mercedes | 57 | 21.0% | YES |
| BMW | 38 | 14.0% | YES |
| Audi | 25 | 9.2% | YES |
| Porsche | 21 | 7.7% | YES |
| Jeep | 17 | 6.3% | NO |
| Lexus | 14 | 5.1% | YES |
| Infiniti | 10 | 3.7% | YES |
| Chevrolet | 10 | 3.7% | NO |
| Land/Range Rover | 8 | 2.9% | YES |
| Honda | 8 | 2.9% | NO |
| Jaguar | 6 | 2.2% | YES |
| Cadillac | 6 | 2.2% | YES |
| Volkswagen | 5 | 1.8% | NO |
| Dodge | 4 | 1.5% | YES |
| Mini Cooper | 4 | 1.5% | YES |
| Ford | 4 | 1.5% | NO |
| Hyunda | 3 | 1.1% | NO |
| Acura | 3 | 1.1% | YES |
| Mazda | 3 | 1.1% | NO |
| Toyota | 3 | 1.1% | NO |
| Tesla | 2 | 0.7% | YES |
| Buick | 2 | 0.7% | YES |
| Chrysler | 2 | 0.7% | NO |
| Kia | 2 | 0.7% | NO |
| Scion | 2 | 0.7% | NO |
| Masera | 2 | 0.7% | YES |
| Hummer | 2 | 0.7% | YES |
| Bentley | 1 | 0.4% | YES |
| Aston Martin | 1 | 0.4% | YES |
| Lincoln | 1 | 0.4% | YES |
| Volvo | 1 | 0.4% | YES |
| Nissan | 1 | 0.4% | NO |
| Pontia | 1 | 0.4% | NO |
| Subaru | 1 | 0.4% | NO |
| Suzuki | 1 | 0.4% | NO |
| Saturn | 1 | 0.4% | NO |
| Total Cars Sold | 272 | 100.0% | |

Attachment 7: Luxury Vehicles

- Acura
- Al Araba
- Alfa Romeo
- Aston Martin
- Audi
- Bentley
- BMW
- Bugatti
- Buick
- Cadillac
- Citroen
- Chrysler
- Daimler
- Ferrari
- Fiat
- Fisker Karma
- Holden
- Hummer
- Hradyesh
- Infiniti
- Jaguar
- Land/Range Rover
- Lexus
- Lincoln
- Masera
- Maserati
- Maybach
- McLaren
- Mercedes-Benz
- Mini Cooper
- Pagani
- Porsche
- Rolls Royce
- Saab
- Tesla
- VLF
- Volvo

ORDINANCE NO. A-834-23-13

AN ORDINANCE GRANTING A SPECIAL USE FOR AN AUTOMOBILE SALES AND SERVICE BUSINESS IN A LI LIGHT INDUSTRIAL DISTRICT PURSUANT TO THE VILLAGE OF BURR RIDGE ZONING ORDINANCE

(Z-14-2013: 101 Tower Drive - Global Luxury Imports)

WHEREAS, an application for a special use for certain real estate has been filed with the Village Clerk of the Village of Burr Ridge, Cook and DuPage Counties, Illinois, and said application has been referred to the Plan Commission of said Village and has been processed in accordance with the Burr Ridge Zoning Ordinance; and

WHEREAS, said Plan Commission of this Village held a public hearing on the question of granting said special use on July 15, 2013 at the Burr Ridge Village Hall, at which time all persons desiring to be heard were given the opportunity to be heard; and

WHEREAS, public notice in the form required by law was provided for said public hearing not more than 30 nor less than 15 days prior to said public hearing by publication in the Suburban Life, a newspaper of general circulation in this Village, there being no newspaper published in this Village; and

WHEREAS, the Village of Burr Ridge Plan Commission has made its report on the request for a special use, including its findings and recommendations, to this President and Board of Trustees, and this President and Board of Trustees has duly considered said report, findings, and recommendations.

NOW THEREFORE, Be It Ordained by the President and Board of Trustees of the Village of Burr Ridge, Cook and DuPage Counties, Illinois, as follows:

Section 1: All Exhibits submitted at the aforesaid public hearing are hereby incorporated by reference. This President and Board of Trustees find that the granting of special use indicated herein is in the public good and in the best interests of the Village of Burr Ridge and its residents, is consistent with and fosters the purposes and spirit of the Burr Ridge Zoning Ordinance as set forth in Section II thereof.

Section 2: That this President and Board of Trustees, after considering the report, findings, and recommendations of the Plan Commission and other matters properly before it, in addition to the findings set forth in Section 1, finds as follows:

- A. That the Petitioner for the special use for the property located at 101 Tower Drive, Burr Ridge, Illinois, is 101 Tower Drive, LLC (hereinafter "Petitioner"). The Petitioner requests special use approval as per Section X.E.2 for an Automobile Sales and Service business at 101 Tower Drive.
- B. That storage and display of automobiles for sale will be completely indoors consistent with other properties in the area.
- C. That the petitioner proposes to make substantial improvements to the exterior of the building which will enhance the value of the property and the value of other properties in the immediate area.
- D. That traffic generated by this use will be equal to or less than other uses allowed in the LI District and other uses that currently exist on Tower Drive or that may be permitted for the subject property.

Section 3: That special use approval as per Section X.E.2 for an Automobile Sales and Service *is hereby granted* for the property commonly known as 101 Tower Drive and with the Permanent Real Estate Index Number of 18-19-300-015.

Section 4: That the approval of this special use is subject to compliance with the following conditions:

- A. The special use shall be limited to Seriously Automotive Group, LLC d/b/a Global Luxury Imports and the sales and service of automobiles at 101 Tower Drive.
- B. Parking improvements, including the removal of the parking in the Tower Drive right of way and construction of the new parking, shall be provided in compliance with the plans attached hereto as Exhibit A and completed within one year from the approval of this Ordinance.
- C. The building shall be brought into conformance with Section IV.X.2 of the Zoning Ordinance relative to screening of rooftop equipment within one year from the approval of this Ordinance.
- D. Final landscaping plans shall be subject to staff approval prior to issuance of a Zoning Certificate of Occupancy for automobile sales and service.
- E. All vehicles shall be stored inside the building at all times and all service activities shall be conducted inside the building.
- F. The Petitioner shall sign a Sales Tax Disclosure Agreement with the Village of Burr Ridge.
- G. The business shall comply with the noise regulations as outlined in the Zoning Ordinance.
- H. There shall be no test driving of automobiles in the residential areas to the north of the subject property including on streets within the Carriageway Subdivision, Carriageway Club, and Carriageway Condos.

location will be registered as this location in the Village of Burr Ridge and all sales of vehicles stored in this location shall be consummated and completed at this location in the Village of Burr Ridge.

- J. All automobiles sold from the subject property shall be sold for a minimum price of \$30,000 and 75% of all vehicles sold will have an average sale price of \$75,000 or more.
- K. Automobiles displayed in the show room windows shall have an average listed sale price of \$87,500.
- L. The hours of operation shall be limited to 10 AM to 7 PM Mondays through Saturdays.

Section 5: That this Ordinance shall be in full force and effect from and after its passage, approval, and publication as required by law. The Village Clerk is hereby directed and ordered to publish this Ordinance in pamphlet form.

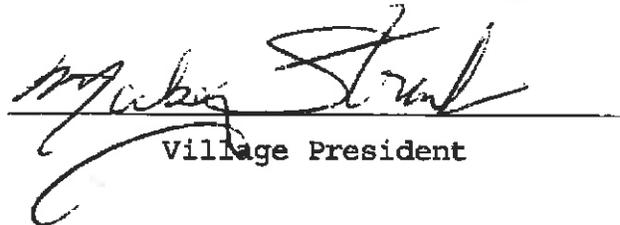
PASSED this 12th day of August, 2013, by the Corporate Authorities of the Village of Burr Ridge on a roll call vote as follows:

AYES: 4 - Trustees Ruzak, Paveza, Grasso, Mayor Straub

NAYS: 3 - Trustees Franzese, Bolos, Manieri

ABSENT: 0 - None

APPROVED by the President of the Village of Burr Ridge on this 12th day of August, 2013.


Village President

ATTEST:



Village Clerk

STATE OF ILLINOIS)
COUNTY OF C O O K) SS.
COUNTY OF DU PAGE)

CLERK'S CERTIFICATE

I, KAREN J. THOMAS, the duly elected, qualified, and acting Village Clerk of the Village of Burr Ridge, Cook and DuPage Counties, Illinois, do hereby certify that attached hereto is a true and correct copy of that Ordinance now on file in my office, entitled:

ORDINANCE NO. A-834-23-13

AN ORDINANCE GRANTING A SPECIAL USE FOR AN AUTOMOBILE SALES AND SERVICE BUSINESS IN A LI LIGHT INDUSTRIAL DISTRICT PURSUANT TO THE VILLAGE OF BURR RIDGE ZONING ORDINANCE

(Z-14-2013: 101 Tower Drive - Global Luxury Imports)

which Ordinance was passed by the Board of Trustees of the Village of Burr Ridge at a regular meeting held on the 12th day of August, 2013, which meeting a quorum was present, and approved by the President of the Village of Burr Ridge on the 12th day of August, 2013.

I further certify that the vote on the question of the passage of the said Ordinance by the Board of Trustees of the Village of Burr Ridge was taken by the Ayes and Nays and recorded in the Journal of Proceedings of the Board of Trustees of the Village of Burr Ridge, and that the result of said vote was as follows, to-wit:

| | | | |
|----------------|----------|----------|---|
| AYES: | 4 | - | Trustees Ruzak, Paveza, Grasso, Mayor Straub |
| NAYS: | 3 | - | Trustees Franzese, Bolos, Manieri |
| ABSENT: | 0 | - | None |

I do further certify that the original Ordinance, of which the attached is a true copy, is entrusted to my care for safekeeping and that I am the lawful keeper of the same.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Village of Burr Ridge, this 12th day of August, 2013.



Village Clerk

PAMPHLET

FRONT OF PAMPHLET

ORDINANCE NO. A-834-23-13

AN ORDINANCE GRANTING A SPECIAL USE FOR AN AUTOMOBILE SALES AND SERVICE BUSINESS IN A LI LIGHT INDUSTRIAL DISTRICT PURSUANT TO THE VILLAGE OF BURR RIDGE ZONING ORDINANCE

(Z-14-2013: 101 Tower Drive - Global Luxury Imports)

Published in pamphlet form this 12th day of August, 2013, by Order of the Corporate Authorities of the Village of Burr Ridge, Cook and DuPage Counties, Illinois.



Village Clerk

PAMPHLET

BACK OF PAMPHLET

ORDINANCE NO. A-834-23-13

AN ORDINANCE GRANTING A SPECIAL USE FOR AN AUTOMOBILE SALES AND
SERVICE BUSINESS IN A LI LIGHT INDUSTRIAL DISTRICT PURSUANT TO THE
VILLAGE OF BURR RIDGE ZONING ORDINANCE

(2-14-2013: 101 Tower Drive - Global Luxury Imports)

Published in pamphlet form by Order of the Corporate Authorities
of the Village of Burr Ridge, DuPage and Cook Counties, Illinois.